**Dilip Kumar**  **+91- 6290578976**

**Salesforce.com Lightning Developer Email:** dilipkr7631@gmail.com

**3.6 Years of IT Experience**

**OBJECTIVE:**

To use my established skills in a challenging world of software development and to apply and gain new cutting edge skills and experience in a rapidly changing field. Seeking a position in a challenging environment, which has potential for progress and research where my skills and experience will be used for improving organizational productivity.

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| Work Experience: |

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| **Name & Location of Employer** | **Designation** | **From Date** | **To Date** | **Relevant Experience** |
| Optus Info Tech Pvt Ltd. Hyderabad | Project Associate | 03/08/2019 | Present | 3.6 Years |

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| Educational Qualification: |

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| **Institution** | **Board** | **Major** | **Passing year** | **% Marks** |
| Meghnad Saha Institute of Technology | Maulana Abul Kalam Azad University of Technology, West Bengal | B.Tech (IT) | 2019 | 71.10 |
| St Paul Secondary School, Samastipur | C.B.S.E | HSC | 2014 | 62 |
| St Paul Secondary School, Samastipur | C.B.S.E | SSC | 2012 | 79.8 |

**Professional Summary**

**Around 3.6 years** of experience in **Salesforce.com**CRM platform using **Lightning Component, Visual force, Apex classes**with substantial experience in Salesforce.com Administration, operational analytics, project management, and quality assurance with emphasis on process improvement. Experience in scope, design, testing, training, deployment and follow up on a multitude of strategic projects within Salesforce.com as the Salesforce.com Developer and Administrator.

* Possess knowledge of CRM processes like **Sales, Customer Service** and **Customer Support, Business processes** and recommended solutions to improve their processes using salesforce.com.
* **Sales Cloud , Service Cloud, Community Cloud.**
* Experience in SFDC development using **Apex classes and Triggers, Visual Force, Force.com IDE, SOQL, SOSL.**
* **Experience in Lightning Aura framework.**
* Proficiency in SFDC Administrative tasks like **creating Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Validation rules, Reports, Dashboards, Tasks and actions.**
* Experience in data migration using **Import wizard, Apex Data Loader, Workbench**.
* Developed SFDC **Customized Reports, Dashboards and Processes**to continuously monitor data quality and integrity.
* Experience in web technologies like **HTML, XML, CSS, JavaScript**
* Having good working knowledge in querying databases such as**MySQL, SOQL** & **SOSL** queries using Force.com and Workbench.
* Excellent communication and inter-personal skills; accustomed to working in both large and small team environments.

**Technical Skills:**

**Lightning Aura and LWC.**

Force.com: Salesforce CRM, Salesforce SFA, Apex Custom Controllers, Apex triggers, Apex classes, Apex web services, Visual force Pages, Eclipse 3.4, Force.com IDE, Apex Data Loader, SOQL, SOSL, Analytical snapshots, Workflows and Approvals, Case management Automation, Sandbox testing.

**Integration : Authorize.net, Mailchimp, Quickbook Using REST API**

Salesforce Tools: Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Force.com Data Loader, Force.com and Force.com Platform,

**Professional Experience:**

**Client:** **Novantum** **,**

**Role: Salesforce Developer**

**Responsibilities:**

* Customization with Lighting UI
* Involved in **Salesforce.com Application Setup activities** and **customized the apps** to match the functional needs of the organization.
* Interacted with various business team members to gather the requirements and documented the requirements.
* Designed and developed **SFA** based Application on **Force.com Platform** in Salesforce.com environment with **Apex**programming language at backend and  **Lighting Component** pages as user interface.
* Used Sales Force Automation **(SFA)** for Sales Lead Management, Account and Contact Management and Approvals and Workflow.
* Implemented the requirements on **Salesforce.com platform** and **Force.com IDE** Plug-in using **Eclipse**.
* Worked with various **salesforce**.**com** objects like **Accounts, Contacts, Leads, Campaigns, Reports and Dashboards.**
* Developed various **Custom Objects, Tabs, Entity-Relationship data model, validation rules** on the **objects** and **tabs, Components** and**Visual Force Pages**.
* Created **page layouts, search layouts** to organize **fields, custom links, related lists,** and other components on a record detail and edit pages.
* Created **workflow rules** and defined **related tasks, time triggered tasks, email alerts, filed updates** to implement business logic.
* Designed, developed and deployed **Apex Classes, Controller Classes** and **Apex Triggers** for various functional needs in the application.
* Developed and configured various **Reports** and **Report Folders** for different user profiles based on the need in the organization.
* Developed **Custom Objects, Custom Reports** and configured the **Analytic Snapshots** to dump the data on regular basis for the sales performance and lead generation statistics.
* **Developed Lightning Aura component for List View and Different Requirement.**

**Client: Congruity**

**Role: Salesforce Developer**

**Responsibilities:**

**Lightning Aura and LWC.**

* Developed sales and marketing apps on Salesforce.com platform using CRM Process.
* Involved in **Salesforce.com Application Setup activities** and **customized the apps** to match the functional needs of the organization.
* Interacted with various business team members to gather the requirements and documented the requirements.
* Designed and developed **SFA** based Application on **Force.com Platform** in Salesforce.com environment with **Apex**programming language at backend and **Visual-Force**pages as user interface.
* Used Sales Force Automation **(SFA)** for Sales Lead Management, Account and Contact Management and Approvals and Workflow.
* Implemented the requirements on **Salesforce.com platform** and **Force.com IDE** Plug-in using **Eclipse**.
* Worked with various **salesforce**.**com** objects like **Accounts, Contacts, Leads, Campaigns, Reports and Dashboards.**
* Developed various **Custom Objects, Tabs, Entity-Relationship data model, validation rules** on the **objects** and **tabs, Components** and**Visual Force Pages**.
* **Developed Lightning Aura component for List View and Different Requirement.**
* Created **workflow rules** and defined **related tasks, time triggered tasks, email alerts, filed updates** to implement business logic.
* Designed, developed and deployed **Apex Classes, Controller Classes** and **Apex Triggers** for various functional needs in the application.

Place : Hyderabad Signature:

Date: