**Rohith Kumar Manthapuri Kumar.rohith210@outlook.com**

**309-621-5092**

**SUMMARY**

* Experience with **SFDC development** using **Apex Classes**, **Triggers, SOQL, Visualforce Pages**, VF-Components & Attribute, and Custom Controllers, Controller extensions, MVC architecture and **Force.com IDE**.
* Experience in customization **Security Access**, **Workflows**, **Data Validation**, Data Utilities, Analytics, Sales, Marketing, Customer Service and Support Administration.
* Demonstrated Experience in classic to **Salesforce Customization and Data Validation.**
* Experience in **Lightning Components**, **Salesforce Lightning Design System** **including analysis, modelling, design, coding, testing and implementation** in various business domains.
* Good Knowledge on **Lightning Data Service and Lightning Web Components.**
* **Practice in implementing custom functionality and leveraging Apex Visual Force pages and Lightning components.**
* Extensive experience in designing of custom objects, custom fields, Picklist, role-based Page Layouts, **Workflow Alerts& Tasks**, **Validation Rules**, **Approval Processes**, Custom Tabs, **Custom Reports**, report folder, report extractions to various format, design of visual force page, record types, **dashboards** and email generation according to application requirements.
* Proficient with understanding of CRM business processes - **Account, Contact, Opportunity, Lead, Campaigns.**
* Understanding of the SFDC data model, building custom object from schema builder and managing field records, creating **master-detail and lookup relationships** according to the functional requirement.
* Designed **Junction Objects for many-to-many relationships** and implemented various advanced fields like Pick list, Field Dependencies, Custom Formula Fields
* Proficient in **Data Migration tools** like Force.com Apex data loader, Import Wizard and Force.com Explorer tool.
* Hands on experience in implementing **Security/Sharing Rules**, **Permission Sets**, **Field Level Security**, **Record Level Security**, **Profiles**, **roles and resource monitoring** at different hierarchical level of organization.
* Detailed knowledge and experience on **SFDC CRM business processes** for automation, Sales Cloud.
* Batch and Schedule Apex Programs.
* Experience in **Salesforce lightning** schema builder, **process builder**, App builder, **Lightning Flows**.
* Proficient with tools like **Eclipse IDE** (Force.com Plug-in), Visual Studio Code, Developer Console for **developing, customizing of Apex Class, Visual force pages, Code Coverage, Force.com, Explorer, Force.com and Workbench.**

**CERTIFICATIONS:**

* **Salesforce Certified administrator (ADM 201).**
* **Salesforce Certified platform developer 1.**
* **Salesforce Certified platform App Builder.**

**EDUCATION QUALIFICATIONS:**

* **Master’s** in Computer Engineering, California state university Fullerton, 2017.
* **Bachelor’s** in Electronics and Communication Engineering, Jawaharlal Nehru Technological University Hyderabad, 2012.

**TECHNICAL SKILLS:**

**Salesforce.com skills** Salesforce CRM, Visual force, workflow and approvals, custom objects, dashboards, reports, data loader, migration, SOQL, apex classes, Apex triggers, Process Builder, Deployment tools, ChangeSets, Lightning Components, Aura Framework.

 **Salesforce** Salesforce Sales Cloud, Marketing Cloud, Apex Language, Apex classes, Apex triggers, SOQL,

**Technologies** Visual force Pages, Controllers, Eclipse, Force.com IDE, JIRA, Apex Data Loader, Workflows and Approvals, Sandbox testing.

**Salesforce Tools** VS Code**,** Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Force.com Data Loader, Force.com, SOQL, Force.com Platform (Sandbox, and Production).

**PROFESSIONAL EXPERIENCE:**

**Randstad Technologies USA**

**Client: Cigna March 2020 - Till Date**

**Role: Salesforce Developer**

**Responsibilities:**

* Analyzing the requirement and Attending day to day Stand-Up Meetings and Business meetings to Understand the Current Business Model.
* Designing the Data Model in salesforce and building the **Custom objects, Custom Fields, Validation rules, Page layouts** to suit to the needs of the application.
* Developed the **Salesforce Lightning Flows** to Populate the data between multiple Custom Objects.
* Developed and **Apex Test Classes** for all the **Lightning Flows** needs in the application.
* SFDC development and implementation using **Apex programming, Visual force Pages, SFDC configuration**.
* Mapping Fields in D&B Optimizer to overwrite the values on Account Object.
* Developed **Custom permissions** and Validation Rules on Profile level.
* Built **Workflow rules** and **Approvals** **Process** for various s ales processes.
* Development on Salesforce.com by creating new users and giving access to users which involves in various tasks like **Roles, Profiles, Field Level Securities, Sharing Settings** etc.
* Used tools like **Visual Studio** **Code** and **Gitlab** for deploying the code and all the development related work from Development Sandbox to QE Sandbox.

**Environment:** Salesforce Lightning Flows, Lightning components, Apex Classes, Apex Test Classes, Apex Controller, Apex Triggers, Custom objects and Fields, Roles, Profiles, Field Level Security, Validation Rules, Workflow Rules, Approval Processes, Data loader.

**Randstad Technologies USA**

**Client: Bank of America Sep 2018 – March 2020**

**Role: Salesforce Developer**

**Responsibilities:**

* Gathering the requirement, analyzing the requirement and attending day to day Scrum Meetings and business meetings.
* **Data migration** from external systems to Salesforce using **MuleSoft** **and Data Loader**.
* Integrated Salesforce with MuleSoft on Demand for the proper mappings and extraction and transformation of data.
* Developed **lightning** components using SLDS and its features.
* Developed **Re-usable** lightning components and converted Visual Force Pages into lightning.
* Performed detailed analysis of business and technical requirements and developed the **Apex classes** using **Force.com and** made it **lightning** compatible.
* Generated **SOQL** Queries to fetch the campaign name, and to query the records from Contact object and displayed it in **DataTable** in **lightning** component.
* Good Knowledge on SOSL Queries for maintenance of multiple objects.
* Designed, developed and deployed **Apex Classes, Controller Classes and Apex Triggers, Packages** for various functional needs in the application.
* Created different **Workflow rules** and **Approvals** for various campaign processes.
* Designed, and developed the **Custom objects, Validation rules, Page layouts, Custom tabs** to suit to the needs of the application.
* Build the organization’s **role hierarchy** by adding the **Roles** as per the organization structure and created custom profiles to satisfy the organization’s hierarchy.
* Administered Salesforce.com by creating new users, **User licensing** & giving access to users which involves in various tasks like **Roles, Profiles, Field Level Securities, Groups, Queues, Sharing Settings** etc.
* Used **Team Foundation Server and Visual Studio** for Sandbox deployment.

**Environment:** Salesforce.com, MuleSoft, Lightning components, Apex Classes, Apex Test Classes, Apex Controller, Visualforce Pages, Apex Triggers, Custom objects and Fields, Roles, Profiles, Field Level Security, Public Groups, Queues, Validation Rules, Workflow Rules, Approval Processes, Data loader, SOQL, SOSL, Force.com IDE, Microsoft Visual Studio.

**Precision Technologies Corp, NJ \_ Oct 2017- August 2018**

**Role: Salesforce Developer**

 **Responsibilities:**

* Worked end to end for this project (i.e., from Design to Deployment). Handled all implementation activities.
* Configured the required **Workflow Rules, Validation Rules, Formula and Roll-U**p **Summary Fields** as per business requirements.
* Implemented **Record Types, Field Limits, PageLayouts** for different business tiers in the **opportunity** object.
* Worked on **Email Notifications** Templates and sending across those emails based upon the user requirements.
* Implemented **Web to Lead** Functionality for users, auto creation of leads on salesforce site through public site form submit operation
* Re-factored Apex triggers to improve performance using best practices by using collections like **Maps, Sets** and

**Lists**.

* Developed **Apex Batch Classes** to handle bulk email deliver functionality.
* Developed **VF pages** to design a survey form and take the reconciliation inputs from end users.
* Builds cloud apps and integrate these applications with Force.com Canvas.
* Developed **Test Classes** to ensure proper code coverage as per project guidelines.
* Prepared **Unit test cases** for provided functional documents.
* Handled deployment to Production using **Changeset.**

**Environment:** Salesforce.com, Sales Cloud, SOAP & REST API Integration, Lightning Framework, Connected Apps, Email Templates, Batch Classes, Test Classes, Apex Controller, Visualforce Pages, Record types, Custom objects and Fields, Workflow Rules, Data loader, SOQL, SOSL, Sandbox, Deployment.

**EE Soft Technologies, Hyderabad, India Aug 2012 - Sep 2014**

**Role: Software Engineer - Salesforce**

**Responsibilities:**

* Gathering the requirement, analyzing the requirement and attending the day to day business meetings.
* Performed detailed analysis of business and technical requirements and created solutions by customizing various standard objects of **Salesforce.com** (**SFDC**) and other Platform based technologies like **Visual force, Force.com** API, and Web Services.
* Implemented **Apex Classes & Triggers** and linked them to manage the workflows Implemented in the system.
* Used Force.com developer toolkit including **visual force pages, apex classes, apex controllers** and **apex triggers** to develop custom business logic.
* Administered **Salesforce.com** by creating new users, User licensing& giving access to users which involves in various tasks like **Roles, Profiles, Field Level Securities, Groups, Queues, sharing settings** etc.
* Developed Custom **Validations** rules to meet the requirements.
* Worked on various salesforce.com standard objects like **Campaigns, Leads, Accounts, Contacts, Opportunity**, **Reports and Dashboards**.
* Created **workflow rules** and defined related tasks, **time triggered tasks, email alerts, field updates** to implement business logic.
* Build the organization’s **role hierarchy** by adding the **Roles** as per the organization structure and created custom **profiles** to satisfy the organization’s hierarchy
* Worked with various Salesforce.com objects like **Accounts, Contacts, Leads, Opportunities, Reports**, and created **Custom objects** based on Business need.

**Environment:** Salesforce.com, Apex Classes, Apex Test Classes, Apex Controller, Visualforce Pages, Apex Triggers, Custom objects & Fields, Roles, Profiles, Field Level Security, Public Groups, Queues, Validation Rules, Workflow Rules, Approval Processes, Data loader, Force.com IDE, Data Loader, Custom Tabs, Email Services, Security Controls, Eclipse.