

Aayushi Bhatnagar

Salesforce Consultant (Developer and Admin) - Immediate Joiner

To have a growth oriented and challenging career, where I can contribute my knowledge and skills to the Organization and enhance my experience through continuous learning and teamwork.



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WORK EXPERIENCE

Salesforce CPQ Administrator and Developer

ServiceMAX India Pvt. Ltd.

08/2022 - 11/2022

Bengaluru, India

Achievements/Tasks

- Expertised in Salesforce CPQ, Advanced Approvals, Subscriptions, Price Rules and Product Rules
- Experienced in Workflows, Process Builder, Flows, Lightning Aura and Apex triggers

Salesforce Package Consultant

IBM, Noida

09/2021 - 08/2022

Noida, India

Key Learnings

- Worked on community cloud.
- Proficiency in **SFDC** configuration, customisation, client interaction and requirement analysis part.

Salesforce Developer

Girikon Solutions Pvt. Ltd.

02/2019 - 09/2021

Noida, India

Key Learnings

- Expertise in Visualforce, Apex, Lightning, Triggers, Integration, Test Classes, CPQ, Integration, Migrations & Deployments.
- Experienced in Workflows, Process Builder, User setup and permissions, Dataaccessibility and Account modifications.

Technical Recruiter

US Tech Solutions

06/2018 - 02/2019

Noida, India

Key Learnings

- Hands on experience on sourcing and End to End Recruitment experiences with US clients
- Excellent understanding of technology and associated technical skill sets

EDUCATION

B.Tech (CS)

Shri Ram Murti Smarak College of Engg., Tech. & Research, Bareilly, U.P

07/2014 - 06/2018

Dr. A.P.J Abdul Kalam Technical University

Percentage/CGPA

- 73.02%

SKILLS

Apex

Lightning (Aura)

Triggers

Salesforce CPQ

Flows

Data Loader

Sales cloud

Advanced Approvals

CPQ

Subscriptions

Product Rules and Price Rules

PROJECTS

Project 1 : B2B Portal (09/2021 - 08/2022)

- The project was with client Baxter (Healthcare company). It was related to B2B portal and on community cloud.
- Include technologies such as Lightning Aura, client interaction, working on support side of salesforce
- Coordination and documentation of project work
- Regular communication with clients and building of relationships

Project 2 : ServiceMAX Sales Process (08/2022 - Present)

- Handling the complete Salesforce CPQ side of the project individually.
- Worked on Product rules, Price Rules, Subscriptions, CPQ, Triggers and LWC Component.
- Maintain Salesforce CPQ and Advances Approvals (SteelBrick) Develop, configure, code test, and debug enhancements to existing or purchased applications.
- Develop, test, release, and maintain complex workflows rules, validation rules, formulas, custom workflow, process builder, page layouts, custom fields/objects, and other Salesforce.com customizations
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Project 3 : Event Management (02/2019 - 09/2021)

- Based on Event Organising process.
- Include technologies such as Visualforce, Apex, Lightning and CPQ
- Project was with Informa Connect, based on sales and service cloud
- Worked on the data management and admin part as well

CERTIFICATIONS

Salesforce Certified Platform Developer I (01/2020 - Present)

Salesforce Certified Einstein Analytics and Discovery Consultant (12/2019 -Present)

LANGUAGES

Hindi

Native or Bilingual Proficiency

English

Full Professional Proficiency