## **CONTACT DETAILS**

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## SKILLS

- Business Analysis
- Change Management
- Process re-engineering
- Process Optimization
- Project Management
- Communication
- Analytical thinking
- Problem solving
- Decision Making
- Leadership & Coaching
- Transition Management
- Capital Markets
- DevOps

## **CERTIFICATIONS**

- 2021-Diploma in Project Management- Shaw Academy
- 2020 Investments
- Foundation CFA Institute
- 2016 Le Niveau Deux-Alliance Française

# KRITHIKA AGARWAL

## PROFESSIONAL SUMMARY

I am an AVP with 11+ years of experience in process re-engineering, business analysis, operations, process, project and people management. Recognized consistently for performance excellence and contributions to success in BFSI & FinTech. Proven success in Leadership, operational excellence and organization development roles.

## WORK EXPERIENCE

AVP CLIENT SERVICES - ENFUSION SOFTWARE TECH. BANGALORE | NOV 2020 - PRESENT

**Portfolio Operations – COE** - Lead product consulting team handling Client queries and Client training

## **Process Improvement Ideas**

- Confluence knowledge share and Help Centre integration FAQs, updates
- Conversion of Zendesk Macros to Help Centre ideas
- Process Standardization Standard SLAs/Priority definition/Complexity/Internal controls/ Training
- Collaboration with internal teams Managed service: Global footprint & coverage / Knowledge gap – system & workflow issues
- Identification & elimination of NVAs
- Implementation of proof of concept new changes
- Career Development Plan Implementation
- New hire Onboarding checklist
- L&D opportunity virtual learn, standard videos (Client n inhouse)

SECTION MANAGER - CHANGE MANAGEMENT - NORTHERN TRUST PUNE,
MAHARASHTRA | SEP 2018 - OCT 2020

Initiated and Lead Global project on derivatives (ETDs, OTCs and CFD)

## **Current state analysis:**

 Performed deep-dive analysis on the existing practices across FA teams, financial reporting, asset setup/maintenance, pricing, middle office and custody teams globally

## Data analysis:

 Benefit (FTE) estimation based off multiple data sets (TIM study, exception volumes, past errors, manual touch points etc.)

## **AWARDS**

## Northern Trust

Gold Award

## **BNY Mellon**

- Applause Risk Management
- Applause Exemplifying management excellence
- Applause Helping clients succeed
- Bravo Helping clients succeed
- Wow Cultivating High Performance Culture
- Wow Driving & delivering excellence

## **BNP Paribas**

- Champion of the month
- Team Spotlight
- Employee Spotlight

#### **Documentation:**

- Created BRD, problem statements, process flows
- Additional documentation on product and process nuances.

#### **Solutioning:**

- Closely worked with product owners, technology reps, system architects, RPA & ops.
- and delivered strategic and tactical solutions.
- Immediate benefits of > 70% efficiency by a single operational practice change (ETD MTM crystallization)
- Lead the fund accounting business process discovery project; delivered results by uncovering multiple anomalies, regional nuances / practices and common problem areas across fund accounting locations and proposed strategic and tactical solutions driving standardization, enhanced automation and process efficiency.
- Initiated and lead multiple product discovery and issue resolution initiatives on various products/ asset classes including; MBS, TBA, ILBS & Repos.
- Lead multiple projects driving efficiency, standardization and streamlining the Global Operating Model.
- Lead Operating Model discussions and POC team established for strategic vision of establishing golden source of record, enhanced STP rate, exception handling and user interface.
- Lead and supported the work stream established for the new service offering by the Bank to Clients and IM - Asset Management Oversight Services including; Regulatory Investment
- Restrictions Check; Liquidity Oversight and analytics & NAV Oversight and analytics.
- Translated complex requirements and issues into specific requirements and problem statements
- Designed tactical, strategic solutions per product/ asset class and process type to enable integrating the new service requirements and delivery into the current process.

# VP -TEAM MANAGER- FUND ACCOUNTING - BANK OF NEW YORK MELLON, CHENNAI, TAMIL NADU |2016 - 2018

- Lead and successfully managed the on-boarding & conversion of new client to BNY (parallel & live period) first client directly on-boarded from India. ☑ Instrumental in setting up operating and functional model across teams in Chennai for fund accounting business
- Lead global initiative identifying and eradicating process/system inefficiencies and differences in the accounting platforms and versions.
- Lead various projects driving efficiency, standardization and streamlining of the Global Operating Model.
- Instrumental in the successful offshoring of clients from various onshore locations to India.

## MARKET SYSTEMS

- Integrata/Enfusion
- Reuters
- Zendesk
- GIO Invest One
- Multifonds
- TLM
- Intellimatch
- WSO
- GMI
- Omnium
- Bloomberg
- Euroclear

## LANGUAGES

- English Native proficiency
- Hindi Native proficiency
- Tamil Native proficiency
- French Limited proficiency

## **EDUCATION**

B.COM Marketing Management - Madras University (2008-2010)

- Team Management People, performance & compensation management.
- Implemented and received Bronze Accreditation for Visual Management Boards
- SPOC and leader for firm wide committees like; Community Partnership -Corporate Social Responsibility, Accounting Experts Group across fund accounting teams and departments Business Efficiency Projects.

## **Process Efficiency efforts:**

- Replaced manual download /saving of reports from the accounting system and websites with automated schedulers
- Identified and established mechanism for bulk upload of entries on accounting platform instead of manual input one by one.
- Report Standardization across Clients & locations.
- Revised SLA, TAT & workflow for utility teams at a global level.
- Segregation of duties and accountability & elimination of duplication of efforts

## **Root Cause Analysis and Issue Resolution:**

- Incorrect trade booking due to multiple identifiers provided by Client and varying set up criteria for SDM & TC teams.
- Incorrect payment schedule set up for securities involving pay delay (45 days lag).

## **Best Practice Sharing**

Daily Income Accrual Check- Macro.

# TEAM LEAD - FUND ACCOUNTING, BNP PARIBAS SECURITIES SERVICES LTD. CHENNAI, TAMIL NADU |2014 -16

• Team Management • Performance and Compensation Management • Mentoring and training new joiners in the team. • Drove multiple operational improvements which resulted in savings and process efficiency. • Risk Assessment, Critical Decision-Making and Escalations. • Breaks monitoring, validation and reporting them to Client & other stakeholders. • Managing client and audit queries (both internal & external). • KPI, Risk and Issue management. • End to end fund accounting

# SENIOR SPECIALIST, GOLDMAN SACHS SERVICES PVT. LTD. BANGALORE, KARNATAKA | 2010 - 2014

## **Operations Projects Services (OPS, BPI)**

- Conducted detailed process reviews through time and motion observations, metrics validation and feedback loops.
- Documented current state processes, volumes, time / effort (FTE) per function.
- Performed root cause analysis of high cost /effort work drivers.
- Reviewed current state findings.
- Developed future state design (tactical and strategic) including Process /
   Technology, Organization / Behavior & Risk / Control.
- Performed gap analysis for current and future state processes.
- Performed scalability analysis.
- Validated future state proposals with stakeholders Asset Management

## **Process Improvement Projects and Key Benefits**

- Rationalization of Responsibility Codes Implemented- 80% process efficiency
   System Access & Entitlement Management- Implemented.
- Reason Code rationalization Implemented 90% process efficiency
- TBA Auto Matching Logic- Implemented
- Efficiency in allocation of trade breaks -Proposed

## **Root cause analysis and Historic Issue Resolution**

- Conducted independent technical reviews of current processes and records to proactively identify and correct process and system issues.
- Data Quality/ Accuracy Issue: Securities Master: incorrect security set ups in internal systems (incorrect coupon currency on EMDs, incorrect payment schedule on lag securities)
- Exception Reduction: Developed kick out rules for internal reconciliation system to resolve issues & breaks on State Deposits, Bond Forwards.

## Portfolio Control Analysis (Fixed Income)

- Stakeholder management: Manage relationships and expectations of internal and external client such as trading desk, clients, client middle office and meet and exceed the SLA.
- Actively participated in regression & stress tests (including weekend testing)
- Product/ Process Captain for Critical Clients.
- Participated & Coordinated events for the People Development Committee
- Performing cash projection activity and reporting trade dated cash & overdraft balances to the New York & London trading desks.
  - Nav calculation, NAV reconciliation and validating the fund accounting NAV data