SREEKAR CHIKYALA

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PROFESSIONAL SUMMARY:

- Over 8+ years of experience as Full Stack & Salesforce Developer (admin, appbuilder and pd1 certified)
- With In depth Knowledge of Salesforce.com CRM, Force.com Platform, Consulting, Project Management, Delivering Projects covering requirement Analysis, System design, development, testing, deployment, database and Web-Server Administration and technical Support.
- Experience in developing Salesforce CRM AppExchange Applications in Classic as well as Lightning.
- Experience in Setting up profiles, Creating Roles, Page Layouts, Org-Wide default (OWD), and Permission sets.
- Having Knowledge on Salesforce1Mobile Application, CPQ, Data Extraction tools, and Data Migration tools
- Well Experience with Visual Force, Apex and Force.com Platform, Triggers, Components and Controllers in Salesforce Classic & Lightning Salesforce1.
- Experience in Custom Integration of Tasks, Events, Email Services, Security controls, Custom Application, Reports, & dashboards.
- Experience in Creating Custom Objects, Relationships/Junction Objects like Master-Child, Lookups, Entity Relationship
- Experienced in Creating the advanced Fields like Picklist, Custom formulae fields. Field Dependencies, Validation Rules, Workflows, and Approval Process for automated alerts. Field updates and Email generation depending on the application requirements/
- Excellent understanding of Salesforce.com interns of Organization Hierarchy, Roles, Profiles, Users. Object level security, field Level security, Record level Security and Sharing Rules.
- Working Knowledge on Apex Programming on Force.com Platform.
- Experienced in integrating External Web systems with Salesforce using Rest and Soap Web Services
- Effective Work of Data Migration using import Wizard, Excel connect and Apex Data Loader.
- Good Working Knowledge in Querying salesforce.com database using SOQL and SOSL queries using Force.com Explorer
- Magnificent in Deployments, Force.COM IDE, VS code.
- Experienced in using Salesforce Lightning UI, Created Salesforce Components and Apps inSalesforce Lightning and Salesforce1Mobile Experience.
- Strong Knowledge on Administration setup, Apex Visualforce and Experience with different SFDCdevelopment tools like VS code and integration tools like Rest and Soap API
- Experienced in moving code from lower sandboxes to production environments and addressing theissues related to functionality, integration and deployment.
- Having Knowledge on JAVA SCRIPT frameworks. Apex Design Patterns and Salesforce SecurityModel.
- Having Knowledge on Test Driven Deployment.
- Good in creating and Maintaining the Apex Classes, Triggers, Lightning components(LWC andAura).
- Strong Knowledge on Sales cloud.
- Good Team Player and Fast Learner by adapting to the conditions.

TECHNICAL SKILLS:

Salesforce.com Development:

Salesforce lightning Design System and Lightning Components (LWC & Aura), Salesforce CRM Reports & Dashboards, SOQL, SOSL, Apex Scheduler, Apex Trigger, Apex Class and Apex Web Services, Standard and Custom Objects, Visualforce (pages, components and Controllers), Workflow and Approvals, flow builder,Salesforce1Mobile,

Salesforce.com Administration:

Reports & Dashboards, Validation Rules, Users, Roles and Profiles, Deployments (Changesets), Workflow Rules, Process Builder, Lightning Flows, Approval Process, Sandbox Refreshments, Apex Data loader, Import Wizards, Packages, Custom apps, Custom labels, Portals (Customer and Partner), Sharing Sets, Communication Templates.

Salesforce Sales Cloud:

Implemented and customized Sales Cloud modules to optimize sales processes,automate lead management and improve sales team collaboration.

Salesforce Service Cloud:

Implemented Service Cloud solutions for efficient case management,knowledge base development and multichannel customer support.

Salesforce CPQ:

Build CPQ Quoting & Product Configuration, Validation Rules, Pricing Configuration, Guided Selling, Advanced Approvals, Document Templates, Quote Templates, Price Rules and Sales Cycle

Salesforce Omni Studio :

Designed and implemented custom applications and workflows using salesforce Omni studio, Proficient in creating dynamic interfaces an integrating external systems.

Salesforce Experience Cloud:

Developed personalized and responsive user interfaces for external stakeholders using salesforce Experience Cloud. Implemented community portals and ensured seamless data integration with other salesforce solutions.

Lightning Components:

Designed and built lightning components (Aura and LWC) for salesforce lightning Experience, enhancing overall system usability.

Languages:

Apex, Html, CSS, JavaScript, React JS and Google Flutter.

Tools/Utilities:

Salesforce Developer Console, Force.com platforms, VS code IDE, Workbench. GITHUB.

Operating Systems: Windows XP/7/8/10/11, Mac OSX, Linux,

Web Service Standards: REST, SOAP, HTML, CSS, JavaScript, JSON. Lightning Components:

Aura and Lightning Web Components

PROFESSIONAL EXPERIENCE:

Primus Global Technologies Pvt Ltd   **from 08th February 2023- 30th June 2023**

Senior Salesforce Developer

Responsibilities:

- Collaborating with the Salesforce Administrator to validate business requirements and any considerations (security, scalability, limits),
- Develop Apex (classes and triggers), Visualforce*, (based on specific requirements) to extend Salesforce in order to support business requirements,
- Custom User Interface development, including Visualforce* pages/Lightning pages, Aura Components** and Lightning Web Components,
- Integrations: Use Salesforce APIs to integrate with other systems used in the organization,
- Best Practices: Adhere to Salesforce best practices, maintain code documentation, and write / maintain test classes for all custom development,
- Take ownership of release cycles to implement and deploy new/updates to existing applications and code,
- Integrating and maintaining business applications to Salesforce,.
- Collaborating with IT / Developers for other systems in order to integrate across the business,
- Supporting the Salesforce Administrator**.

Primus Global Solutions Pvt Ltd   **from 15th February 2022- 20th December 2022**

Senior Software Engineer:

Responsibilities :

- Meet with clients to determine business, functional and technical requirements and participate in application design, configuration, testing and deployment
- Perform configuration and customization of the Salesforce.com platform.
- Participate in efforts to develop and execute testing, training and documentation
- Participate in the sales cycle as needed (solution definition, pre-sales, estimating and project planning)
- Willing to be hands-on in producing tangible deliverables (requirements specifications, design deliverables, status reports, project plans)
- Utilize best practices to perform operational support, enhancements, bug fixes as needed to the Salesforce.com platform
- Proactively engage on continuous improvement efforts for application design, support, and practice development efforts.
- Provide technical assistance and end user troubleshooting for bug fixes, enhancements, and "how-to" assistance.
- Performs regular reviews on implementation done by less experienced developers and offer feedback and suggestions for those codes
- Mentors the junior and mid-level developers of the team, and can designate tasks to team members in a balanced and effective manner
- Sets up a development environment on their own, and has the ability to mentor a team of junior developers
- Be able to communicate development progress to senior management
- Independently communicate with both client technical teams and business owners as needed during the design and implementation.

Salesforce Developer

Responsibilities:

- Collaborating with the Salesforce Administrator to validate business requirements and any considerations (security, scalability, limits),

- Develop Apex (classes and triggers), Visualforce*, (based on specific requirements) to extend Salesforce in order to support business requirements,

- Custom User Interface development, including Visualforce* pages/Lightning pages, Aura Components** and Lightning Web Components,

- Integrations: Use Salesforce APIs to integrate with other systems used in the organization,

- Best Practices: Adhere to Salesforce best practices, maintain code documentation, and write / maintain test classes for all custom development,

- Take ownership of release cycles to implement and deploy new/updates to existing applications and code,

- Integrating and maintaining business applications to Salesforce,.

- Collaborating with IT / Developers for other systems in order to integrate across the business,

- Supporting the Salesforce Administrator**.

- Designed and deployed user interfaces in Salesforce Experience Cloud ,ensuring a seamless ad personalized user Experience for external stakeholders.

- Collaborated with cross-functional teams to integrate salesforce solutions ,enabling data synchronization between Salesforce Experience Cloud and other systems.

Marlabs Innovations Private Limited   from 29th July 2021 – 7th October 2021

Sr Software Engineer

Responsibilities:

- Build CPQ Quoting & Product Configuration, Pricing for Fortinet. Customers has a large family of product with many dependent components and were adding the product at individual SKU level.

- The ask was to improve the user Experience, simplify the quoting process and help the sales team with guided selling and product configuration. Presented Multiple product configuration and then build the selected configuration

- As there were many configurators, build and apex program to load the CPQ configurators, used the Pricing rules to build the discounting logic and reduce the complexity of existing process.

- Used Advanced Approvals to simplify the approval process used currently and migrated from old standard approval logic and reduce the complexity of existing process.

- Configured and maintained salesforce.com based on business requirements.

- Performed detailed analysis of business & technical requirements and designed solution by customizing various standard objects of salesforce.Com and using other platform developments like visualforce and force.com API.

- process Conducted Gap Analysis on Vlocity Insurance Cloud Functionality to shore up any gaps between current and future state capabilities .Worked on Salesforce1 Platform to build Mobil App by enabling Lightning Components to make lightning Application and Software analysis.

- Designed and Developed data Models, implemented it on salesforce it on SFDC by creating Custom Objects.

- Defined Lookup and Master Detail relationship between on the objects.

- Created and managed complex workflow rules, data validations and object customizations.

- Designed customized page layouts for the custom objects and assigned them to different record types.

- Implemented Object and Field Level Securities for take care of important data information that will be available on different profiles.

- Assisted in designing and deploying the workflows, validations, approval process and auto-response rule for automating the business logic with health cloud on SFDC.

- Developed for the Approval Process for the Application by implementing the custom Formulas in different stages of approval.

- Worked with Import wizard, Data loader, Salesforce Inspector for importing the data from Leads, Opportunities and required data information in salesforce Environment.
- Used Sales cloud in Preparing and getting the approval of design, functional and technical specifications from business.
- Developed Apex Classes, Visualforce Controllers and Extensions based on requiement.
- Worked with Soql and SOSL Queries In interact with the database in Apex transactions.

Roles:

- Meeting with project managers to determine CRM needs.
- Developing customized solutions within the Salesforce platform.
- Designing, coding, and implementing Salesforce applications.
- Creating timelines and development goals.
- Testing the stability and functionality of the application.
- Work with functional consultants and business groups to identify the next big thing and what that costs in time, money, and other resources.
- Work with a project manager to lay down a somewhat logical plan
- Design and develop, write test cases.
- Produce documentation as part of the roles of salesforce developer.
- Search for issues, resolutions, and best practices.
- Work with testing teams for any system and user acceptance tests.
- Meeting with project managers to determine CRM needs.
- Developing customized solutions within the Salesforce platform.
- Designing, coding, and implementing Salesforce applications.
- Creating timelines and development goals.
- Testing the stability and functionality of the application.
- Troubleshooting and fixing bugs is the role of a salesforce developer.
- Writing documents and providing technical training for Salesforce Staff.
- Maintaining the security and integrity of the application software.
- Analyzing customer requirements and then designing and developing the application to meet those needs.
- Ensure thorough collaboration with other team members/analysts/testers/designers for comprehensive output.
- Seamless integration with third-party systems is the salesforce developer role
- Creation of mobile / web applications.
- Identification of business processes followed at major departments and subordinate offices.
- Maintenance of user roles to ensure no security lapse/breaches.
- Proper training and orientation to all involved, involving gap analysis.

Imbue desk Ens/Imbueinfotech Pvt Ltd, Hyderabad   **from: 1ˢᵗ April 2015-24ᵗʰ April 2021**

/Project Manager Responsibilities):   from 1ˢᵗ October 2018-24ᵗʰ April 2021

- Overseeing the end-to-end delivery of a Salesforce project
- Taking responsibilities for delivering the project within scope and hitting milestones
- Ensure effective planning of project timeline, including sprint planning and organising any phases
- Holding team members accountable for delivering their work on time
- Ensuring proper use of project management tools across the team
- Build CPQ Quoting & Product Configuration, Pricing for Fortinet. Customers has a large family of product with many dependent components and were adding the product at individual SKU level.
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- Used Advanced Approvals to simplify the approval process used currently and migrated from old standard approval logic and reduce the complexity of existing process.
- Configured and maintained salesforce.com based on business requirements.
- Performed detailed analysis of business & technical requirements and designed solution by customizing various standard objects of salesforce.Com and using other platform developments like visualforce and force.com API.
- process Conducted Gap Analysis on Vlocity Insurance Cloud Functionality to shore up any gaps between current and future state capabilities .Worked on Salesforce1 Platform to build Mobil App by enabling Lightning Components to make lightning Application and Software analysis

Salesforce Lightning Developer   **from: 1st November 2016- 1st October 2018**

Responsibilities:

- Collaborating with the Salesforce Administrator to validate business requirements and any considerations (security, scalability,
  limits)
- Developing Apex Classes and Triggers, as well as test classes for all custom development
- Custom user interface development, including Visualforce pages/Lightning pages, Aura Components and Lightning Web Components
- Use Salesforce APIs to integrate with other systems used in the organization
- Adhere to Salesforce best practices, maintain code documentation, and write / maintain test classes for all custom development.
- Build CPQ Quoting & Product Configuration, Pricing for Fortinet. Customers has a large family of product with many dependent components and were adding the product at individual SKU level.
- The ask was to improve the user Experience, simplify the quoting process and help the sales team with guided selling and product configuration. Presented Multiple product configuration and then build the selected configuration
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- Used Advanced Approvals to simplify the approval process used currently and migrated from old standard approval logic and reduce the complexity of existing process.
- Configured and maintained salesforce.com based on business requirements.
- Performed detailed analysis of business & technical requirements and designed solution by customizing various standard objects of salesforce.Com and using other platform developments like visual force and force.com API.
- Implemented and customized Salesforce Omni studio solutions to meet clients specific business needs.
- Developed and optimized Applications, Workflows and process using salesforce Omni studio, resulting in a 30% increase in operational efficiency
- Collaborated with cross-functional teams to design and deploy custom user Interfaces, ensuring a seamless user experience
- Conducted Omni studio training sessions for internal teams, enhancing their proficiency in utilizing the platform effectively.
- Worked closely with clients to gather requirements, design Omni studio, Applications , and provide ongoing support and maintenance

Salesforce Administrator   **from: 1st April 2015-31st October 2016**

Responsibilities:

- Work with stakeholders to understand business requirements, pain points, and goals
- Gather requirements from different stakeholders and teams within the business.
- Use declarative functionality (Clicks, not code) to build solutions using the Salesforce platform
- Ensure all users have the correct access to Salesforce, and can perform their day to day tasks with minimal friction
- Maintaining the platform, including staying up to date on new features and releases, as well as fixing any bugs.
- Training users on new functionality or feature

ACADEMICS:

MBA	TKR Engineering College, Hyderabad	2017-19	67%
BE	ANDHRA UNIVERSITY, Vizag	2010-14	77%
INTERMEDIATE	Narayana jr, college, Hyderabad	2008-10	83%

PERSONALDOSSIER:

Date of Birth : 07/04/1993

Nationality : Indian

References : Puranam Pradeep Picasso(8985752891)