



Lakshman Kolishetti

Salesforce Administrator & Developer

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Highly motivated and detail oriented Graduate student with more than 4 years of professional experience as a Software Engineer at Cognizant. A fast learner with a great appetite to gain more skills and experience in Salesforce ecosystem.

### **Key Skills:**

A Software Engineer specializing in object oriented development approach, extensive background in software Development Life Cycle (both Agile and Traditional). Proven record of designing and implementing flexible solutions to complex business requirements with as extra room for changes requested, key strengths include:

- Object Oriented Development
- Database Development
- Data Oriented, Logical Thinking
- Cloud Design Patterns

## **Technical Expertise:**

- Salesforce.com
- Lightning Web Components, Aura Components and development
- Lightning App Builder
- Modern Javascript
- Synchronous and Asynchronous Apex
- HTML, CSS, Java script
- SFDX
- Java-J2EE
- Mainframes

# **Clouds worked On:**

- Sales Cloud.
- Service Cloud.
- Financial Services Cloud.

### **Certifications:**

- Salesforce Certified Platform Developer-I
- Salesforce Certified Administrator

## **Salesforce Tools:**

- Data Loader
- Workbench
- VS Code
- Salesforce DX(CLI)

## **Education:**

• B.E (Bachelor of Engineering) from Vasavi College of Engineering, Osmania University with First class Distinction.

# **Professional Experience:**

## Worked as Mainframe Developer from October 2016 to July 2017 - 9 Months

- Development in IBM mainframes COBOL, DB2, JCL, FOCUS and JCL. Have basic knowledge in CICS.
- Analysing the faults and specifying corrective measures to ensure non-occurance of outrages.
- Providing production support, immediate resolution & break mixes.

# <u>Worked as Salesforce Developer from August 2017 to Present – 3 yr 4 Months</u> Cognizant Projects:

# **BANK OF AMERICA**

## MERRIL LYNCH (August 2017 - June 2018)

Role: Salesforce Administrator & Developer

Merrill Lynch, is an American investing and wealth management division of Bank of America. Along with BofA Securities, the investment banking arm, both firms engage in prime brokerage and broker-dealer activities. The firm is headquartered in New York City.

## **Responsibilities:**

- Writing and developing Apex Classes, Triggers and Test Classes.
- Managing user's permissions via OWD, profiles, permission sets and creating custom objects.
- Worked on controlling the data access using OWD, Role Hierarchy, Sharing Rules and permission sets.

**Duration: 11 Months** 

- Identify relationships and converting to Salesforce custom objects, lookup relationships, junction
- objects, master-detail relationships.
- Developed Complex Aura Components to support the client business needs.
- Deployed the code on regular basis to ensure Data Integrity is maintained.

### PRIVATEBANK(July2018-Present)

Role:SalesforceAdministrator & LightningDeveloper

Duration: 2 Years 5 Month

Private Banking consists of personalized financial services and products offered to the High-Net-Worth-Individual (HNWI) clients of a retail bank or other financial Institution. It includes a wide range of Wealth management services, tax services, insurance, trust and all provided under one roof. The Home grown tool which was used by Private Bank's financial advisors before was disjoined and has created Advisor dissatisfaction. We as a team of 12 have successfully implemented the Salesforce's Financial Services Cloud to digitalize their CRM system.

# Responsibilities:

- Was part of successfully delivering the POC's during the implementation of Financial Services Cloud.
- Developed Lightning Web components based on Modern Standards for the better Lightning Experience.
- Developed and deployed the complex Batch classes as per the client needs and scheduled them on the daily basis.
- Built the Client's Trust over time with the effective implementation of Financial Services Cloud.
- Creating and Managing reports and Dashboards which is critical for the Business to hover around once in a week like building the critical dashboards with Relationships not contacted, Relationships at risk etc.
- Worked on Data import and export etc., using Workbench which is the third party application for SOQL,SOSL and updating the records.

## **PERSONAL DETAILS:**

Name : Lakshman Kollishetti

Father's Name
Mr. Venkateshwar Rao Kollishetti

Date of Birth
20th June 1993.

Nationality ... Indian

• PAN : ALCPL5879M

Languages Known : English, Telugu, Hindi

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Nizampet, 500090