**Pooja Kumari**

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**Professional Summary:**

Supply Chain Specialist with proven track record of delivering supplier performance analysis, cost management and savings through inventory optimization. Expertise in RFX, Demand to Supply planning, and reporting for MIS. Applies analytical skills to achieve profitability and reduce potential risks through vendor management.

**Employment Detail**

**June 2020 – Nov 2020:** Senior Engineer- Purchase | Asti India Pvt. Ltd

Responsibilities:

* Conducting competitive bidding for PCBs, consumables and child parts for periodic and spot buy.
* Analysing Supply to Demand data for better visibility on child part inventory.
* Solely responsible for procurement of packaging material including selecting packaging materials and preparing packaging layout
* Detailed analysis for capacity constraint & NRND (Not recommended for New Designs) child parts for better planning.
* Floating and finalising service contract proposals for logistics.

**Feb 2018 – June 2020:** Purchase Engineer | Lear Corporation

Responsibilities

* Preparing global suppliers’ portfolio report based on SWOT analysis
* Effectively leveraging procurement spend analysis in assigned category areas to improve spend visibility and leverage on business volumes
* Achieving cost reduction through market analysis, contract negotiations and alternate source development
* Sourcing strategies based on Kraljic matrix in alignment with APAC and Global strategies for packaging materials and wiring harness child parts
* Lead time monitoring and negotiating for critical parts
* Identifying cost reduction and Cost Optimization opportunities by inventory turnaround process benchmarking across similar segment platforms

Key Achievements

* Successfully consolidated packaging material vendors for all India plants; achieved annual savings of USD 800K and reduced supply base from 25 vendors to 10 vendors
* Initiated and implemented localisation project for retainers for Mahindra W208 program resulting in USD 100K savings
* Effectively negotiated air freight with supplier resulting in a cost avoidance of USD 120k and preventing production line stoppage
* Led part weight actualization exercise for plastic commodity suppliers which resulted in annual savings of USD 160k

**Aug 2017 - Feb 2018:** Associate Product Engineer | Lear Corporation

Responsibilities

* Managing Engineering Change in-line with customer requirements
* Providing end to end engineering support for new Wiring harness and electronics module projects
* Preparing Bill of Materials and Add-Delete list of new products (wiring harness and electronics modules)
* Conducting quarterly BOM audits & ensuring adherence to SOX

Key Achievements

* Led product development of Ford B515 Wiring harness with annual sales worth of USD 150 Mn for India region aligned to the North America global development team
* Achieved reduction in development lead time of GMI M300 by benchmarking with PSA wiring harness
* Actively supported for B515 wiring harness cable routing and product design change on short notice at customer end.

**Aug 2015 - Aug 2017:** Product Engineer- Trainee | Lear Corporation

Responsibilities

* Conducting product Teardown analysis and harness review along with CFT
* Preparing detailed wiring harness drawings in Cap-H
* Creating part numbers for new components in Lear Internal Database as well as Cap-H database
* Coordinating VAVE initiatives to explore cost savings opportunities

Key Achievements

* Achieved USD 75K of savings through tape localisation within customer technical standards
* Key support to North America team in Ford B562E W/H development and implementation
* Successfully completed Project on "Wire Length Optimization" for Ashok Leyland wiring harness resulting to saving of USD 30K

**Accomplishments**

* Certified Life Coach with specialization in "Self -Esteem Coaching" from Symbiosis Coaching, USA
* Led the cultural team of 10 members for Annual Family Day at Lear Corporation in Feb 2019 and recognized as Best Organizer
* Organized "Bring your Kids to Work 2019" event at Lear Corporation RHQ
* Successfully organized 2018 Purchasing Conference – allocated budget for various expense heads, negotiated tariff for venue and other arrangements
* Conducted Lunch and Learn sessions for team on book review of “One Minute Manager”
* Runner up for Best Paper presentation at “International Conference on Electrical, Electronics and Computer Science Engineering- 2015”
* Ranked 4th at International Robotics Olympiad – National Level in 2013
* Gold medallist at Kendriya Vidyalaya Sangathan sports meet – Regional Level in Kabaddi in 2010

**Technical Skills**

* Cost Modelling
* ERP for Purchase (SAP, QAD, SRM, Coupa)
* Financial Budgeting and Vendor analysis
* Capital Harness tool

**Education**

**Pune University**

Bachelor of Engineering | Electronics and Telecommunication – 2015

- Passed with First Class

- Cultural Secretary of the college for A.Y. 2013-14 and 2014-15

**CBSE Board, Pune**

Senior Secondary |Computer Science – 2011

**Languages**

* English, Hindi, German

**Hobbies and Interests**

* Reading books - Self help, Autobiographies and Fictional
* Social Service towards education of unprivileged
* Dancing - Bollywood