**Hamed Sadi**

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**Professional Summary:**

* **7+ years** of experience in salesforce.com Development and Administration on force.com platform including analysis, modeling, design, coding, testing and implementation on various business domains like Financial, Insurance and Manufacturing.
* Strong Experience working with Apex classes, Triggers, Controllers &Controller Extensions, Components, Test Methods, Application Design and Development on Multitenant Force.com platform.
* Hands on experience on Lightening Component Application and Events creation using Aura.
* Created Aura enabled controller and implemented controller logics.
* Strong experience in implementing lightening design systems.
* Implemented HTML 5.0 with Angular JS and Remote Action methods.
* Strong Experience in Agile methodology and involved in grooming, planning, team ceremonies, program increments and scrum calls.
* Experience in using Source Tree and Bit bucket for deployment.
* Analyzed Sales, Marketing, Customer Service and Customer Support business processes used by salesforce.com customers and recommended ways to improve their processes using salesforce.com.
* Hands on experience in salesforce.com CRM integration, developing and deploying custom integration solutions. Excellent skills in creating/troubleshooting/modifying Apex code and Visual force pages.
* Strong knowledge on Administration setup, Apex, Visual force and experience with different SFDC development tools like Force.com, Eclipse IDE.
* Experience in Apex coding to implement the complex business logic with in Governor Limits.
* Developed test classes and test methods to ensure maximum code coverage in production instance.
* Experience in developing client-specific solutions on force.com platform using Apex classes and Triggers, Visual force, Force.com IDE, SOQL, SOSL.
* Experience in API integration of Salesforce.com applications with other applications with an emphasis of the Web Services/XML.
* Experience integrating Pardot into Salesforce for improving web lead information by configuring Pardot.
* Strong experience in Web based pages and site design using **HTML, CSS, XML, XSLT, JavaScript, Bootstrap JS, Node JS, Angular JS, and Ajax**
* Extensive experience in designing of Custom Objects, Custom Fields, Pick List, Role based Page Layouts, Workflow Alerts and Actions, Validation Rules, Approval Processes, Custom Tabs, Custom Reports, Report folders, report extractions to various formats, design of Visual force Pages, Record Types, Dashboards, and Email generation according to application requirements.
* Expertise in building Skuid pages with Action Sequence Framework, validations, inline JS, jQuery snippets, custom CSS, Page Includes, built custom Skuid components with the skuid API, custom field renderers, page assignments and more
* Worked on Heroku connect to build apps. Used Heroku processes for deploying.
* Worked with team members for full-cycle projects, such as developers, to complete consulting projects on time, and deliver outstanding consulting services to salesforce.com clients.
* Experience in Sales cloud, Service cloud, Custom Cloud, Chatter and App Exchange applications.
* Having administration experience on CRM applications like data exports &imports, application supports security administration, maintenance, and user &security management
* Strong experience in Agile and Waterfall methodologies.
* Experience with **Marketo, Salesforce CPQ (Apttus), SFDC Communities, Demand Tool, Discover Org.**
* Experience in Object Oriented Languages like C++, Java, J2EE, JSP and Servlets.
* Experience in web technologies like HTML, XML, CSS, and JavaScript.
* Experience with databases such as Oracle, Teradata and SQL Server.
* Excellent written and verbal communication skills to keep executive staff and team members apprised of goals, project status, and resolving issues and conflicts.

**TECHNICAL SKILLS:**

**Salesforce.com:** Apex Triggers, Apex Classes, SOQL, SOSL, Visual force Pages, Components, S-Controls, Apex Web Services (SOAP and REST), Workflow & Approvals, Dashboards, Reports, Analytic Snapshots, and Custom Objects.

**SFDC Tools:** Force.com IDE, Force.com Explorer, Data Loader, Informatica Cloud Connector, Outlook connector, Excel Connector, Workbench

**Web Technologies:** HTML, CSS, XML, AJAX, Java script, Web Logic, Apache Tomcat.

**Databases:**  Oracle, Microsoft SQL Server, SQL & PL/SQL

**Operating Systems:** Windows XP, Windows Vista, Windows 7, UNIX

**Languages:** C, C++, Core JAVA, J2EE, Apex, C, SQL, HTML

**IDE:** Eclipse, Net Beans, Visual Studio

**PROFESIONAL EXPERIENCE:**

**Andersen Corp - Oak Park Heights, MN MAR 2019 – PRESENT Salesforce Lightning Administrator & Developer**

**Responsibilities:**

* Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization.
* Created many Lightning Web Components and server-side controllers to meet the business requirements. Experienced in migrating the standard and custom objects in standard experience to lightning experience.
* Implemented SKUID for building user friendly interface(UI) for both standard and custom objects and to add custom functionalities in Force.com.
* Experienced in migrating the standard and custom objects in standard experience to lightning experience.
* Experience in aura framework, Lightning Web Components and Salesforce Lightning Design System (SLDS).
* Created many Lightning Components and server-side controllers to meet the business requirements. Experienced in migrating the standard and custom objects in standard experience to lightning experience.
* Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better. Leveraged APEX Controller to make a call for external requests to retrieve data from various API's and displayed them on to the component.
* Used Lightning framework to integrate with legacy systems like SAP, Microsoft and oracle.
* Development, implementation and update focusing on Sales cloud and Service cloud.
* Developed various Custom Objects, Tabs, validation rules, Components.
* Developed and deployed workflows and approval processes for custom objects for different request types as per the requirement.
* Performed Steel brick CPQ related configuration for product setup, approval matrices, approval rules, process builders and flows.
* Implemented 20+ Skuid pages with Action Sequence Framework, validations, inline JS, jQuery snippets, custom CSS, Page Includes, built custom Skuid components with the skuid API, custom field renderers, page assignments and more.
* Enhanced Apex Class and Visual Force Page to create a custom Related List, showing activities for selected contacts or clients.
* Designed and Developed Velocity for couple of telecom clients.
* Managed ongoing support requests and Administrative needs of users.
* Worked on Salesforce.com Standard Object s such as Accounts, Contacts, Opportunities, Campaigns, Cases and Solutions.
* Implemented Quote-to-Cash solution using APTTUS CPQ. Good understanding of the Apttus CPQ.
* Configure salesforce and marketing cloud integration user along with configuration in salesforce.
* Performed administrative tasks such as managing Accounts, Contacts and Cases, setting Workflows and Approval Process for approving new accounts and another business process.
* Administered, Configured and maintained Salesforce.com application User Profiles, Roles, Assigning Permissions, Generating Security Tokens, Validation Rule and Upgrade Installation.
* Created and maintained Reports and Dashboards to provide fast access to key business metrics.
* Customized Salesforce.com User Profiles by setting Standard and Custom objects layouts, Custom App, Field-level Security, Permission Sets for client services and marketing.
* Customized Chatter objects and tabs to view progress and discussion on business process.
* Implementation of Apex Triggers, Apex Class for automation of the business process on Account, Contact, Opportunity and Custom Objects.
* Implementation of Batch Classes, Scheduled Classes as part of the Business Requirement.
* Wrote an Apex Trigger on Contact for cross-object field update for reporting purposes.
* Integrated Salesforce.com with external systems like Oracle and SAP using SOAP API and REST API.
* Visual Force Pages using Standard Controllers, Custom Controllers, Extension Controllers & Web Services API. Creating new User Interface using JavaScript, HTML and CSS in Visual Force Pages.
* Created Page Layouts to organize Fields, Custom Links, Related Lists & other Components on Record Pages.
* Case Assignment Rules to direct the case to appropriate group such as Stories & PCS Central Support.
* Case Management by Configuring Email-to-Case for the end user to submit a case through Outlook.
* Created and configured Email templates which were used by PCS Central users for approval processes and other field updates.
* Used SOQL & SOSL for data manipulation needs of the application using platform database objects.
* Worked on different Sandboxes for development & testing; Involved in migrating the code to production instance in installments using Change Set.
* Involved in Test configuration Apttus within Sandbox environments to ensure that once users are granted access, all the aspects are fully functional.
* Configured Chatter to track emails from Outlook to Salesforce by following a user.
* Responsible for weekly and monthly Data Export, updates and backup for the organization.
* Used Apex Data Loader to Insert, Update and Import data from Microsoft Excel into Salesforce.com.

**Environment:** Salesforce.com, Service Cloud ,Apex Classes, Controllers, CPQ, Triggers, Visual force, Force.com, Dashboards, Sales Cloud, Service Cloud, Data Migration, Informatica, Health Cloud , SOQL, SOSL, Vlocity Workflow & Approvals, Data Loader, Java Ant, Custom Reports, Oracle, Windows.

**Morning Star – Chicago, IL**

**Sr. Salesforce Developer June 18 – Feb 19**

**Responsibilities:**

* Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse
* Performed the roles of Salesforce.com Developer in the organization
* Interacted with various business user groups for gathering the requirements for Salesforce.com CRM implementation
* Responsible for JIRA and Salesforce Administration
* Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization
* Design, develop and implement solutions for the Apttus CLM system deployed on the Salesforce platform
* Well versed with custom HTML templates for use in Vlocity Cards and Omniscripts
* Successfully deployed all the Vlocity / Salesforce components using Vlocity Data Packs through managed org connections and Changesets to Production Environment
* Involved in data mapping and migration of data from legacy systems to Salesforce.com Objects and fields using Restful API callouts. Involved in creating Apex classes, Visualforce pages, Triggers, Workflows, Batch Apex Classes and Schedulers
* Developed various Custom Objects, Tabs, Components and Visual force Pages
* Optimize and improve the overall runtime of Omniscripts, DataRaptors and Vlocity Integration Procedures using best practices
* Worked on Apttus Advanced Workflow approvals, Apttus order management, created agreement wizards, validation rules and contract templates
* Built a custom app with Lightning experience for sales to monitor their performance close details
* Used Angular JS as the development framework to build a web-page
* Maintaining the Salesforce Applications and Veeva Instances for various operations
* Implemented CPQ solution using Apttus CPQ & Contract Management (CLM) for various customers in industries
* Involved in Developing Lightening pages using Aura, implemented lightening Controllers, Components using Lightening Design system (LDS) for Lightening Community builder
* Used Siebel data mapper to map external IO to Internal IO for web service calls
* Perform detailed analysis of business and technical requirements and developed the Apex classes using other Platform based technologies like VisualForce, Force.com IDE
* Cloudcraze development and Salesforce backend development + APEX & Visualforce
* Worked with Angular-Js during the time of development environment
* Worked towards explaining the capabilities of Veeva IMS to the business in layman's terms while also being able to be "hands-on"
* Expertise working on Visual force pages, HTML, CSS, JavaScript and JQuery
* Worked on the different requirements from user on Salesforce.com platform and Force.com IDE Plug-in using Eclipse
* Development of SFDC B-2-B solutions using CloudCraze & Service Cloud Infrastructure
* Worked in creating relationship models in Salesforce based on Current Siebel data model used
* Worked with various Salesforce.com objects like Accounts, Contacts, Leads, Campaigns, Reports, and Dashboards

**Environment:** Saleforce.com platform, Apex Language, Vlocity ,MuleSoft, Cloudcraze, Siebel, Apttus CPQ, Visual force Pages, JIRA, SQL, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Lightening design system (LDS), Custom Objects, Custom Tabs, Email Services, Sandbox data loading, Eclipse IDE Plug-in, Windows XP

**CVS Health, Woonsocket, RI Nov ’16 - May’18**

**Salesforce Developer**

**Responsibilities:**

* Involved in migrating from classic to lightening by gathering all the required configurations and customizations as per business requirements by leading the roles of admin and lightening developer.
* Created custom object, custom fields, Custom Settings, Custom Labels, Validation rules, Record types, Custom Tabs, Workflow rule and approval process including field updates and email alerts in lightening platform.
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects.
* Used Force.com toolkit including Apex Classes, Apex Triggers and Visualforce pages to develop custom business logic.
* Worked on Batch Apex, Schedule Classes, Visualforce pages and integrated with external source by developing Apex Web Services.
* Used SOQL and SOSL statements within Governor Limits for data manipulation needs of the application using platform database objects.
* Worked on CRM modules like sales cloud, service cloud with functionalities like Opportunity Management and Case Management.
* Developed lightning pages and displayed it in community builder.
* Developed Lightning Component Framework and built Lightning component using aura framework.
* Enabled Aura Framework, by adding Aura Attributes and Aura Handlers for Events to focus on Logic and Interactions in Lightning Applications.
* Worked with Force.com IDE to develop Custom Application in both Sales and Service Cloud Modules.
* Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse.
* Worked on Force.com IDE for creating, modifying, testing, and deploying Force.com Applications.
* Implemented DML activities for Inserting and Updating records.
* Was responsible for the data maintenance and data integrity within the Force.com platform.
* Integrated Lightning components, Lightning Apps, Apex classes in my Salesforce org with the GitHub.
* Also used GitHub to collaborate with my team to push the code and pull the code from my team projects. Worked on Jenkins and GitHub for continuous integration
* Performed Sales Cloud configurations and used its features such as Lead Management, Email integration, Sales Forecasting, and Wave Analytics.
* Implemented Wave Analytics, created datasets, dashboards and apps for Opportunity,   
  Accounts and Cases.
* Utilized SalesLogix 7.2.2, SQL Server 2005, Microsoft Visual Studio 2008, .NET 3.5, .NET web services, SOAP, XML, ODBC, SLX OLE DB Provider
* Created and used Email templates in HTML and Visual force. Also, designed various web pages in visual force for capturing various customer enquiries.
* Created many Email Templates and Mail Merge Templates and was involved in doing the mail merge for different standard and custom objects in Lightning experience.
* Knowledge in configuring product and pricing setup using CPQ/Product consoles formatted and migrated the user data into Lightning Experience.
* Worked on customization of visual force to have lightening experience for desktop and mobile applications.

**Environment:** Salesforce.com platform, wave analytics, Apex Language, CRM, Apttus CPQ, Apttus CLM, Visual Force, Pages, Data Loader, Workflow & Approvals, Email Services, Security Controls, Sales cloud, Sandbox Data loader, Eclipse IDE, Lightning, Informatica.

**TALBOTS - Hingham, MA**

**Salesforce Admin SEP 2015 – OCT 2016**

**Responsibilities:**

* Interacted with Business users for analysis, requirements gathering and development.
* Performed detailed analysis of technical and business requirements.
* Worked on different CRM platforms like Veeva, ServiceMax and closely with business partners to realize the full implementation capabilities into Salesforce CRM.
* Experienced in Customization and developing of ServiceMax components SFM (Service Flow Manager), SFW (service Flow Wizard), scheduled SFM and SFM Data validation rules.
* Implemented Veeva app on SFDC platform.
* Worked extensively in customization of Service Cloud Console by embedding Visualforce pages in custom console components, highlight panel and interaction log.
* Worked on Veeva Vault workflows configuration and in Veeva custom objects building including VMOC’s, my setup etc.
* Created user Roles and Profiles, security controls, Territory implementation, shared settings.
* Developed various Apex classes, Apex Triggers, and Controller classes for various needs in the application.
* Developed various Custom Objects, Tabs, Master-Detail, Lookup relationships, Formula fields, validation rules.
* Designed and deployed Validation rules, Approval Processes, Custom tabs, and Auto-Response for automating business logic.
* Created various Roles, Profiles, and Page Layouts and Configured the permissions based on the hierarchy requirements of the organization.
* Responsible for setting up Filed Level Security.
* Designed Visual Force pages to add more flexibility and a rich look.
* Configured Sharing settings to specify the level of access the users must each other's data.
* Created Workflow rules and defined email alerts, related tasks, and field updates.
* Implemented Data Loader for loading the data.
* Developed business documents for Salesforce.com Custom objects.

**Environment:** Saleforce.com platform, Apex Language, Triggers, Visual force (Pages, Components and controllers), Agile, SOQL, Change Set, Data Loader, Force.com, Eclipse IDE Plug-in, Work Flow-Approval, Custom objects, Ajax, Custom tabs, Email service, Html, Web-service, Sharing Rules.

**Dell Computers, India**

**JAVA DEVELOPER Jun 2013 – Aug 2015**

* Played an active role in the team by interacting with welfare business analyst / program specialists and converted business requirements into system requirements
* Developed analysis level documentation such as Use Case, Business Domain Model, Activity and Sequence and Class Diagrams
* Conducted Design reviews and Technical reviews with other project statehood Implemented Services using Core Java
* Developed and deployed UI layer logics of sites using JSP
* Struts (MVC) is used for implementation of business model logic
* Worked with Struts MVC objects like Action Servlets, Controllers, and Validators, Web Application Context, Handler Mapping, Message Resource Bundles and JNDI for look-up for J2EE components
* Developed dynamic JSP pages with Struts
* Used built-in / custom Interceptors and Validators of Struts
* Developed the XML data object to generate the PDF documents and other reports

**EDUCATION**

* Bachelor’s in computer science.