## 

## Name: Vishal Sambhaji Patil

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**Admin cert num: 21335128**

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**Professional Summary:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

* Experience in **Development**, **Administration, Configuration, Implementation** and Support of Salesforce CRM based on **Apex language** and leveraging Force.com Platform.
* Proficient Knowledge in **Salesforce Lightning UI, Lightning programming, Aura framework programming**.
* Experience in use of **Standard and Custom controllers** of **Visualforce** in development of custom

Salesforce pages as expected by business requirements.

* Proficient knowledge of **Governor limits**. Experience in optimization of existing code in accordance to

the governor limits.

* Participated in all stages of **Software Development Life Cycle (SDFC)**

i.e., System Analysis, Design, Development and Testing Expertise.

* Strong Knowledge of SFDC standard Data structures and familiarity with designing **Custom Objects** and Force.com platform and **Force.com Sites**.
* Experience in understanding business requirement to design the required entities like custom objects, creating the **relationships and junction objects**.
* Developed **Apex classes** using other platform based technologies like **Visualforce, Force.com IDE**.
* Experience in creating various **Reports** (**summary reports, matric reports, pie charts, dashboards and graphics**) and **Report Folders**.
* Experience in using **Data Loader** for **insert, update** and **bulk import** or **export** of data from Salesforce.com Objects.
* Experience in using declarative features like **validation rules, workflows, approval process, dynamic approval process, sharing rules** automation for satisfying complex business process automations.
* Experience in implementing **security and sharing rules** at object, field, and record level for different users at different levels of organization, also created various profiles and configured the permission based on the organizational hierarchy.

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| **SFDC Technologies** | Standard objects, Workflow & Approvals, Apex Classes/Controllers, Apex Triggerers, Visualforce Pages, Data Loader, Reports, Dashboards, Force.com IDE |
| **Languages** | APEX, Visualforce, Javascript |
| **Tools & Technologies** | Force.com Data Loader, Force.com Platform (Sandbox and Production). |
| **Operating systems** | Windows 98/NT/XP/Vista/7/8, Windows CE, Linux. |

**Professional Experience**:

**Company : Capgemini Mumbai, India.**

**Client** : ATGE, USA

**Work duration:** Feb 2018 – Present

**Achievement:** Received extra mile award for Jan – June 2019 from capgemini.

**About Client:**

ATGE has several universities in the medical and healthcare space, as well as numerous e-training and professional development companies across financial services. They use various standard features of Salesforce like lead management, case management and ensure quick solutions to students as well as business growth. By using featuring like web-to-lead, web-to-case they are providing an interactive platform for students. Also we have used many custom objects, automation and custom code used like APEX in this project to main this education business on Salesforce.

**Roles and Responsibilities:**

* Involved in gathering and analysis of business requirements and then effectively took part in sprint

planning to achieve the requirement.

* Analysed the business process of client and then involved in creating the application and data model

Required for the requirement.

* Creates custom application, objects, tabs, fields with the custom functionality to efficiently meet the

business requirement.

* Defined lookup and master-detail relationships on the objects and created junction objects to establish

connectivity among objects.

* Created reports, dashboards, and processes to continuously monitor data quality and integrity and
* assisting users with report design and management.
* Customized page layouts for Opportunity, Contacts, and Accounts depending upon user profiles and

created permission sets where necessary.

* Worked on Assigning creating Roles Hierarchy, Profiles and Security setup within the organization.
* Responsible for setting up Filed Level Security.
* Developed custom Workflows and Assignment Rules for case escalation.
* Implemented Field Level security for sensitive data holder fields.
* Implemented Salesforce automation using web-to-case forms, email-to-case, assignment rules,

automation and queues, auto response rules, escalation rules, chatter groups, person accounts,

cases and solutions.

* Created and used Email templates in HTML and Visualforce.
* Created visualforce pages.
* Involved in end-to-end testing and gathering feedback from business users.
* Involved in Working with Standard Salesforce features like Objects, Workflows, Record Types,

Page layouts, Workflow Rules, Case Assignment Rules, and Escalation rules, Validation rules, Profiles,

Roles, Reports and Dashboards etc.

**PROFESSIONAL QUALIFICATION**

**Bachelors of Computer Science and Engineering from TKIET, Shivaji University.**