# **VAIBHAV VAID**

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# **PERSONAL DETAILS**

Blog : vaibhavvaid97.medium.com

• Trailblazer ID: trailblazer.me/aazabzz

## TITLE

Salesforce Developer / Associate Analyst

## **ABOUT ME**

Salesforce & CLM developer with hands-on experience in Salesforce CRM Platform using APEX Programming, Automation tools, Lightning Framework, Apttus CLM & DocuSign. Have a good understanding of CRM Implementations, Business Process Automation and Contract Lifecycle Management. Also have a brief hands-on experience in Anaplan Model Building and Pricing Strategy.

## **EXPERIENCE**

January'2020 - Present

#### Deloitte India (Offices of the US)

Salesforce Developer / Associate Analyst

- Working as a Salesforce Developer.
- Analyze & evaluate user stories for best possible solutions.
- Develop business use cases using Apex programming, Aura Components, Visualforce and Salesforce Declarative tools like Flow Builder, Process Builder, etc.
- Also, create test scenarios and do UAT before pushing code for further testing.
- Lead CLM integrations using manage packages for Agreement Object by Apttus (Now Conga CLM).
- Present weekly scorecards to client.
- Have a brief hands-on experience with Anaplan Marketing implementations.
- Was trained in multiple technologies as a part initial mandatory training majorly focused on SQL, OBIEE, Informatica & Anaplan.
- During my training period completed multiple certifications like Anaplan Level 1 Model Builder, Anaplan Level 2 Model Builder.

## **EDUCATION**

2016 - 2019 Manay Rachna International Institute of Research & Studies

**Bachelor of Computer Applications** 

75.5%

2020 - Indira Gandhi National Open University

Present Post Graduate Diploma in Marketing Management

## **SKILLS**

- Apex Programming
- Salesforce Declarative tools
- Aura Components
- SOQL/SQL/SOSL
- · Apttus CLM Approval Processes

- Web Development
- Anaplan
- · Microsoft office

# **CERTIFICATIONS & TRAININGS**

- Salesforce Certified Administrator Salesforce
- 2xSuperbadges Trailheads by Salesforce
- PowerCenter: Data Integration for Developers Informatica
- Python for Data Science EDX & IBM
- Anaplan Model Builder Level 2 Anaplan
- Anaplan Model Builder Level 1 Anaplan
- Web Application Development Internshala

## **REFERENCE**

Gourav Gupta - "Deloitte India (Offices of the US)"
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