

SAMEER TYAGI

SALESFORCE CERTIFIED APPLICATION ARCHITECT AND CPQ CONSULTANT



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Delhi/ /India



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CERTIFICATIONS

- **Salesforce CPQ Specialist**
- Salesforce Platform Developer 1
- Salesforce Platform Developer 2
- Salesforce Application Architect
- Salesforce Administrator
- Salesforce App Builder
- Salesforce Sales Cloud Consultant
- Salesforce Service Cloud Consultant
- Salesforce Field Service Lightning Consultant
- Salesforce Sharing and Visibility Designer
- Salesforce Data Architecture and Management Designer
- Salesforce Omni studio Consultant
- Force.com Developer

SKILLS

Apex	:	10 Years
LWC	:	4 Years
Integration	:	4 Years
SOQL	:	10 Years
Data Migration	:	8 Years
Visualforce	:	10 years
CPQ	:	4 Years
OmniStudio	:	1 Year

EDUCATION

MBA (Masters in business Administrations)

Sikkim Manipal University
2021

MCA (Masters of Computer Applications)

Punjab Technical University
2013

BCA (Bachelor of Computer Applications)

Choudhary charan Singh University
2010

EXPERIENCE (10 + YEARS)

July 2017 –
Present

Lead Salesforce Technical & CPQ Consultant
Makepositive Software Solutions Pvt. Ltd. / Gurgaon

- Requirement gathering and Development.
- Maintain Product Catalogue, setting up bundled products, setting up different kind of pricing and discounts.
- Setting up product rules, Price rules, option constraints.
- CPQ Advance approvals, Quote Templates
- Quote and Contracts management, Contract renewals and Amendments.
- Apex and LWC development.
- Owned the Salesforce Architecture, Environment Strategy design & delivered the deployment model for Salesforce DevOps.
- Delivered high-quality documents including high-level design, sequence diagrams, integration specifications master data management strategy & data mappings throughout the lifecycle.

Jan 2015 –
Jun 2017

Project Lead
Mirketa Software pvt. ltd. / NOIDA

- I built an appExchange app named RRD(Round Robin Distributor) Solely. And release it on appExchange
- Coordinated with the Data Migration team to prepare the strategy for importing the data from legacy systems using Data Loader.
- Worked on Sales and Service Cloud.
- Requirement gathering and Client interactions.

April 2013 –
Dec 2014

Programmer Analyst
Genio Technologies Pvt. Ltd. / INDIRAPURAM

- Setting up Salesforce security by Profiles and Roles
- Creating Objects and fields and Page Layouts
- Automation using workflows and approvals.
- Creating Apex Triggers and Visualforce pages
- Working for multiple customers in the Managed Services team and guiding the internal team for customer success.
- Responsible for Solution Design, configuration & implementation, preparing & reviewing technical documents, coding critical parts.