**SFDC DEVELOPER**

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**Objective:**

Looking for a challenging position in an organization where my experience and knowledge would make a significant contribution to the company’s growth, which would enhance my skills and experience.

**Professional Summa**

* **7.10 years of experience as Salesforce Developer.**
* **Having 3 years lightning experience and Salesforce 1.**
* **Having 1 year in lightning Web** **Components.**
* **Experienced in Implementation of FSL.**
* **Having Good knowledge on salesforce CPQ Implementation and Einstein Analytics.**
* **Experienced in DevOps Tools(Jenkis, Microsoft VSTS, Soar Cube,intelliJ)**
* **Experienced in CI/CD process.**

**Professional Experience:**

* Worked on **Agile methodology, Dev Opps and Waterfall methodology**.
* Extensive experience on gathering bulk requirement, analysis, prepare documents and flow design.
* Having Experience on giving technical solutions for technical issue.
* Experience in involving Knowledge Transitions.
* Worked on 14 applications Implementations.
* Having experience on assign the task to team member and get the collective results from team.
* Very good experience on taking client calls.
* Good Team player and also have ability to work independently and Adaptive to learn new Technologies.
* Easily mingle with any environment and hardworking nature.

**Technical Skills Experience:**

* Extensive experience on **Triggers, Apex class, Visual Force and SOQl.**
* Having experience on using Sales force Administration, **Profiles, Roles, Sharing rules, Page Layouts, OWD, Work Flows, Approval Process and Record types**.
* Good experience on **generate Reports and dashboards**.
* Worked on **Lightning Components, Process Builder and Visual Flows**.
* Having Good implementation Experience on **Schedule Apex, Batch Apex.**
* Worked on Force.com Sites and **Partner Community, Customer Community.**
* Expert in implementation of **REST API and SOAP API.**
* Having Experience on **Payment Gate Way Integrations such as HDFC payment Gate Way, Authrization.Net and Amazon S3.**
* Worked on **Spring CM.**
* Having strong Knowledge on **SLDS.**
* Experience in Using of **HTML, Java Script, CSS, JQuery And BootStrap.**

**Organization Experience:**

* Working as Salesforce Senior consultant in **IBM**, Located in Banglore from may 2019 to till date
* Worked as Salesforce Associate Technical Lead in **Mind Tree**, Located in Banglore from April 2018 to May 2019
* Worked as Senior Salesforce Developer in **UST-Global**, Located in Banglore from May 2016 to April 2018
* Worked as a Salesforce Developer **in SaaSFocus.(Cloud Platinum** **Partner).** In Noida from April 2013 to Nov 2015

**Academic Profile:**

* **B.tech(IT)** from **Hydrabad JNTU,** in 2012 with aggregate of 72%.

**Technical Skills and Responsibilities:**

CRM : Salesforce.com.

ProgramingLanguages : APEX, Core Java.

Web Technologies : HTML, XML, JAVA SCRIPT , CSS, AJAX **,**BOOTSTRAP and ANGULARJS

Database : Oracle 10g.

IDE : Eclipse.

**Certifications:**

**Salesforce Admin Certified**

**Salesforce Platform Developer-1**

**Salesforce Platform Developer -II**

**Copado Admin Certified**

**Project Experience :**

**Project Name : Shell Chemicals(contract management) And Shell CRM**

**Client : Shell**

**Role : Salesforce Consultant**

**Project Description**: Shell Inidia. Shell aspirs to be a forward thinking energy company and aims to meet global energy demand In affordable and responsible way. Shell is one of the most diversified international oil company In indias energy sector. It is a major private sector supplier of crude products and chemicals to india.

**Project Name : QEngagement and RSQMS**

**Client: UL (Unilever Limited)**

**Project Description:** QEngagement application takes up the survey from warehouse, Factory and Retail Stockiest of Unilever. This Survey run by unilever employees. Based on survey score they evaluate the ratings. RSQMS Application is Audit Application for Only Retail Stockies, This Audit will conducted by External Users(Partner Community Users). Once Audit submitted by the users, this will go for an approval to Unilever Retail Stock Admins.

**Project Name: Equifax **

**Client : Equifax**

**Project Description :** This deal about generate credit reports of customers Data, Salesforce involved in B2B part in Order Intake. this deals about Account Managemnet, Product management and Order Management. Account Management have the hierarchy that is EAM account, NSBA and SBA. these data will always sync with MDM via AIA integration layer. product management deals about Product, price and Asset. Order Management deals create orders for SBA and NSBA Accounts, once order get created this information will submit to BRM via AIA. its having life cycle that run through with various values like Submitted, processing, completed and Rejected.

**Project Name : Net APP **

**Client : Net App**

**Project Description:** Net App having business of selling Storage Deviceses in EMEA,APAC and America Geos, its having Lead management, Account management, Contact Management and Opportunity Management. Account Management deals about NAGP(NetApp Global Parent),Company Account, Site Account, these three accounts involved in CMAT process. Contact Management deals about Partner contact called as Partner Edge and Customer Contact called as Customer Edge, NetApp doing heavy business via channels(Partners) only. Opportunity management deals prodcuts, Qoute Edge and Assets, here what ever the opportunities will be created by partners or Partner Edge that is called Indirect Opportunity, the opportunities will be created by Customer edge those are called as Direct Opportunities. NetApp giving different services like Service Renewal,Tech Refresh.

**Project Name : Maruhan **

**Client : Pasona Tquila.**

**Project Description:** This Business having Sales,Service and Inventory management of Gambling Machines. In this we have different kind of modules **Shimazu**,**WMS**,**DSP** and **RE-Sale.** In Shimazu module having, it will send out Machine details and Transport Histories to other external system using REST Api. In WMS(WareHouse Management System) module handle Inventory management, It will process new machine details and Replacement details .

DSP module having External objects synic with other system Tables, in this module we are synic the data between sfdc and DataSpider. Re-sale module handle resale process of Machines.

**Project Name : SnapDeal (**[**http://seller.snapdeal.com/**](http://seller.snapdeal.com/)**)**

**Client : SanpDeal.**

**Project Description:**

**SnapDeal** deals about sellers,who is interested to sell on online. Here we have portals and communities to capture sellers and Company information. We are handling Sanpdeal Capital Assist module. This module can act as a mediator between seller and sanpdeal to help in Capital. It can provide Capital in the form of Loans. Here we are tracking loans and Financers information. This business have some financers those are L&T,LK,SBI, Bajaj Finance. Once seller apply loan by login his credentials on the portal, then we are creating loan under that seller profile and according his requirement, the financers will automatically created under that loan. Only one loan will be active per one seller.

**Project Name: NMIMS **  **([www.distance.nmims.edu](http://www.distance.nmims.edu))**

**Client: NMIMS.**

**Project Description:**

**NMIMS** was fully involved in Studies management, it is fully involved in CRM

Functionality, Here we clustered different modules those are Registration, Admission, Re-Registration and Payment. Registration module handle Student Registration process and Registration fees, in this Module we are maintain Registration data On Lead Object. When Registration fees approved, then Auto matically lead will convert. Admission module involved on Account, Opportunity and payment Objects, here for every semester new Opportunity will create with semester as a opportunity lineitem. Payment Module was involved in payment process, here we have two payment processes Online and DD. In Online case we are using **HDFC Payment gate Way** and EMI’s Payments.

**Project Name: Plaza Airline Service. **

**Client: PMAG.**

**Project Description:**

PMAG deals with providing Airline services, Its having these modules Booking Conformation, Payment, Service Dispatch and Activity Management. This Business process commit like an end user book a ticket and Services depends on Rate Card and Location, after send like to client for payment and get conformation. In This Business Cancelation and Amendment also providing to an End User, Person account and Business Account having major role. In payment module we used payment gate way is paypal, here we worked invoice integration with paypal, Invoice operations like Create, Send, Cancel and Refund.