

## Profile

- 5 years of IT Experience
- Having 4.3 Years' Experience in Oracle CPQ Cloud
- Work experience in configuration, commerce, BML, document engine, document designer, configuration and commerce rules, approvals, steps, commerce library, Util library functions and web services
- Designs, configures and develops the custom code using the Big Machines developer toolkit
- Worked in different phases of SDLC Cycle such as Requirement Gathering, Design, Coding, Testing and Maintenance
- Has flair to adapt to new technologies, software applications and concepts

## Experience

- APRIL 2019 – TILL DATE  
Working as Consultant in Deloitte Consulting India Private Limited, Hyderabad.
- SEPTEMBER 2015- MARCH 2019  
Worked as System Engineer at TCS, Hyderabad.

## Certifications

- Certified Oracle CPQ 2019 Implementation Specialist

## Education Detail

- Bachelors degree in Electronics and Communications Engineering in IIIT-Nuzvid with 89%, December 2015.
- M.Bi.P.C in IIIT-Nuzvid with 94.8%, May 2011.
- S.S.C in Z.P. High School, Bandarulanka with 96.3%, March 2009.

## Technical Profile

Operating Systems	Windows, Linux
Technologies	BML, BMQL, C, C++, python, Java, PL/SQL, Unix shell scripting
Web Technologies	HTML, Java Script, CSS

## Project Profile

### Project #4:

<b>Client</b>	Flowserve
<b>Role</b>	Developer
<b>Team Size</b>	20
<b>Duration</b>	Oct' 2019 – Jun' 2020

### Overview:

Client is a recognized world leader of fluid motion and control products and services in supplying pumps, valves, seals, and related services to power, oil, gas, chemical, and other industries.

This project involves in consolidating 13 dynamic CPQ solutions onto a single enterprise CPQ (eCPQ), Reverse engineering of 16 Excel (macro) based CPQ solutions.

### Responsibilities:

- Preparing the prototype for Client to give them a better understanding of our work and the better designing process.
- Providing the estimates by understanding the scope of the project
- Gathering the requirements by interacting with the clients
- Implementing the Approval workflows using OOB approval flow and custom-built approval process.
- Creating the technical design document for the global blueprint.

### Project #3:

<b>Client</b>	Ingersoll Rand
<b>Role</b>	Developer
<b>Team Size</b>	16
<b>Duration</b>	Apr' 2019 – Sep' 2019

### Overview:

Client is a large industrial manufacturer of air and gas compressors, diversified, global company that provides products, services and solutions to enhance customers' energy efficiency, productivity and operations.

Oracle CPQ is used as the tool to transform client's sales cycle process from Microsoft Excel to Cloud based tool to facilitate the customer to generate their document in native language spanned across multiple countries.

### Responsibilities:

- Majorly involved in CPQ modules like Configuration and Commerce.

- Taken lead on Costing and Pricing part of user stories to complete with them within time using best coding practices.
- As a lead of Costing and Pricing, daily connecting with onsite functional counterpart to get the details of the requirements and analyzing them, preparing a design which is very scalable and easily maintainable.
- Managing the Costing and Pricing team and distributing proper work among the team members and taking care of the quality of the deliverables.

**Project #2:**

<b>Client</b>	Tata Communications Ltd.
<b>Role</b>	Developer
<b>Team Size</b>	4
<b>Duration</b>	Apr 2016 - Apr' 2019

**Overview:**

This project was a sustainment project involving CPQ. Major purpose of this project was to lower the number of issues by highlighting gaps in Integration and existing implementation. For fueling the growth, it involved rationalizing products, simplifying pricing, streamlining processes, and building capabilities.

**Responsibilities:**

- Involved in all the modules of CPQ like Configuration, Commerce, Document Engine, Admin, Approval, Steps and Flows.
- Analyze the issues occurred to user in production and find the root cause for the same.
- Highlighting the issues in the existing implementation and providing the solution to overcome the issues.
- Proactively worked on BML, identified the issues and fixed the same.
- Creating the knowledge sharing documents on issues and providing the same to team.
- Involved in review of coding and documentation.
- Perform unit and integration testing before launch.
- Providing training and Support documents to the end users.

**Project #1:**

<b>Client</b>	UNITED SERVICES AUTOMOBILE ASSOCIATION
<b>Role</b>	Developer
<b>Team Size</b>	6
<b>Duration</b>	Dec' 2016 – Apr' 2016

**Responsibilities:**

- As per the requirement given by the customer, we need to analyze the existing QPP code and we need to come up with new code changes to implement the new requirement.
- I also worked on defects which are raised in production, identified the fixes as well.
- I also worked on rush member fixes which means for particular member if there is any data problem, we need to identify that and fix that problem in one day.

**Personal Details**

Date of Birth	:	01-Mar-1994
Gender	:	Male
Current Address	:	Hyderabad, Telangana.

**Declaration**

I hereby declare that all the above furnished details are true to my knowledge.

Looking forward for a Challenging Career,  
Raja Siva Krishna Lakkimsetti