

PATHICK SAHA

Purba Bardhaman, West Bengal

Consultant, Certified Tester, B.Tech (IT) and PGDM (Business Analytics)

Career Objective

Seeking for Mid-level to High-level assignments in Project Management/Pre-Sales/Business Analyst with an organization of high repute.

Profile Summary

Mr Pathick Saha, serving as an Associate in Cognizant with more than 8 years of experience. Prior to Cognizant, Mr Pathick previously worked as a Project Supervisor in Spectra and Project management Executive position in Max bridge Solutions LLP.

During his tenure of experience in consulting engagements & IT experience across Project management, Program Management for different State like West Bengal-Kolkata, Arunachal Pradesh-Itanagar, Mizoram- Aizawl and other state Governments in ICT Strategy Formulation, Development, Testing, Project Management, Coordination, Implementation & Monitoring.

Pathick has worked as a Pre Sales consultant at Spectra Consultancy and Max bridge Solutions for longer period in various domain.

Pathick has also worked across domains covering Govt. transformation. Presently he is engaged as an associate with scrum master in Unum Data Exchange project Under Unum Account at Cognizant.

Key Qualification

- 8 years of IT experience in Project Management, Development, Testing and Business Analyst.
- 6+ years of experience working in **E-Governance**.
- Experience in writing proposals, solution design and general product documentation.
- Experience in writing scalable code in C# using .NET
- Worked on Software Requirements gathering, DPR and Business Process Re-engineering (BPR).
- Experienced in PMO, Project Coordination, MIS, Stakeholder Management and Client Management
- Understanding of SDLC model like Waterfall and Agile Methodology.
- Understanding of STLC, Manual Testing and functional Testing, API testing.

- Interaction with multiple stakeholder regarding Project implementation to meet the time lines
- Skills in Business Analytics and preparing Power point Presentation deck

Roles and Responsibility

- Product presentations and demonstrations Assist with the qualification of the opportunities and/or identification of target accounts
- Support with technical qualification of sales opportunities
- Provide answers to (technical) questions in a Request for Information (RFI) or a Request for Proposal (RFP)· Build custom demonstrations
- Create POC implementation plans and delivers the Proof of Concepts (POC)
- Provide first-line technical support for software evaluations and/or pilot projects· Support at external and internal customer facing events
- Compare product offering at a technical level with competitive products
- Build technical relationship with prospects or existing customers
- Liaise with the Engineering and Support teams to ensure accurate and timely resolution of technical issues that may arise during the pre-sales process
- Assists customer, prospect and Sales Representative to build a compelling and competitive business case and ROI (Return of Investment). Manages hand-over to the Services Functions (Post-Sales Support and/or Professional Services) for implementation and post-sales support.
- Participate in weekly cadence calls

Work Experience

Cognizant Technology Solutions (Cognizant)

June 2022- Present

Project Title :- Unum-Data Exchange

- Collaborated with internal teams to produce software design and architecture
- Write clean, scalable code using C# and .NET Framework
- Test and deploy applications and systems

- Revise, update, re factor and debug code
- write relevant documentation

Max bridge Solutions LLP

March 2021- May 2022

Project Title: Tomo Riba Institute of Health and Medical Sciences, Govt Arunachal Pradesh

- Requirement analysis for Investment Promotion and Startup
- Prepare the **Process mapping** of the application
- Writing Functional Specifications of the module.
- Creating the **Social and Digital Media** Strategy
- Responsible for testing plan and implementation.
- Responsible for attracting industries for investment and job creation and hand holding industries through the investment promotion cycle.
- Knowledge partner to high ranking govt. officials supporting in Investment attraction and Aftercare strategy.
- Assisting the Government of Arunachal Pradesh, Marketing Outreach Programs, Investment Promotion & Investors' facilitation, Project Management, Public Policy, Stakeholder consultations
- Consult investors interested in investing in state across different sectors and supporting them in investment grounding
- Knowledge collaterals – Sector Profiles / Investible projects / State & Sector Pitch documents

Project Title: Vishwadeep Trust, Delhi

- Managing Interior Project Deliverable
- Project Planning and executing
- Governance and Review Structure
- Ensure achievement of Budgeted Financial Parameters
- Implement efficient work process for Procurement, Contracts and Execution of Projects,
- Vendor, PMC and Contractor evaluation and empanelment
- Responsible for testing plan and implementation.
- Ensure compliance of statutory regulations
- People management, Training & Development and initiate New Projects
- Manage Industrial and Public relations efficiently and resolve disputes
- Managing proper communication internally
- Writing SRS documents.

Project Title: Markoo, Armenia & Caucasus Heritage Watch , USA

- Managing Interior Project Deliverable
- Project Planning and executing
- Governance and Review Structure
- Ensure achievement of Budgeted Financial Parameters
- Implement efficient work process for Procurement, Contracts and Execution of Projects,
- Vendor, PMC and Contractor evaluation and empanelment
- Ensure compliance of statutory regulations
- People management, Training & Development and initiate New Projects
- Manage Industrial and Public relations efficiently and resolve disputes
- Managing proper communication internally
- Writing SRS documents.

Project Title: TCB PAY, USA

- Design, implementation of core infrastructure of AWS Cloud and migration of data Centre.
- Experienced with private and public cloud three tire architectures
- Experienced in deploying cloud-based solution using AWS Service (ELB, EC2, S3, Glacier, RDS, IAM, SNS, Cloud Watch, Auto scaling, NACL, VPC, VPN, peering, Internet gateway, Bastion host, WAF, ALB, RDS etc).
- Experienced in Security best practice, Performance tuning.

Spectra Consultancy Private Limited

July 2014- February 2021

Project Title: E-Governance- Implementation and Co-ordination of COMPACT (PAO), Govt of Mizoram

- Requirement Analysis.
- Project Planning, Execution and Management, in tune with the core business objectives
- Role management that provides facility to create new roles and assign that role to different users.
- Managing resource allocations and setting up of communication channels across the various horizons of the organization structure.
- Leading and managing the team, guiding team members in case of difficulties.
- Training given to Doctor, Nurse and Administrative staff.
- Experience in IT Solution, IT infrastructure development & deployment, Managing Networking and Systems integration, Security and disaster recovery.

- Experience of Training and Capacity building in the area of e-Governance.
- Proficient in installation of Financial Management Application Software Based on Visual Basic in front end as SQL in back end running for Various Clients.
- Deft in Managing Day-to-Day Transactional Data Information related Activities in Co-Ordination with Internal /External Departments for Smooth Information Management Operations.
- Skilled in solving Complex Queries, Creating HTML reports from front end using prescribed format to modify and upgrade the existing application as per required.

Project Title: E-Governance- Implementation and Co-ordination of HOSPITAL MANAGEMENT INFORMATION SYSTEM, Govt of Mizoram

- Requirement Analysis.
- Implemented HMIS modules (such as OPD, IPD ,Medical Records, Patient Administration, Bed & ward management, Doctor Scheduling , Administration Record, Nursing, OT/OR, Pharmacy and Laboratory.)
- Form, report, store procedure development, modification and customization of tables.
- Training given to Doctor, Nurse and Administrative staff.
- Responsibility of User Acceptance Testing (UAT).
- Role management that provides facility to create new roles and assign that role to different users.
- Managing resource allocations and setting up of communication channels across the various horizons of the organization structure.
- Leading and managing the team, guiding team members in case of difficulties.
- Project Planning, Execution and Management, in tune with the core business objectives.

Project Title: Implementation and Co-ordination of Pensioner's Database Management System(PDMS), Govt Of Mizoram

- Requirement Analysis.
- Implemented PDMS Module
- Form, report, store procedure development, modification and customization of tables.
- Training given to Doctor, Nurse and Administrative staff.
- Responsibility of User Acceptance Testing (UAT).
- Role management that provides facility to create new roles and assign that role to different users.

Education Details

- **Post Graduate Diploma in Management(PGDM)** in Business Analytics from **IMT CDL, Ghaziabad** in the year of 2021-2023.
- **Bachelor of Technology (IT)** from **Kalyani Government Engineering College** affiliated to WBUT in the year 2013.

Software Skills

- IT Experienced with
 - Functional Testing
 - Manual Testing
 - API testing
 - Selenium with Java
 - Project Management
 - Project Coordination
 - Technical Support
- Proficient With:
 - C#
 - .Net frameworks
 - MVC
 - Visual Studio
 - SQL
 - AWS
- Well versed with:
 - Microsoft Word / Excel / PowerPoint
- IT Tools exposure
 - Jira Tool
 - Rally
 - Power BI

Training & Certification

- Certified Tester From “**International Software Testing Qualifications Board (ISTQB)**”
- AWS Foundation
- MS Power BI
- Agile/Scrum

Personal Particulars

- **Name** : Pathick Saha
- **Phone number** : +91-9883416424/8259920163
- **E-mail** : sahapathick@gmail.com
- **Date of Birth** : 2nd October, 1991
- **Father's Name** : Mr. Sunil Kumar Saha
- **Sex** : Male
- **Language known** : English, Hindi and Bengali
- **Skills** : Adaptability to the situation, self-motivated with positive attitude, Willingness to learn, Good Team member
- **Hobbies** : Free Style Swimming, Travelling, Cooking, Playing Cards, watching football and cricket

Declaration

- I hereby declare that all the statements made in the above are true to best of my knowledge and belief.

(Pathick Saha)