VISHAL KAMBOJ

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**A self-motivated professional with over** *7* **years of Finance operations experience during which I have acquired skills in various roles including financial analysis, Design and Team Management and Client Relationship Management in legal finance environment. I am looking for a career that is both challenging and rewarding.**

**EMPLOYMENT DETAILS**

**Clifford Chance Business Services Private Limited** (**Nov’12 to Present**)

Job Title: **Assistant Manager** – Pricing & Analytics (Previous roles – Analyst, Senior Analyst, Assistant Team Leader)

* Support the Global Finance Teams, Business development teams in driving the Firm’s strategic objectives, commercial standards and pricing governance, through data analysis and business intelligence on business performance and operational data sets.
* Analyze current and historical data to bring out insights & provide actionable recommendation by applying qualitative reasoning on the quantitative output.
* Produce reporting models for matters & provide support throughout the analytical process.
* Develop and drive Tableau, Excel & Power BI dashboards, scorecards and rationalize reporting utilizing multiple data sources.
* Design innovative and analytical management reporting tools/template for insights and detailed analysis with quick turnarounds.
* Manage the existing analysis reports (Ad-Hoc dashboards & Financial Performance Analysis) and Pricing deliverables (Pricing decks for RFP’s, Rate Sets, Compliance Reports, Benchmarks, etc.) with the existing pricing & analytics team and improve the visibility and impact of the reports with global stake holders.
* Assist with reporting templates, process improvements and system efficiencies in order to bring standardization and improve service quality.
* Report to the Reporting head and work closely with team colleagues sharing knowledge.
* Engage with Directors, Pricing Specialists, Business Development Teams and Executive Teams to drive the best practices in utilizing the analytics tools and reporting templates.
* Assist with analyzing industry trends, proactively seeking ways to improve current process and maximizes efficiency with the group.

**Clifford Chance LLP** (**Nov’16 to Feb’17**)

Job Title: **Strategic Reporting and Analysis Manager (on secondment – London)**

* Uploading & creating reports in various reporting platforms.
* Dealing with the rejection and issues of all the client and internal reports.
* Oversee implementation of clients reporting processes, ensuring timely completion of technical reporting tools and successful testing of the same.
* Transition of various business processes including pricing, rate sets, client reports and accruals (for e-billing) at India office.
* Worked closely with Key Business Clients to understand the existing legal financial operation.
* Reporting and MIS development with qualitative and quantitative data as per managerial requirement.
* Dealing with the regular queries of the revenue and credit control team.
* Coordinated workflow among different organization branches.
* Track the status of client reports from submission to acceptance.
* Assist with special projects and ad-hoc requests as directed by management for Executive Leadership Group (ELG) and Worldwide Projects Group (WLG)

# SKILLS:

* Experience in working in Analytics function with Finance/Pricing and /or analytics supporting teams with a large firm.
* Excellent analytical and problem solving skill, including the ability to disaggregate issues, identify root causes and recommend solutions.
* Hands-on professional experience on executing and managing projects involving OLAP, MDX, Cube-formulas, Tableau, Power Pivots, Power BI desktop and VBA.
* Proven experience within a large, dynamic law firm environment and professional services environment.
* Strong exposure and expertise in providing accurate and timely resolution of operational and technical issues relating to Analytics system covering financial data related to legal services.
* Excellent written and verbal communication and interpersonal skills, and an ability to establish and maintain relationships with partners, attorneys, finance staff, clients, and third-party vendors.

# ACADEMIC QUALIFICATIONS:

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| MBA (Finance) | Full time PGP, ISBE- Indian School of Business & Economy (An IIPM Initiative), leading to MBA Degree from Manonmaniam Sundaranar University, Tamilnadu | Year Completed – 2012 |
| Bachelor of Commerce | Kurukshetra University | Year Completed – 2010 |
| Senior Secondary School | B.D Bajoria Inter College, Saharanpur | Year Completed - 2007 |
| Junior Secondary School | B.D Bajoria Inter College, Saharanpur | Year Completed - 2005 |

# ACHIEVEMENTS:

* Successfully Transitioned Management Information & Reporting Analysis (MIRA) reporting tool from Clifford Chance London office to their business services team in Delhi.
* Created a strong offshore team in Gurugram and played key role in multiple projects.
* Trained the Onshore team in London on various reporting tools.
* Took part in various reporting projects (Accruals, Pricing etc) for Clifford Chance held in London.
* Won various yearly & quarterly awards.
* Yellow belt Six Sigma Certified.

I hereby declare that all the above information is true and correct to the best of my knowledge and belief.

# Vishal Kamboj