



Sushant Panda

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OBJECTIVE

Seeking the position of CRM Developer where my CRM application design skills will be fully utilized to obtain efficacy and effectiveness in the organization. My expertise in configuration, customization and enhancement of CRM systems will be very beneficial in maintaining the stability of the organization.

SPECIFIC EXPERTISE INCLUDES

- Worked on all of the configurations like Validation Rules, Workflow Rules, Creation of Object, Fields, Email Templates, Layout Changes, Roll up Summary Fields, Custom Settings, Process Builder, Lookup Fields, Dashboards and various other components as per the Client and Application requirements.
- Experience in design, development and deployment of application using Force.com, Apex, Visual force and Cloud Computing based Sales force CRM, Rest Api, customization and development.
- Contribution in projects through the Software Development lifecycle: understanding Business Requirements, Implementation, and Support.
- Self- motivated Team Player with the ability to work individually and in a group.
- Highly proficient in interacting with cross functional teams to understand the Business goal and the scope of the project.
- Experience in developing applications using Force.com IDE and Salesforce.

WORK EXPERIENCE

Salesforce Consultant (Capgemini India Pvt. Ltd.)

July 2013 – Present

Salesforce Configuration ,Customization, Apex trigger, Visual force Page, Process Builder, workflow ,Third party App, Integration with different Api,Salesforce2salesforce ,Article management, Sales cloud, Service cloud, Opportunity management , Report and Dashboard.

Salesforce Developer (Navatar Group Pvt.Ltd.)

Jan 2012 –April-2013

Salesforce Configration,Apex class ,Trigger, Visual force Page ,Workflow, Approval Process,Report & Dashboard, Profile and Role.

EDUCATION

Degree

B.E in Computer Science From B.S.A.I.T.M College (M.D University)

Certification

Salesforce Developer DEV 401(License 1536116)

SKILL

Salesforce : Salesforce CRM, Apex Language, Apex Classes, Apex Triggers,SOQL, Visual Force Pages, Process Builder, Workflow & Approvals, Custom Objects, Report and Dashboard.

Languages: Apex, Visualforce Page, Core Java, JQuery, Javascript.

Operating System: Window-7

PROJECTS

- **Orange Business Services**: All Sales Process managed in this Project. We managed all Development Activity, Best Practices and Configuration .Follow development cycle from Developer Sandbox to Full Copy Sandbox then to Production Environment.
- **Coca Cola Europe** : Work on service cloud .Use by Coca cola for Case management .Work on Knowledge Articles ,Apex Class ,Apex Trigger , JavaScript Remoting, Deployment.
- **PostNord** : PostNord is a common mail and parcel services .It use Parcel Tracking System and management of parcel system in Salesforce Crm.We manage configuration requirement, My role was to understand requirement from client and help team in completing the requirement and successful deployment of requirement
- **You See(TDC Denmark Telecom)**: Enhance Present functionality Of TDC Salesforce Crm which include Apex Coding, Trigger , Validation rule ,Work on **Chatter Api** .
- **Real Good Solar (Presented in DreamForce By Capgemini)**: Developed Utility Management in Salesforce Crm ,Created Data Model, Workflow ,Schedule Class, Batch Class, Apex class, Email Template , Integration with **Skyvva Tool** (App Exchange tool to Connect SAP with Salesforce), Radian 6 (Marketing Tool By Salesforce).
- **Word Press Photo** :Wpp use salesforce as data base and sales process .In this project Drupal was front end and Salesforce acting as back end . we provide Enterprise wsdl to access data from Salesforce . Design Data model ,workflow ,trigger
- **Jango Mail(Navatar Deal Connect)**: Jango mail is use for Email Campaign .It's a third party Tool which provide Email server to send large number of mail and store action perform in mail like click of a link in mail .We use Rest Api of Jango mail in Salesforce to send email by using apex class and trigger .

Achievement

- News Release Published in Capgemini Internal website about the work on Word Press Photo project by Salesforce .
- Best Team Player Award in Orange Project .

Hobbies

- Road Trips & Travelling
- Listening Music