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|  **Ramesh Mobile:+91 9008777119** |
| **Professional Background:** * Total 15+yrs of Total experience in IT & Non IT Industry.
* 13 yrs of Experience in Siebel in multiple roles as a Siebel Subject Matter Expert (SME) , Siebel Business Analyst and Siebel Solution Architect.
* Good knowledge on Oracle RODOD (Siebel AIA, OSM and BRM).
* Good Work experience in Telecom projects for more than 12+ yrs.
* Good Work experience in Akeneo Applications.
* Good knowledge on Oracle Taleo and Oracle sales cloud application.
* Worked as Solution Architect BSS/ OSS, CRM, E2E Product Modeling & Order Management.
* Having strong functional knowledge on SFDC CPQ Solutions.
* Good functional knowledge on Dynamic 365 Applications.
* Have very strong technical background in oracle CRM application areas such as - Integration, Configuration, Customization, Implementation and Delivery.
* Successful Siebel projects implementation experience in Telecommunications domain in all the phases of SDLC since 2009.
* Gained experience in Order & Asset Management various types of ABO order functionalities, Products and pricing, Customizing Product configurator, pricing calculations, smart scripts flow, TBUI.
* Expertise in implementing complex solutions in the area of Order Management for world leading Telecom clients including – KPN, TelefonicaO2, MTS Allstream ,VIVA,MTN &TIM.
* Having Good expertise on Presales and RFP’s on Cloud Applications.
* Proficient in end-to-end development of software application from requirement analysis to system study, designing, coding, testing, documentation and implementation
* Got Trained in PMP.

**Onsite Exp** : * Riyadh for( ART)
* Oslo for DNV (Hexaware),
* Bahrain for VIVA(Huawei),
* Johannesburg for MTN(Oracle),

**Additional Skills & Siebel Certifications:*** Certified Siebel CRM 8 in Core Consultant
* Certified Siebel CRM 8.1 in Business Analyst
* Certified Siebel CRM 8.1.1 in Sales Specialist & Pre-Sales Specialist
* Certified Oracle CPQ Cloud Service 2017 in Pre-Sales Specialist Assessment & in Sales Specialist Assessment
* **Got rewarded continuously 3 times as Best Performer in the Project and best trainer in Siebel Boot camps arranged by HP AIS Team**.
* Got rewarded as Best Performer in the Project arranged by Oracle.

**Work History:**

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| **Duration** | **Organization** | **Designation** |
| June 2015 to Till Date | Blue RoseTechnologies,Bangalore | Sr.Sol.Architect-CRM/Digital |
| Jan 2015 to June 2015 | Mobiltel,Manama,Bahrain | Siebel Consultant |
| June-2014-Dec2015 | Scube Technologies, Bangalore | Siebel Solution Architect |
| Dec 2009 to June 2014 | HP, Bangalore, India. | Svc DeveloperII |
| June2008- Dec2009 | Accenture, Bangalore, India. | Sr.SoftwareEngineer |
| April2007- June2008 | Hexaware,Mumbai, India | Software Engineer |
| March 2005- April2007 | Repcol, Bangalore, India. | Sr.Representative  |

**Areas of Expertise:*** Solution Designing, Business Requirements Analysis & Gap Analysis
* Preparing High level Functional and Technical Detailed Designs
* Order Management Process in Telecom Domain & Expertise in Product e-configurator
* Time and Resource estimation for new requirements
* Team building and daily & weekly status reporting

**Projects: BRT360: July 2020 to Till date****Responsibilities: E2EArchitect** * Product Modeling and Product Catalogue Structure B/W Akeneo System and Oracle BRM.
* Understanding the business processes for preparation of Content used for development
* Working on various areas for improvement of the application and performance of the

**Projects: TIM (Brazil) Client: Oracle June 2018 to July2020****Responsibilities:*** Assigning Work to the Team Members and Monitoring the Tasks.
* Working on Functional level Issues on a daily basis in the project.
* Performance tuning as per standard Process for entire Application.

**ART (Riyadh) Responsibilities : Siebel Project Lead*** Coordinated as a Siebel Architect with client’s Business Analyst team.
* Working on Gap Analysis on ART Upgrade Project
* Working on Due Diligence for ART Project from 8.1.5 to IP16
* Strong Knowledge on Upgrade Project
* Performance tuning as per standard Process

 **MTN (Johannesburg) Client :Oracle Responsibilities : Siebel Product Module Lead*** Working with client’s Business Analyst team for requirement Gathering.
* Working on Product Management Module in Design, Implementation& testing.
* Working on Simple and Customizable products including on Siebel Pricing.
* Identifying the complexity of the business requirements. Preparing time and resource estimations for new work items and change requests.

**VIVA –Bahrain :Responsibilities: Siebel Product Configurator** * Good experience in CRM Product Design of products & Product Modeling.
* Good hands on experience in Telco Product development.
* Demonstrate excellent issue analysis and troubleshooting skills.

**ITCC – Smart Metering ,Riyadh : Responsibilities**: **Siebel Solution Architect** Worked as a Solution Architect in Order Management process in telecom DomainInvolved and worked on Product Configuration.**MTS All Stream**, Canada : **Responsibilities: Siebel Product Analyst &Configurator** * Worked on Product Management Module in Design, Implementation& testing.
* Modified vanilla OM workflows for the requirements of Asset based Ordering.
* Identifying the complexity of the business requirements. Preparing time and resource estimations for new work items and change requests.

**Telefonica o2,Czech Republic** : **Responsibilities: : Siebel Senior Developer** * Preparing Functional and Solution Design for order management of Mobile customer.
* Implemented customizations for Business requirements
* Working on various Modules in the development Activities for improvement application

**KPN Telecom,** Netherlands : **Responsibilities: Siebel Sr.Developer** * Coordinated with client’s onshore Business Analysts team and provided the required Siebel technical assistance as a Siebel SME and prepared Solution Designs.
* Produced high level functional specifications and technical detailed designs.
* Working close in co-ordination with the Design and the BA team to understand the same.

**ACS Vector 4.0, U.S : Responsibilities: Siebel Developer** * Customizing the Application using Siebel Tools to customize Applets, Business Components and Business Objects according to the client requirement.
* Worked on User Properties according to the requirements.
* Customizing Joins, links, MVL link and MVG Applet, Pick List, and other controls
* Creating tables, extending columns according to the Business needs.

**DetNortisVertias,**Norway **Responsibilities: Siebel Developer**  * Understanding the business processes for preparation of Content used for development of iHelp.
* Prepare test data and test methodologies to assist in testing the functionality in the test environment.
* Involved in preparing correspondence templates according to the requirement.

**Repcol** **India** * Providing functional and technical help to all projects
* Generating Receivable Schedule Reports & Work Analysis Reports.
* Credit Rating Updating, ABR searches, RP data searches, NME searches.
* Listing the debtors in Bay crop , Daily Performance Reports
* Creating Letter Generation Reports.

**DECLARATION**I hereby declare that the information above is best of my knowledge and belief.  **Ramesh**  |
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