

Harish Babu Bathala

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Professional Summary

Dedicated with 3 Years experience in achieving tangible results and cross-team collaboration. Proactive and excited to partner with like-minded individuals to achieve goals.

Experience

Accenture Solutions Pvt Ltd
Associate Software Engineer
Bengaluru

February 2021 to Current

- Having 3 years of experience as a Support, CPQ Administration and Developer in Salesforce.com
- Has good knowledge on the Technical and Functional aspects of Salesforce.com, on demand CRM package
- Good Knowledge on Salesforce configuration like formula fields, Validation Rules, Workflows, Approval process, Sharing rules, Process Builder, Page Layouts and Record types for different Business Requirements
- Proficiency in SFDC Lead Management, Opportunity Management, Case Management
- Basic Experience in developing Apex Classes, Triggers, Apex Batch Classes, SOQL, SOSL and Visual force pages.
- Good knowledge in understanding the business requirement.
- Expertise in gathering Business requirements from Business Analysis/Business Users to meet the Business Requirements.
- Deploying Salesforce components from sandboxes to production environments using change sets, workbench, copado.
- Worked on Salesforce CPQ (Steel brick)-Developed Functionality Such as leads, opportunities, products, price books, quotes, order and Contracts.
- Basic Knowledge in Salesforce Platform development Visual force, force.com, Css, Html

With SLP Technologies
Software Developer
Bengaluru

May 2019 to November 2020

- Create confidential implement Marketing campaigns using tools like Email Studio , Builders, Automation Tools.
- provide Sales and marketing data analysis and reports.
- Identified target Audience, Market Research, Lead generation.
- Worked on adding plugins to different websites & and creating a websites, pages using Wordpress.

Certifications

- Sales force CPQ-certified
- Certified-Indian institute of E-Commerce & Sales Partner.

Education

RMK College of Engineering and technology
Chennai, TN

2019

- Graduate- B.E- Mechanical Engineering -73.33 %