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| **Ramesh Mobile:+91 9008777119** |
| **Professional Background:**   * Total 15+yrs of Total experience in IT & Non IT Industry. * 13 yrs of Experience in Siebel in multiple roles as a Siebel Subject Matter Expert (SME) , Siebel Business Analyst and Siebel Solution Architect. * Good knowledge on Oracle RODOD (Siebel AIA, OSM and BRM). * Good Work experience in Telecom projects for more than 12+ yrs. * Good Work experience in Akeneo Applications. * Good knowledge on Oracle Taleo and Oracle sales cloud application. * Worked as Solution Architect BSS/ OSS, CRM, E2E Product Modeling & Order Management. * Having strong functional knowledge on SFDC CPQ Solutions. * Good functional knowledge on Dynamic 365 Applications. * Have very strong technical background in oracle CRM application areas such as - Integration, Configuration, Customization, Implementation and Delivery. * Successful Siebel projects implementation experience in Telecommunications domain in all the phases of SDLC since 2009. * Gained experience in Order & Asset Management various types of ABO order functionalities, Products and pricing, Customizing Product configurator, pricing calculations, smart scripts flow, TBUI. * Expertise in implementing complex solutions in the area of Order Management for world leading Telecom clients including – KPN, TelefonicaO2, MTS Allstream ,VIVA,MTN &TIM. * Having Good expertise on Presales and RFP’s on Cloud Applications. * Proficient in end-to-end development of software application from requirement analysis to system study, designing, coding, testing, documentation and implementation * Got Trained in PMP.   **Onsite Exp** :   * Riyadh for( ART) * Oslo for DNV (Hexaware), * Bahrain for VIVA(Huawei), * Johannesburg for MTN(Oracle),   **Additional Skills & Siebel Certifications:**   * Certified Siebel CRM 8 in Core Consultant * Certified Siebel CRM 8.1 in Business Analyst * Certified Siebel CRM 8.1.1 in Sales Specialist & Pre-Sales Specialist * Certified Oracle CPQ Cloud Service 2017 in Pre-Sales Specialist Assessment & in Sales Specialist Assessment * **Got rewarded continuously 3 times as Best Performer in the Project and best trainer in Siebel Boot camps arranged by HP AIS Team**. * Got rewarded as Best Performer in the Project arranged by Oracle.   **Work History:**   |  |  |  | | --- | --- | --- | | **Duration** | **Organization** | **Designation** | | June 2015 to Till Date | Blue RoseTechnologies,Bangalore | Sr.Sol.Architect-CRM/Digital | | Jan 2015 to June 2015 | Mobiltel,Manama,Bahrain | Siebel Consultant | | June-2014-Dec2015 | Scube Technologies, Bangalore | Siebel Solution Architect | | Dec 2009 to June 2014 | HP, Bangalore, India. | Svc DeveloperII | | June2008- Dec2009 | Accenture, Bangalore, India. | Sr.SoftwareEngineer | | April2007- June2008 | Hexaware,Mumbai, India | Software Engineer | | March 2005- April2007 | Repcol, Bangalore, India. | Sr.Representative |   **Areas of Expertise:**   * Solution Designing, Business Requirements Analysis & Gap Analysis * Preparing High level Functional and Technical Detailed Designs * Order Management Process in Telecom Domain & Expertise in Product e-configurator * Time and Resource estimation for new requirements * Team building and daily & weekly status reporting   **Projects: BRT360: July 2020 to Till date**  **Responsibilities: E2EArchitect**   * Product Modeling and Product Catalogue Structure B/W Akeneo System and Oracle BRM. * Understanding the business processes for preparation of Content used for development * Working on various areas for improvement of the application and performance of the   **Projects: TIM (Brazil) Client: Oracle June 2018 to July2020**  **Responsibilities:**   * Assigning Work to the Team Members and Monitoring the Tasks. * Working on Functional level Issues on a daily basis in the project. * Performance tuning as per standard Process for entire Application.   **ART (Riyadh) Responsibilities : Siebel Project Lead**   * Coordinated as a Siebel Architect with client’s Business Analyst team. * Working on Gap Analysis on ART Upgrade Project * Working on Due Diligence for ART Project from 8.1.5 to IP16 * Strong Knowledge on Upgrade Project * Performance tuning as per standard Process   **MTN (Johannesburg) Client :Oracle Responsibilities : Siebel Product Module Lead**   * Working with client’s Business Analyst team for requirement Gathering. * Working on Product Management Module in Design, Implementation& testing. * Working on Simple and Customizable products including on Siebel Pricing. * Identifying the complexity of the business requirements. Preparing time and resource estimations for new work items and change requests.   **VIVA –Bahrain :Responsibilities: Siebel Product Configurator**   * Good experience in CRM Product Design of products & Product Modeling. * Good hands on experience in Telco Product development. * Demonstrate excellent issue analysis and troubleshooting skills.   **ITCC – Smart Metering ,Riyadh : Responsibilities**: **Siebel Solution Architect** Worked as a Solution Architect in Order Management process in telecom DomainInvolved and worked on Product Configuration. **MTS All Stream**, Canada : **Responsibilities: Siebel Product Analyst &Configurator**   * Worked on Product Management Module in Design, Implementation& testing. * Modified vanilla OM workflows for the requirements of Asset based Ordering. * Identifying the complexity of the business requirements. Preparing time and resource estimations for new work items and change requests.   **Telefonica o2,Czech Republic** : **Responsibilities: : Siebel Senior Developer**   * Preparing Functional and Solution Design for order management of Mobile customer. * Implemented customizations for Business requirements * Working on various Modules in the development Activities for improvement application   **KPN Telecom,** Netherlands : **Responsibilities: Siebel Sr.Developer**   * Coordinated with client’s onshore Business Analysts team and provided the required Siebel technical assistance as a Siebel SME and prepared Solution Designs. * Produced high level functional specifications and technical detailed designs. * Working close in co-ordination with the Design and the BA team to understand the same.   **ACS Vector 4.0, U.S : Responsibilities: Siebel Developer**   * Customizing the Application using Siebel Tools to customize Applets, Business Components and Business Objects according to the client requirement. * Worked on User Properties according to the requirements. * Customizing Joins, links, MVL link and MVG Applet, Pick List, and other controls * Creating tables, extending columns according to the Business needs.   **DetNortisVertias,**Norway **Responsibilities: Siebel Developer**   * Understanding the business processes for preparation of Content used for development of iHelp. * Prepare test data and test methodologies to assist in testing the functionality in the test environment. * Involved in preparing correspondence templates according to the requirement.   **Repcol** **India**   * Providing functional and technical help to all projects * Generating Receivable Schedule Reports & Work Analysis Reports. * Credit Rating Updating, ABR searches, RP data searches, NME searches. * Listing the debtors in Bay crop , Daily Performance Reports * Creating Letter Generation Reports.   **DECLARATION**  I hereby declare that the information above is best of my knowledge and belief.  **Ramesh** |
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