## **LAXMI BS**

# **Salesforce Developer**

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## Salesforce Journey: 3.5 years of Development Exp on Salesforce / Force.com

- Worked on Salesforce App Builder, Lightning Experience, Lightning Components.
- Extensively worked on Salesforce Customization Apex, Triggers.
- Extensively worked on Sales Cloud & Service Cloud.
- Deployments via Workbench, Change sets, SFDX.
- Professional PDF generation using Apex, Lightning Components.
- Worked on Automation tools (Flow Builder, Process Builder, Workflows).
- Worked on Objects, Fields, Record Types, Validation Rules, Page Layout.
- Created Report, Dashboards, List Views and Home Page Layouts.
- Worked on Sharing Rules, User Setup, Profiles and Permission Sets.
- Worked on Configuration and Admin Activities
- Worked on Data Loader, Data management.

## Certifications

Salesforce Certified Administrator

#### Education

<b>Bachelor of Engineering (ECE)</b>	AIET Gulbarga, VTU - 2018
Higher Secondary (PUC)	Nalanda PU college, Hubli - 2014

## **Work Experience**

Employer 2	COGNIZANT
Designation	Salesforce Developer
Duration	1.5 Years: Nov 2021 – March 2023
Fmnlover 1	MACROSERY TECHNO SOLUTIONS BYT LTD

Employer 1	MACROSERV TECHNO SOLUTIONS PVT LTD
Designation	Software Developer
Duration	2 Years: Oct 2019 – Nov 2021

# **Project Details**

Project 3:	Merck (Veeva CRM)
Employer	COGNIZANT

Client	Veeva CRM
Role	Salesforce Developer
Team Size: 5	Domain: Pharmaceutical
Skills	Sales Cloud, Service Cloud, Configuration, Customization, Deployment,
	LightningComponents, App Builder.

## Description

Merck Sharp & Dohme is a pharmaceutical Organization which currently provides service to over 50 counties across the globe. The client has implemented CRMOD and iSales technologies to maintain its sales for the Organization. Earlier it was Siebel. Merck has recently started application development in Salesforce platform too.

#### Contribution

As a Salesforce Developer I am responsible for:

- Worked on Veeva CRM.
- Worked on Accounts, Speakers and Attendees.
- Writing Test Case and preparing the Documents.
- Testing the Test Cases.
- Modification to existing Apex trigger, Visualforce pages
- Modification to Lightning components
- Creating Approval Process, Workflows, Process Builder.
- Role and Profile configuration
- Data Migration, Reports & Dashboard creation.
- Debugging, Analyzing and Fixing Run-time issues
- Creating Workflows, Triggers, Validation Rules
- Client interaction, User Training and Features Demo
- Configuration Objects, Fields, Validations, Page layouts, Sharing setting
- Role and Profile configuration
- Deployments using Change sets

<b>Project Details</b>	
Project 2:	BNY Melon
Employer	COGNIZANT
Client	BNY Melon
Role	Salesforce Developer
Team Size: 5	Domain: Investment Sector
Skills	Sales Cloud, Service Cloud, Configuration, Customization, Deployment,
	LightningComponents, App Builder.

#### Description

BNY Mellon is a provider of investment management and investment services and it is a world-renowned leader in each. The main purpose of the project is to manage the wealth of customer efficiently with Salesforce Sales Cloud. Customer Wealth Information's are flows to the salesforce app through different integration points from different application.

#### Contribution

As a Salesforce Developer I am responsible for:

- Experience in converting the Business requirements into technical and functional requirements.
- Worked on customization of standard and custom objects.
- Developed Apex classes, Visualforce components, Extensions, and Triggers.
- Worked on scheduling daily, weekly batch and averaging rule.
- Worked on validation rules and approval process.
- Worked on Data Loader, Reports and Dashboards.
- Client interaction, User Training and Features Demo
- Configuration Objects, Fields, Validations, Page layouts, Sharing setting

Project Details	
Project 1:	Maersk Line - Development Project
Employer	MACROSERV TECHNO SOLUTIONS PVT LTD
Client	Maersk Line
Role	Software Developer
Duration	10/2019 – 09/2021
Team Size: 5	<b>Domain:</b> Travel and Transportation
Skills	Sales Cloud, Service Cloud, Configuration, Customization, Deployment,
	LightningComponents, App Builder.

## Description

This project includes implementation of extended features on existing Sales Pipeline Management system and Case Management on Salesforce.

## Contribution

As a Salesforce Developer & Configurator, was responsible for:

- Implemented Approval Process on Opportunities
- Implemented Lead conversion.
- Worked on communicating between the Lightning component
- Implemented Email-to-Lead Generation
- Built Lightning components
- Deployments using Workbench, Change sets, SFDX
- Professional PDF generation using Apex, Lightning Components
- Assisting on Design and Data Model
- Enhancement on Case Management
- Configuration Objects, Fields, Validations, Page layouts, Sharing setting
- Worked on Automation tools (Flow Builder, Process Builder, Workflows)
- Creating Apex classes, Triggers

- Profile, Permission Set configuration
- Creating Reports and dashboards
- Client interaction, Requirement gathering session and Application Demo

# **Personal Details**

Name	Laxmi BS
Gender	Female
<b>Marital Status</b>	Married