

# ANKIT TEKALE

2 x Certified Salesforce.com Developer



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## SALESFORCE CERTIFICATIONS

1. Salesforce Certified Platform Developer I  
Credential ID: 21508061  
Salesforce Certified Administrator  
Credential ID: 21524885
2. Trailblazer Profile: <https://trailblazer.me/id/atekale>



## TECHNICAL SKILLS

### Salesforce

Salesforce CRM, Lightning component, Apex Custom Controllers, Apex Classes, Apex Triggers, Visualforce Pages/Components, Batch Apex, Apex Email Service, SOQL, SOSL, CPQ, Workflow & Approvals, Reports, Dashboards and Custom Objects.

### Salesforce Tools

Force.com Data Loader, Force.com Platform (Sandbox and Production).

### Programming

Apex, Visualforce, C, C++

### Web Technologies

HTML, XML, CSS, Java Script, WSDL, REST API.

### Operating systems

Windows 98/NT/XP/Vista/7/8, Windows CE, Linux.



## SUMMARY

- 2X Certified Salesforce.com developer with **3 years** of experience on **Salesforce/Force.com and Salesforce Lightning** technology.
- Experience in Development, Administration, Configuration, Implementation and Support of Salesforce CRM based on Apex language and leveraging Force.com Platform.
- Proficient Knowledge in Salesforce Lightning UI, Lightning programming, Aura framework programming
- Created various Lightning Apps combining Lightning Design System, **Lightning App Builder** and **Lightning Component** features
- Worked extensively on **Lightning component building**, worked on many components to convert existing classic programming work like Visualforce into **Lightning components**.
- Experience in use of **Standard and Custom controllers** of **Visualforce** in development of custom Salesforce pages as expected by business requirements
- Primary level experience in working on web services and giving solutions by **SOAP and REST integrations**.
- Proficient knowledge of Governor limits. Experience in optimization of existing code in accordance to the governor limits.
- Participated in all stages of **Software Development Life Cycle (SDFC)** i.e. System Analysis, Design, Development and Testing Expertise.
- Strong Knowledge of SFDC standard Data structures and familiarity with designing **Custom Objects** and Force.com platform and **Force.com Sites**.
- Experience in understanding business requirement to design the required entities like custom objects, creating the **relationships and junction objects**.
- Developed **Apex classes** using other platform based technologies like **Visualforce, Force.com IDE**.
- Good experience on **SOQL, SOSL, Custom settings, Schedule Apex, Batch Apex**.
- Experience in creating various **Reports (summary reports, matrix reports, pie charts, dashboards and graphics)** and **Report Folders**.
- Experience in using **Data Loader** for **insert, update and bulk import or export** of data from Salesforce.com Objects.
- Experience in using declarative features like **validation rules, workflows, approval process, dynamic approval process, sharing rules** automation for satisfying complex business process automations.
- Experience in implementing **security and sharing rules** at object, field, and record level for different users at different levels of organization, also created various profiles and configured the permission based on the organizational hierarchy.
- Having good knowledge on **Web to leads, Email to case, and Web to case, Assignment Rules, Customer and Partner Portals, Community, AppExchange**.



**Company:** Intelogik Solutions, Pune, India.

**Work duration:** Oct 2019-Present

### Salesforce Developer

**Client:** BCBS, USA

**About Client:** BCBS is a million-dollar business serving many customers across the globe, is using Salesforce platform to maintain its huge insurance business. They use various standard features of Salesforce like lead management, case management and ensure quick solutions to customer as well as business growth. By using featuring like web-to-lead, web-to-case they are providing an interactive platform for customers. Also we have used many custom objects, automation and custom code used like APEX, VFP in this project to main this insurance business on Salesforce. We are working on classic to Lightning migration phase now.

#### Roles and Responsibilities:

- Involved in gathering and analysis of business requirements and then effectively took part in sprint planning to achieve the requirement.
- Analysed the business process of client and then involved in creating the application and data model Required for the requirement.
- Creates custom application, objects, tabs, fields with the custom functionality to efficiently meet the business requirement.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Created reports, dashboards, and processes to continuously monitor data quality and integrity and
- assisting users with report design and management.
- Customized page layouts for Opportunity, Contacts, and Accounts depending upon user profiles and created permission sets where necessary.
- Worked on Assigning creating Roles Hierarchy, Profiles and Security setup within the organization.
- Responsible for setting up Filed Level Security.
- Developed custom Workflows and Assignment Rules for case escalation.
- Implemented Field Level security for sensitive data holder fields.
- Implemented Salesforce automation using web-to-case forms, email-to-case, assignment rules, automation and queues, auto response rules, escalation rules, chatter groups, person accounts, cases and solutions.
- Created and used Email templates in HTML and Visualforce
- Involved in end-to-end testing and gathering feedback from business users
- Involved in Working with Standard Salesforce features like Objects, Workflows, Record Types,
- Page layouts, Workflow Rules, Case Assignment Rules, and Escalation rules, Validation rules, Profiles, Roles, Reports and Dashboards etc.

**Client:** Disha Builders & Developer, Pune

**About Company:** Disha builder is fastest growing real estate business serving many customers across the Maharashtra, using Salesforce platform to maintain its huge real estate business. They use various standard features of Salesforce like lead management, case management and ensure quick solutions to customer as well as business growth. Also I have used many custom objects, automation and custom code used like APEX, Lightning aura in this project to main this real estate business on Salesforce.

#### Roles and Responsibilities:

- Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
- Worked on Salesforce1 Platform to build Mobile App by enabling Lightning Components for use in Salesforce1 mobile platform to make Lightning Application mobile.
- Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
- Enabled Aura Framework, by adding Aura Attributes and Aura Handlers for Events to focus on Logic and Interactions in Lightning Applications.
- Minimized code in JavaScript Controllers by adding reusable functions in Helper Component.
- Built Lightning Component Tab for Salesforce 1 Navigation and Custom Applications in Lightning Experience.
- Used field level security along with page layouts in Lightning to manage access to certain fields.

**Salesforce Administrator****Client:** American Red Cross, USA

**About Client:** America Red Cross is a huge organization in USA which has many activities related to health care. They have 1000s of clients and volunteers to run their activities in the world. For this mass process, they regularly conduct corporate seminars throughout the world and for that they are using one mini project of Salesforce. This project has information like seminar details, speaker details and various process they followed. They mostly conduct 100s of such seminars in the world per month. The project was created for employees of the organization to enter these data and maintain the details.

**Roles and Responsibilities:**

- Involved in SFDC application setup and customization to match the functional needs of the Company
- Worked as Salesforce admin support governing user account creation, personal information setup, password reset, Roles & Profile creation, user group creation, updating company profile, Network access setup.
- Involved in setting up field level access for each custom object created based on the user's role within the organization.
- Developed various Custom objects, Tabs, Entity-Relationship data model, validation rules, Components
- Involved in the Data Transformation and Data Cleaning activities while transferring the data to the external system using Informatics on Demand
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Involved in field & page layout customization for the standard objects like Account, Contact, and Leads.
- Created workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates to implement business logic.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Involved in security levels and privileges by customizing Salesforce.com Profiles and Roles.
- Involved in customizing custom objects, tabs, fields, page layout as per the business need.
- Integrated Email with Salesforce.com for mass E-mail management and designed various custom E-mail templates.
- Maintained user roles, security, profiles, and workflow rules wherever necessary.

**NONPROFIT EXPERIENCE:**

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**Ashary Akruti, Hyderabad**

**About Client:** Ashray Akruti was awarded as the Best NGO in Hyderabad by Government of Telangana on 1st June 2016. Ashray Akruti is a registered non-profit, non-religious organization. Using Salesforce, it become very easy to manage community outreach program in a single place. All the work related to conducting program is done on Salesforce, and also its help to our team for accessing any from anywhere at on demand. Also its more help full for team that it's also helps us for sending approval system automatically by the process. So that it's not only helping Ashray Akruti to conducting program it's also helps us for time saving and on the clear way of working with all aspects.

**Roles and Responsibilities:**

- Analysed the business process of client and then involved in creating the application and data model Required for the requirement.
- Managed salesforce application user profiles, roles, permissions, generating security token, validation rule.
- Created page layouts, search layouts to organize fields, custom links, related lists, and other components on record pages.
- Creates custom application, objects, tabs, fields with the custom functionality to efficiently meet the business requirement.
- Implemented pick lists, dependent picklists, lookups, master-detail relationships, validation, and formula fields to the custom objects.
- Developed and configured various Custom Reports and Report Folders for different user profiles based on the need in the organization. Implemented automatic approval process, email alert using process builder and workflow
- Created trigger for automate the business requirement, implemented visual force page as per customer requirement

**EDUCATION****Shivaji University, Kolhapur, India***Bachelor of Engineering, Mechanical Engineering***Aug 2011 – May 2015**