

## Akshay Gupta

Contact: + 91 8375889986

Email: akshayg215@gmail.com

SALESFORCE  
CERTIFIED

Platform Developer I

SALESFORCE  
CERTIFIED

Administrator

Goal-oriented professional targeting Experience level assignments in **Business Analyst** with a leading organization of repute

### ACADEMIC DETAILS

- B.Tech. in CSE from Krishna Engineering College, Ghaziabad in 2017
- 12<sup>th</sup> from S.J.S Senior Secondary Public School, Ksj in 2013
- 10<sup>th</sup> from CBSE in 2010

### IT SKILLS

**Technologies:** Salesforce [Configuration and Customization], C

**Salesforce Technologies:** Apex, SOQL, VisualForce, Triggers, Data Loader, force.com IDE, SQL

**Salesforce API Tools:** Developer Console

**Web Technologies:** HTML, JavaScript, CSS

**Tools:** MS Excel, Workbench, Eclipse, ANT

**Operating Systems:** Windows XP/7/8/10

### PROFILE SUMMARY

- A focused and goal oriented professional with zeal to make a winning career as **Business Analyst**
- 3 Year Experience in Salesforce Technology.
- 2x Salesforce Certified.
- Can easily adapt to change and possesses eagerness towards learning and contributing to the organization
- Evaluating, Testing and recommending new opportunities for enhancing our Software, Hardware and IT Process
- Assuming responsibility for project tasks and ensuring they are completing in a timely fashion
- Involved in creating Trigger, Visualforce pages, and test classes in Salesforce
- Experience in data migration using Import Wizard and Apex Data Loader
- Well versed in administrative activities on Salesforce including managing users, security controls and data management
- Writing User Stories for the client.
- Demoing the solutions designed.
- Endowed with a passion for winning as displayed through proven excellence in academic & extracurricular areas
- Skilled with capability to analyse and interpret unique problems, with a combination of training experience and logical thinking to find the right solution

### SKILL SET

~ Team Player

~ Quick Learner

~ Entrepreneurship

~ Positive Attitude

~ Effective Communicator

~ Innovation

~ Excellent Interpersonal Skill

~ Result Oriented

~ Leadership

### Experience

Currently Working as Salesforce Business Analyst at Cmentor (March 2021)

- Worked for law firms to provide them the better solution on salesforce using Litify.
- Helping Data migration Teams to provide all required infrastructure for migrating data from old System to salesforce.
- Understanding client's requirements and providing best Solution.
- Demoing the clients what customization and configuration we have done.
- Writing User stories for clients.
- Identifying and integrating third party tools for salesforce Org.
- Working With QA team for UAT process.
- Integrations like DocuSign, AssureSign, CallRail, DBSync, AdobeSign, etc.

Started working as Salesforce Developer At RevolveSofttech (Oct 2019 – Feb 2021)

- Writing Triggers, Apex Classes, Visualforce Pages, LWC.
- Data Mass Insertion, Deletion and Updation Using Salesforce Tools.
- Migration from one org to another .
- Pushing and Testing the changes in SandBoxes.
- Writing Validation Rules, Process Builder, Workflows.

Trained in Salesforce Technology from Cloud Codiots (Aug 17 – Dec 17)

### PROJECTS

**Project Title:** Barnes Law Group  
**Period:** May2021 – Nov 2021

**Technology:** Salesforce, Litify  
**Role:** Lead SA  
**Description:** This Project Includes creating a system for Law group with keeping in mind the functionalities of there Legacy system and some new features using litify (an product for law groups on Saleforce )

**Responsibilities:**

- Working as a Lead on Projects for end to end Salesforce Implementation for clients migrating to SF.
- Requirement gathering on Client's current Business process and seeing as to how they can align with Salesforce ecosystem. This included working within the scope of SOW and ensured firm gets best value out of the deal.
- Fluent on creating various Integrations like DocuSign, AssureSign, CallRail, DBSync, AdobeSign, etc.
- Worked on Flows, Process Builder, SOQL, Validation rules, Security Mode(Architecture).
- Worked as a Solution Architect for Client and then presented the automations and consulted as BA on Client calls. Also worked with Data Migration team to correctly map data from legacy system to SF.

**Project Title:** St. John's Ambulance  
**Period:** Nov 2019 - Jan 2020  
**Technology:** APEX classes, Triggers  
**Role:** Salesforce Developer  
**Description:** This project is specifically designed to create the CRM solution for an Ambulance Provider. The Main motive was to upgrade the Automation and Migrate from classic to lightning. Migration was from one Org to a New Org keeping the existing functionality in

**Responsibilities:**

- Involved in requirement gathering and design document
- Developed new custom objects, custom fields, formulas, workflows, page layouts and validation rules
- Developed and designed Apex classes and VisualForce pages based on the business requirements
- Wrote SOQL statements within custom controllers
- Migrated the Custom MetaData Using VS Code.

### Certification

- Salesforce Certified Platform Developer 1
- Salesforce Certified Administrator

### PERSONAL DETAILS

**Date of Birth:** 15th December 1995  
**Present Address:** G-56, 5<sup>th</sup> Avenue, Gaur City 1, Gr. Noida West, Uttar Pradesh, 201009  
**Languages Known:** English, Hindi  
**Preferred Location:** Any