**Jetharam Choudhary** **: 9904288360**

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**Consultant: APTTUS Corporation**

**PROFILE SUMMARY**

* Senior Developer with total 4 years 7 months of experience in Salesforce. Over the period played roles with increasingly expanding responsibilities
* About 3 years of experience in Apttus products including CPQ, CLM and Billing & RevRec.
* Good Knowledge on developing applications using LIGHTNING, APEX, Visual Force, Trigger, Batch Apex, Java script, Integration, SOQL, HTML, Lightning experience.
* Extensive experience in activities related to SFDC Deployment using ANT deployment tool, eclipse and Change Sets. Experience in Data migration from Current System to SFDC using Data loader.
* Extensive domain knowledge and skill set to customize Salesforce CRM applications, Sales force community, Lightning console.
* Maintain users, roles, security, profiles, workflow rules, sharing settings etc.
* Played client facing roles at onsite.

**Work Experience**

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| * **Apttus Corporation - Ahmedabad, India**   **Consultant** (Feb 2016 to till date)   * **Atos Corporation - Pune, India**   **Software Engineer** (March 2014 to Feb 2016) |

**MAJOR ACHIEVEMENTS**

* Received **Client Excellence Award**.
* Received **Quarterly Team Award** from Apttus.
* Represented APTTUS at client site (**New Jersey, USA**).
* Apttus **CPQ** **201** and **202** Certified.
* Apttus **CLM** Certified
* Salesforce **Platform App Builder** Certified.
* Salesforce **Admin** Certified**.**
* Salesforce **Service Cloud** Certified.

**SKILL PROFILE**

* **Apttus CPQ/CLM**: Setup Apttus Product, Product Attributes and Attribute Groups, Product Visibility Rule, Pricing Management, Rule Management, Template Management, Overview of Custom Settings, Quote Management, Custom Call-back Classes, ABO, Renewals, X-Author, Billing and Revenue recognition.
* **Other Tools and Methodologies:** ANT Deployment tool, Payment gateway Integration,

Bitbucket, SourceTree, SalesforceDX, Eclipse, Sublime

* **CRM Tools/ Technology:** Apex, VisualForce, Triggers, Batch apex, Scheduler, workflow, Process Builder, Reports & Dashboard

**PROJECT INFORMATION**

**Project Title:** Quote-to-Cash for **Dun & Bradstreet** (Sep-2017 – Till date)

**Project Description:**

Worked with global commercial database Provider Company based in USA, which is a leading provider of commercial information and insight on businesses, enabling customers to Decide with Confidence.

It was a complete quote-to-cash project, involves extensive working on configuring customer product on Apttus platform and setting up pricing. Apttus PS team implemented CPQ, CLM, Blinging/Revenue and Renewals. We also integrated client’s legacy applications with Apttus for Billing, payment processing and taxation.

In this project we used salesforce core features which includes Validation Rules, Workflow Rules, Triggers, Custom Visual Force pages, Custom Controller Apex classes, Dashboards, Reports, uploading, updating and fetching data through Apex Data Loader.

**Responsibilities Includes:**

* Configuration Engineer: Setting up client products and Pricing on Apttus platform.
* Integration Engineer: Integrated several client legacy applications with Apttus CPQ.
* Requirements and Analysis: Understanding the client requirement

and act as a sole functional resource.

* Setting up Apttus renewals and Custom Billing.
* Documentation.

**Project Title:** CLM for **MultiPlan** (November-2016 – Sep-2017)

**Project Description:**

MultiPlan, Inc., an independent preferred provider organization (PPO) network, supplies network-based cost management solutions for healthcare payers and providers. The company provides strategies for managing the financial risks associated with healthcare claims for the large and mid-sized insurers, third party administrators, self-funded plans, health maintenance organizations (HMO), and other entities that pay claims on behalf of health plans.

Multiplan is leveraging Apttus CLM to streamline and automate their contract management processes from disparate manual process to a single consolidated system.

Key objectives of the implementations were:

* Serve as the core contract management application and repository for small business group
* Enable electronic signatures to expedite business process of getting provider signatures.

**Responsibilities Includes:**

* Apttus CLM/Template setup.
* Worked as Senior Salesforce Developer
* Design, develop and implement each requirement
* Help and support in Apttus CLM migration to client IT team

**Project Title:** CLM for **Dimension Data** (Feb-2016 – November-2016)

**Project Description:**

Dimension Data is a part of the NTT Group and a Global leader in the provision and management of specialist IT infrastructure solutions and services.

With Apttus CPQ, CLM products Dimension Data has achieved faster quoting, bigger deals, better margins to improve top & bottom line.

Specific objectives achieved with Apttus CPQ, CLM products:

**Responsibilities Includes:**

* Apttus CLM/Template setup.
* Worked as Senior Salesforce Developer
* Design, develop and implement each requirement
* Help and support in Apttus CLM migration to client IT team

**Project Title:** SPE Tool (**ATOS**).

**Project Description:** Built a supplier evaluation tool, which will automatically collect data on monthly basis and generate scorecard for each supplier of Nokia.

**Responsibilities Includes:**

* Key Developer.
* Responsible for Requirement Analysis, design and development of the system.
* Involved in coding, Unit Testing and implementation.

**Other Projects on APTTUS/Salesforce:**

* Bloom Energy CPQ and Front Desk NDA implementation.
* SunGard CPQ Implementation.
* SPE Tool salesforce encryption.

**EDUCATIONAL QUALIFICATION**

* BTech from NIT-Jaipur in 2013
* 12th STD from Rajasthan Board with 89%.
* 10th STD from Rajasthan Board.