

RESUME

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Career Objective: Progressively develop a career in design and development, implement of Sales force Applications and Development.

Professional Summary:

- 3+ Years in design and development Salesforce Application.
- **Salesforce Admin/Developer || Trailhead Ranger 8 || 6x Superbadges.**
- Experience in **Administration, Configuration, Implementation, Lightning**, and support experience with **Salesforce platform**.
- Experience in **Salesforce Customization**, Security Access, Workflow Approvals, Data Validation, sales, Customer Service, and Support Administration.
- Expertise in SFDC Development using **Lightning Application, Lightning Component features, Apex Language, Visual Force Pages, Classes, Controllers, SOQL & SOSL Triggers, Components, Tabs, Custom Objects, Reports and Dashboards, Profiles, Creating Roles, Page Layouts, Org - Wide default, Sharing rules.**
- Worked on **Work Flows, Lightning Process builder.**
- Worked on **Connect API and REST API.**
- Creating Custom Apps, Custom fields, Profiles, Applying Sharing Rules, Handling Page Layouts, Search Layouts, Related List and defining Field Dependencies, custom buttons.
- Analyzed Sales, Customer Support business processes used by salesforce.com customers and recommended ways to improve their processes using salesforce.com.

CERTIFICATIONS: Salesforce Certified Platform Developer 1

SKILL SET:

CRM	: Salesforce CRM, HTML
OOPS	: Apex, Core Java
UI	: Visual Force Page, Lightning
Applications Tools	: Data Loader, Workbench, ANT Deployment
Integration	: REST API

Trailhead Superbadges:

- **Business Administration Specialist | Lightning Experience Reports & Dashboards Specialist | App Customization Specialist | Security Specialist | Process Automation Specialist | Lightning Experience Specialist.**

Educational Qualifications:

- B.TECH (EEE) from MallaReddy Engineering College, Hyderabad in the year 2015 with 67.75%.
- Intermediate from JCNRM Junior College, Tadipatri in the year 2011 with 78.8%.
- SSC from Christ the King School, Tadipatri in the year 2009 with 71.66%.

PROJECT 3:

Project Name	D Sonic
Client	Premier Medical Group
Role	SFDC Developer
Organization	Persistent Systems
Duration	APR 2019 – till date
Team size	6

Description:

Premier Medical Group provide patients with in-depth and compassionate care to treat the whole you in the fields of urology, gastroenterology, cardiology, rheumatology, neurology, podiatry, dermatology, gynecology, pediatrics and internal medicine including pulmonology, endocrinology, nephrology, and family practice. The objective of this project is to automate Tour Plan, Activity Planner, Daily Reports, Cost of company, Payments, Agreements and Bills for Doctor Tours and campaigns.

Responsibilities:

- Created custom objects and included required fields in them.
- Created modern **Enterprise Lightning** Apps combining **Lightning Design System, Lightning App Builder** and **Lightning Component** features.
- Created multiple **Lightning Components** added **CSS** and Design Parameters that makes the Lightning component look and feel better.
- Enabled **Aura Framework**, by adding **Aura Attributes** and **Aura Handlers for Events** to focus on Logic and Interactions in Lightning Applications.
- Worked on **Workflow rules, Lightning process builder, Data Loader** which are relevant for project.
- Created **Reports & Dashboards**.
- Developed **Apex classes, Visualforce pages** and **Apex triggers** to meet our desired functionalities in our project.
- Used **SOQL** and **SOSL** statements within Governor Limits for **data manipulation** needs of the application using platform database objects.

Environment : Salesforce.com Platform, Force.com, Lightning Experience, Lightning Components, Apex classes and Controllers, Data Loader, SOQL, SOSL, Custom objects, Custom fields.

PROJECT 2:

Project Name	Insurance Policy Management
Client	Sun life Financial
Role	SFDC Admin/Developer
Organization	Dhruvsoft Services
Duration	MAR 2018 – MAR 2019
Team size	6

Description:

The Application will provide customer to apply for Insurance Policys. This application supports single policy with multiple coverage parts, designed to fulfill the insurance needs of new customer. In this module we provide the users with all types of operations like endorsements, renewals, holds, automatic renewals, cancellation sets. In this Customer can send any query regarding policies. Customer can pay amount online by debit card and credit card.

Responsibilities:

- Created users, roles, public groups and implemented role hierarchies, Sharing rules and Record level permissions to provide shared access among different users.
- Created custom objects and included required fields in them.
- Worked with Data migration tools (Data loader).
- Worked on Workflow rules, Lightning process builder, Approval process which are relevant for project.
- Created Reports & Dashboards.
- Developed Apex classes, Visualforce pages and Apex triggers to meet our desired functionalities in our project.
- Worked on Batch Apex, Schedule Apex SOQL statements with custom controllers and triggers.
- Interacted with teammates and involved in daily status calls.

Environment : Salesforce.com Platform, Force.com, Apex classes and Controllers, SOQL, SOSL, Custom objects, Custom fields.

PROJECT 1:

Project Name	Blue Cross Blue Shield of Rhode Island
Client	BCBSRI
Role	SFDC Admin
Organization	Dhruvsoft Services
Duration	MAR 2017 – FEB 2018
Team size	6

Description:

The primary goal of this Project is to generating leads (Lead Management System) from different levels. Two way's BCBSRI Lead creation process.

- 1) Lead Creation Process through Salesforce Admin.
- 2) Lead Creation Process through Marketo Application.

Lead Creation Process through Salesforce Admin:

The administrator does not create the leads manually as described in the process above but instead uses a data loader to do the same. All the Lead Information is compiled in a .csv file and is uploaded to Salesforce using a data loader. These leads can be obtained from various sources such as campaigns, events, etc.

Lead Creation Process through Marketo Application:

This is done through the bcbsri.com website. When an interested party asks clicks on any of the links asking for more information or on marketing links then a lead is automatically created. The information input is the information that the lead provides on the website.

Key Responsibilities:

- Created users, roles, public groups and implemented role hierarchies, Sharing rules and Record level permissions to provide shared access among different users.
- Created various profiles and configured Tab permissions, Record Type permissions, and Field Level Security to implement Component-based security.
- Created new fields and relationships in both standard and custom objects as per requirements.
- Created page layouts, record types to organize fields, related lists and other components on record details and edit pages
- Import/Export records to Salesforce via data Loader.

Environment: Salesforce.com Platform, Workflows, Approvals, Custom Objects, Custom Tabs, Data Loader, Reports.

Personal details:

Father Name : Karmala Murali Mohanachari
Date of Birth : 27/04/1994
Current Address : H.no:3-852-B2, gvp colony,
Tadipatri, Anantapur Dist.

Declaration:

I do hereby assert that, the information provided above is quiet genuine and flawless one to the best of my Knowledge and belief.

Place: Hyderabad

Signature
(K Suresh Achari)

Date: