

# SHUBHAM UPADHYAYA

## EXECUTIVE SUMMARY

To become an effective and efficient individual and

serve the organisation with honesty, integrity and

loyalty through continuous learning, taking initiatives

and being considerate to others.

## AREAS OF EXPERTISE

- Basic Computer skills
- Competitor analysis
- Social Media empowerment
- Leadership and Team Building skills
- Sales management
- Influencing and negotiating skills
- Client Handling

## CONTACT INFORMATION

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Khandari, Agra - 282002, UP

## CAREER SUMMARY

### Internship & Projects

*ASAHI INDIA GLASS LTD.*  
*2 months of Internship in Learning & Development*

Summer internship in ASAHI INDIA GLASS LTD.

FREELANCE OD PRACTITIONER

Provided OD intervention programs under Training and Development in direct sales & leadership approach

1. Royal Enfield
2. Honda
3. Hotel Clarks Inn (Agra)
4. Kataria Carriers

### WORK EXPERIENCE

Vodafone - Customer Care Executive (Voice Process) June 2013 - April 2016

BYJUS - AUG 2019 - JAN 2020 (BDA)

JARO TOPPSCHOLARS - FEB 2020 - Aug 2020

EXTRAMARKS - Assistant Manager (Aug 2020 - Present)

### CERTIFICATIONS - ALISON UNIVERSITY (Galway, IRELAND)

- *Creating meaning for employees*
- *Modern Human Resource management - Recruitment and selection process (Revised)*
- *Modern HRM - Training and induction (Revised)*
- *Modern HRM - Performance Appraisal*
- *HRM - Discipline in organization*
- *Fundamentals of Human Resource - Revised 2017*
- *Introduction to time management - Revised 2017*
- *Effective Communication techniques for Trainers*
- *Introduction to conflict management and negotiation*
- *International and Strategic Human Resource Management*

## PREVIOUS EDUCATION

### GLA UNIVERSITY

*Masters of Business Administration*

Post Graduation 2017-2019

MBA from GLA University, Mathura  
(7.5 CGPA)

Graduation (2013 - 2017)

Dr. B.R. Ambedkar University. (74%)

Intermediate 2011-2012

ICSE - 57%

High School 2010

ICSE - 64%

## ACTIVITIES & ACHIEVEMENTS

- National Gold Medalist (Martial arts) 2008, 2010, 2011, 2012, 2014
- Regional National Gold Medalist (Martial Arts) 2012, 2013, 2014
- National Chess Champion (2011, 2012)
- Delegate in FICCI International HR Conference
- Speaker in International Management Conference (2017)
- National Oratory Champion