

# Manasa Maitri S

Bangalore, India | +91 9845250188 | [manasamaitri@gmail.com](mailto:manasamaitri@gmail.com) |

---

## Professional Snapshot

A solution driven professional with **6 years of experience across on premise and cloud implementation of Trade Promotion Management and Retail Execution**. Experienced in multi-country solution delivery for clients across North America, Europe and South East Asia. Adept at interacting with Clients and Onshore team in delivering tasks. Valued for ability to understand, analyze and help in requirements, design & document, test and take ownership to deliver applications on-time with quality.

## Areas of Expertise

- Trade Promotions Management
- Retail Execution (Order taking)
- Requirements Gathering & Analysis
- Proactive Communication
- Team Leadership & Collaboration
- Functional Design and Document Handling
- Change Management Process

## Work Experience

### Senior Software Analyst | Accenture March '20 – Till Date

- Functional Test Lead / Business Analyst **working on ACTPM Implementation** for a global CPG company across multiple markets, **working across the SDLC including Requirement Analysis, Design, Testing and Implementation**
- Collaborate with Business Analyst's to prepare **functional documents, user stories, solution approaches** and conducting **product demos to the clients**
- Support Agile methodology by working in conjunction with stakeholders and technical teams; participating in Scrum meetings and planning for product releases
- Rich experience in **Trade Promotion Management, Promotion execution and 3<sup>rd</sup> Party Interface systems**
- **Participate and assist in** requirements gathering sessions, requirements analysis and design
- **Eloquent in communication** with technical and non-technical people, management and clients
- Formulate test strategy and lead the testing team to ensure that the final product is defect-free and ready for UAT
- **Work with the Client in writing User Acceptance Test Cases and End-to-End Test Cases** and testing the same
- **Create User training Materials and conduct User trainings**

## **Senior Analyst | Accenture Dec '18 – Feb '19**

- **Trained new joiners, on premise ACTPM experts, Leads and Managers, Accenture Sales teams** who are based out of North America and Europe regions **on Accenture Cloud TPM and Accenture Cloud RE products**
- **Updated and maintained ACTPM and ACRE product functional documentation** with all the up to date changes and enhancements
- **Conducted Product Demo's to display and show the new features** that have been incorporated as part of new product releases and upgradation
- **Been part of the discussion, design, implementation and demo of client specific core requirements**, that have been designed, built and implemented specifically for the client and sold as an add on feature for the other Clients
- **Received excellent feedback consistently** for all the trainings conducted in offshore and onshore

## **Associate / Software Analyst | Accenture Dec '15 – Dec '17**

- Worked as a **Functional Consultant for a global CPG company** on their **TPM and RE Implementation**.
- **Created and maintained functional design documents** based on new Change Requests and current up to date functionality
- **Worked with onshore functional consultants and clients on change requests design** and testing of the same
- **Worked on Work soft Certify and Perfecto Automation Tool**, to implement a more robust and faster approach for the **regression test suit for all projects and clients** and demonstrated the same to the client
- Played a pivotal role in **helping the test leads plan the license cost, test suit review and effort estimation needed for automation projects**

## **Certifications and Awards**

- **Salesforce Administrator** Certified
- **Accenture Cloud TPM** Product Certified
- **Microsoft Azure** Fundamentals Certified
- Recipient of the Accenture Celebrates Excellence Award in '**Client and Customer**' category and '**Professional Services Factory Award**' for my contribution and work done for a leading CPG client account

## **Education**

|   |                                  |        |
|---|----------------------------------|--------|
| <b>B. E</b>                                       | CMRIT (Bangalore)                | 71%    |
| <b>11<sup>th</sup> and 12<sup>th</sup> (PCMB)</b> | St Anne's PU College (Bangalore) | 63%    |
| <b>10<sup>th</sup></b>                            | Clarence High School (Bangalore) | 68.42% |