SONALI SAHU

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Career Objective

Aspiring a challenging and growth-oriented career in an esteemed organization where I will prove to the best of my ability in achieving the objective of the organization, at the same time helping me utilize my potential to the fullest for the development of the concerned and thus, enhancing my professional and personal status.

Professional Summary

- **4+ Years** of overall IT experience. This includes **4+** years of experience in **Salesforce Configuration & Customization**.
- Currently working in **IBM, Bangalore** as a **Package Consultant**.
- Solution-Oriented professional with excellent knowledge of SalesForce.com application, architecture, features, and technical capabilities.
- Very good knowledge in **Salesforce Administration, Configuration, Customization, Lightning Customization, and configuration.**
- Very good knowledge of **Java and Apex**
- Strong in logical programming and developing an object-oriented programming model.
- Involved in Customer Interaction via understanding requirements, creating design documents, Sharing knowledge.
- Strong design and development experience in customization in sales cloud, service cloud, Apptus CPQ
- Good analytical and problem-solving abilities.

Technical Skills

Primary Skills	Apex, Visual Force, SOQL, Salesforce Aura Lightning Framework, Data Modeling, Triggers
Secondary Skills	Java, HTML, CSS
Tools	Eclipse IDE, Workbench, Force.com IDE, X-Author, Excel connector to import and export data to salesforce.com platform, Postman, Data loader
Database and Tools	SQL Server, SOQL
Platforms	Apptus CPQ, Sales Cloud, Service cloud
Certifications	- Salesforce Platform Developer 1 - Salesforce Administrator - Salesforce Platform App Builder - Salesforce Certified Heroku Architecture Designer
Management Experience	Team Leading, Problem Solving, Communication Skills, Conflict Resolution, Teamwork and Collaboration, Adaptability, Critical Observation
Achievements	- Awarded On the spot award in the year 2019(TCS). - Awarded Best Team award in the year 2019 (TCS). - Lean Six Sigma Green Belt Certified.

Work Experience Summary

IBM Bangalore
currently working as package consultant

Tata Consultancy Services (2018-2021)
Worked as **System Engineer** with **TCS Bangalore**

CPQ(APTTUS)
This project is about Configure, pricing, and quoting, where the client makes their deal with customers by creating quotes and configuring products.
We have developed several customized functionalities on top of Apttus cpq functionality to fulfill the client's requirements.
Client: GE Healthcare
Role: Salesforce Developer
Job Responsibilities:

- Responsible for delivering sprint dedicated User stories from offshore.
- According to business requirements created products, priced them, and validated on the cart page.
- Configuration of Salesforce.com creating fields, objects, validation rules, Workflow, Rules, Approval process, Reports, Dashboards, Custom labels, etc.
- Designed and Developed components with unit testing using Visual Force Pages, Apex classes and Triggers, Aura Lightning components.
- Looked at the technical feasibility of solutions along with functional team members.

Role: Product modeler
Job Responsibilities:
- Product and service configuration with constraint rules, attribute rules.
- Quote generation
- Creation of price list and pricelist line items and X-Author data migration.
- Assisted the project team and customer with the design including CPQ performance, usability, and usage considerations.
- Identified and developed process improvements that facilitated knowledge transfer to others.

Automation

While working as a product modeler found some specified set of reasons that items were not visible on the cart page due to which functional people used to raise similar cases in production and tried to automate it with the help of apex classes and visual force page so that we could reduce some set of cases furthermore presented to the client which was liked by the functional people.

Partner Community Portal:
Business requirement for building a partner community portal in Lightning where a partner user can log in community likewise a sales rep and perform CPQ functionality by creating opportunity, with the help of send to quoting button the portal is redirected to Apttus as a result land to quoting page and then the partner user can configure products, price, and place an order.

Client: GE Healthcare
Role: Salesforce Developer
Job Responsibilities:
- Configuration of Salesforce.com – created pages on builder community by lightning components.
- Developed Aura Lightning components.
- Classic to Lightning Migrations and components as Visualforce, apex classes

ICP(Indirect Channel Partner)

This Project is about converting a channel partner to account in salesforce by undergoing a lot of approval processes based on the selection of different scopes they do select and helps to validate the flow over the sales cloud platform.

Client: GE Healthcare   **Role:** Salesforce Developer

Job Responsibilities:

- Configuration of Salesforce.com - creating fields, objects, custom setting, process builder, custom labels, Approval Process, sharing setting, permission sets, custom metadata.
- Developed Visual Force Pages, Apex classes and Triggers and Aura Lightning components, JavaScript.

IQBOT Chat BOT

Customer sends order email to salesforce mailbox with help of email to case configuration cases are created in Salesforce.

On availability of the products present in order bot updates case with success message then case details notifications are sent to the customer and if any exception occurred, we capture the case in human exception queue which is handled manually.

This project involves integration between RPA CHATBOT and MuleSoft layer in between interacting with salesforce.

Client: British Petroleum   **Role:** Salesforce developer

Job Responsibilities:

Configuration of email to case setup, creation of fields, process builder, custom labels, custom metadata, LWC (Lightning web components).
Different APIs payloads for connecting with salesforce from MuleSoft.
Developed Apex classes to interact with components and attain functionality.

CCT (CASH COLLECTION TOOL)

Cash Collection tool interacts with salesforce with help of MuleSoft using Salesforce APIs.

1) Case Creation and update
2) Sending notification for the success path
3) Platform events
4) Connected app setup
5) Implementing Salesforce File Connect to integrate with SharePoint
6) Remote site setting

Client: British Petroleum   **Role:** Salesforce developer

Academia

2017	Btech (CSE) from National Institute Of Science And Technology, Berhampur Odisha- CGPA (8.5)
2013	12th From Kendriya Vidyalaya Berhampur- Percentage (71.2)
2011	10th From Kendriya Vidyalaya Berhampur- CGPA (9.0)