

## **ABOUT ME**

- Total IT Experience of 5+ Years.
- APTTUS / Salesforce Experience of 3 Years.
- 3x Salesforce Certified: ADM, PD1, & CPQ
- 2x APTTUS Certified: CPQ & CLM
- 2x Copado Certified: Admin & Developer
- Good command over communication skills.
- Worked with USA, Europe and Indian Clients.
- Domain Knowledge of Health Care, Banking and Financial Services.
- Agile Development Model









# PRATIK **LUNAGARIYA**

SENIOR SOFTWARE ENGINEER

- Pune, Maharashtra
- 08866828991
- pratik15794@gmail.com

## **WORK EXPERIENCE**

#### WIPRO LIMITED

Pune Dec 2018 - Present

# Salesforce Developer

Philips Client Health Care Domain.

#### Salesforce CRM:

Security Implementation all Levels, Profiles, Permission Sets, Roles, Standard & Custom objects, Object Relationships, Page layouts, Record Types, Reports and Dashboard, Rules, Custom Metadata Types, Custom labels, Custom settings.

Automation Tools like Approval Processes, Workflow, Flow Builder and Process Builder.

## **APTTUS CPQ & APTTUS Approvals:**

Quote-to-Cash Lifecycle, APTTUS CPQ Object Model, Product Types (Standalone/Bundle/Options) and Setup, Product Rules, Price Setup, Price Rules, Price Rule Set, Price Matrix. Product Catalog, Attributes, Visibility Rules, Constraint Rules, Search Filters, Cart Configuration, Opportunity Synchronization

#### Customization:

Experience in Force.com Apex Classes, Apex Triggers, Visual Force Pages, SOQL and SOSL, Queuable/Batch Apex, Custom Validations, APTTUS Custom Setting, APTTUS Callbacks, Integrations between Salesforce and other Systems (Dell Boomi, SAP), Data migration tools such as Workbench, Apex Data Loader, Salesforce Import and Export Wizard

## WIPRO LIMITED

Pune Mar 2018 – Nov 2018

# Salesforce Developer

Philips Client Health Care Domain.

## Salesforce CRM:

Security Implementation all Levels, Profiles, Permission Sets, Roles, Standard & Custom objects, Object Relationships, Page layouts, Record Types, Rules, Custom Metadata Types, Custom labels, Custom settings.

## APTTUS CLM:

Object Relationships, Contract Lifecycle Management Process, Agreement Administration, Agreement Record Types, Action Buttons, Agreement Protection, Query Template, Agreement Rules, Agreement Wizard, Contract Negotiation Process, Doc Assembly Rules, Comply System Properties.

#### X-Author:

Template Creation, Merge Fields, Smart Fields, Smart Clauses, Track changes, Check-In/Check-Out, Playbook for Smart Clauses

## WIPRO LIMITED

Pune

Jan 2016 - Jan 2018

## **Software Developer**

Credit Suisse Client Securities & Banking Domain

# Tools & Technology:

.Net Technology: ASP.Net with XSL/XML and Java Scripting. Oracle PL/SQL as database back-end tool. SVN Version Controller.

Responsible for end-to-end development, from Requirement Analysis to Deployment, for new requirements for multiple modules of the Project.

Waterfall Development Model

# **EDUCATION**

St. Xavier's College

Ahmedabad 2015

Vellore Institute of Technology

Part-Time

**Bachelors in Computer Application** 

Information Technology

Master of Technology - M.Tech

Information Technology

# LINKS

LinkedIn :

https://www.linkedin.com/in/pratik-lunagariya

TrainHead:

https://trailblazer.me/id/hashtag







Administrato



**CPQ Specialist** 

SALESFORCE CERTIFIED •

Platform Developer I

# **SKILLS**

Salesforce CRM APTTUS Q2C

Salesforce Administrator APTTUS CPQ

Salesforce Developement APTTUS CLM

Salesforce CPQ APTTUS Callbacks

Salesforce APEX Oracle PL/SQL

# **CERTIFICATIONS**

**APTTUS CPQ Product Certification 201** 

**APTTUS CLM Essentials Certification 201** 

**Salesforce Certified Administrator** 

Salesforce Certified Platform Developer I

Salesforce Certified CPQ Specialist

Copado Certified ADMINISTRATOR

Copado Certified DEVELOPER