Anupam Mani Tripathi

E-Mail: anup081@gmail.com
Mobile: +91-9873662992

LinkedIn **Twitter** **Blogs** **@Trailhead**

Functional Skills:

SFA, Marketing, Sales Cloud, Service Cloud, Partner Relationship Management, Analytics, Complex sharing models, Content, Ideas, Salesforce 2 Salesforce, Community Cloud, Field Service Lightning, Financial Service Cloud, , Salesforce CPQ, Knowledge Management, Agile Scrum and waterfall methodology

Technical Skills:

Salesforce.com, Platform Events, Einstein Vision/Intent/Sentiments, Apex, VisualForce, ServiceMax, Lightning Connect, Lightning Components, Lightning Web Components, Salesforce Wave Analytical Cloud, API, Web Services (SOAP and RESTful), Sites, Data Migration, Data Cleansing, Continuous Integration and code deployments

Tools:

Salesforce DX, Jenkins, Github Actions, Copado, AdobeSign, AutoRabit, Eclipse, Demand Tools,

Summary

Seeking Architect or equivalent level in an organization that provides motivation, healthy working environment, upward mobility and exposure to new technologies.

Professional Synopsis

- A competent professional with 14.5+ years of work experience including 14+ years in SFDC (Force.Com) platform
- 18x Salesforce certifications and Copado Certified Fundamental I and Fundamental II
- Salesforce Financial service cloud accreditation
- Specialization in project management, deployment, customization, and administration
- Experience includes technical sales, system architecture, enterprise technology deployment, lead project management and technical consulting
- Working as a *Senior Technical Architect* with Coforge Ltd. (Previously NIIT Technologies Pvt. Ltd.) Greater Noida (April 2017 to till date)
- Understanding & coordinating client's needs / enhancements, customization, provide solutions in adherence to delivery schedules
- Achieving customer satisfaction by ensuring service quality norms and build the brand image by exceeding customer expectations
- An effective communicator with good relationship building & interpersonal skills. Strong analytical, problem solving & organizational abilities
- Worked with the foreign client at the client location, California (US), New Jersey(US) and London(UK)

Dupe Blocker, Data Loader, Excel Connector, Mavensmate, Adobe e-Sign for Salesforce, Conga Composer, Jitterbit, Docomotion,

Pre-Sales:
High level design, Scoping, Estimation

Domain Expertise:
Banking, Retail & Hospitality, Information Media and Entertainment, Medical devices, Pharma & Healthcare, Insurance, Telecom

Relationship skills:
Adherence to delivery schedules, Ensuring service quality, meeting deadlines for delivery

Key Roles & Responsibilities

- Worked with the client to understand their current business issues and pain points; identify the desired To Be process models and solution & technical architecture that will address the issues and pain points
- Worked with the client to build out their CRM strategy and roadmap, enabling both quick wins and longer-term strategic goals, leveraging salesforce.com technology
- Lead technical design sessions; architect and documented technical solutions that are aligned with client business objectives
- Understanding business requirements and translating these into technical solutions based on the chosen platform
- Designing and creating the underlying data structure and data flows to support the application build.
- Designing and building web & mobile interfaces on the Force.com platform using Visualforce, Apex and other available tools
- Undertaking R&D, prototyping and are expected to actively participate in the Salesforce.com community
- Demonstrated experience of unit, integration and end-to-end system testing and performance tuning of application & documenting the same.
- Expertise in data modelling, data migration and both API and user interface development principles.
- Providing appropriate development specifications and supporting our Technical Consultants and fellow Architects in delivering solutions
- Conducted code reviews for ongoing projects to ensure that code quality is at the highest level possible and appropriate design patterns are being used
- Providing solution and estimated as part of pre-sales activity
- Interview potential candidates as part of practice contribution

Project Details

Coforge Ltd. (Previously NIIT Technologies Ltd.) (April 2017 – till date)	
Apr 2017 – till date **Senior Technical Architect**	Working with multiple clients to understand their current business issues and pain points; identify the desired To Be process models and solution & technical architecture that will address the issues and pain points Reinvent release management process, Delivering quality product through re-discovering quality processes such robust design, architecture, Design, code review and feedbacks. Building pool of competent resource by executing training plan and interviews. Helping pre-Sales team to define scope, estimates and solutions the proposals

Wipro Technologies (Dec 2012 – April 2017)	
Mar 2016 – Apr 2017 **Architect/Consultant**	Multicounty Multilanguage custom community rollout for one of the major healthcare customers
Aug 2015 – Feb 2016 **Architect/Consultant**	Community rollout for one of the pharma customers. Inbound and outbound integration with Documentum system.
Jan 2013 – July 2015 **Architect/Consultant /Lead**	Sales cloud, Community and Service cloud implementation for one of the medical devices company. Field service implemented through ServiceMax product.

Fiserv India Pvt. Ltd. (Sep 2011 – Nov 2012)	
Sep 2011 – Nov 2012 **Technical lead**	Supporting and enhancing the CRM sales application for one of the major banking customers.

Cognizant Technology Solutions (Dec 2007 – Sep 2011)	
Apr 2010 – Sep 2011 **Lead/Sr. Developer**	Supporting and enhancing the CRM sales application for one of the major publishing company. Integrating SAP with Salesforce
Nov 2009 – Mar 2010 **Sr. Developer**	Integrating customer's legacy .Net application with salesforce using TIBCO as a middleware.
June 2009 – Oct 2009 **Sr. Developer**	Sales cloud implementation for one of the major banking customers
June 2008 - May 2009 **Team Lead**	Application configuration and integration enhancement of the Salesforce.com sales and service modules
Jan 2008 - May 2008 **Developer**	Application configuration and integration enhancement of the Salesforce.com sales and service modules

Competent Software Pvt. Ltd (June 2007 – Nov 2007)	
June 2007 – Nov 2007 **Developer**	Supporting Application for APN search in .Net technology

Personal Details

Present Address   : Sector- Omicron 3, Greater Noida (UP) - 201310
Date of Birth   : 09th December 1981
Nationality   : Indian
Passport No   : Z4265970
Languages   : English and Hindi

Declaration

I hereby declare that the above written particulars are true to the best of my knowledge and belief.

Date:

Place: Greater Noida   Anupam Mani Tripathi