**M.K.Kumar**

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**Sr. Salesforce Developer**

*Seeking challenging assignments across the industry*

* 5+ years of development, implementation and maintenance experience in the IT industry in Salesforce.com administration, configuration, development, and support experience.
* Worked in all stages of Software Development Life Cycle (SDLC), Requirement Gathering, Design, Development, Testing, Implementation and Support.
* Good understanding of the capabilities and limitations of Force.com Platform's multi-tenant architecture in configuring and developing front-end and back-end cloud applications.
* Experienced in enabling business process automation working with Sales Cloud and Service Cloud.
* Utilized declarative features like Validation Rules, Workflows, and Approval Processes for automated alerts, outbound API messages, field updates, assignments, and email notifications as per specific business needs. Experienced in coding using SOQL Procedures/Functions, Triggers, and Packages.
* Experienced in designing Lightning Components for application requirements.
* Experienced in designing Apex Classes, Custom Controllers, Controller Extensions, Data Binding and various other components following client and application requirements.
* Experienced in SFDC development using Visualforce Pages, Components, SOQL, SOSL, and DML Statements.
* Experience in data migration using Import wizard and Apex Data Loader.
* Basic knowledge of Web Services, WSDL, SOAP, and REST APIs, Force.com Callouts, as well as Batch and Schedule Apex Programs.
* Well versed in administrative activities on Salesforce including managing users, security controls, code push, post-refresh, and data management.
* Generated Dashboards, Custom Reports, and Analytic Snapshots as per a company's reporting and decision-making needs.
* Involved in Web Development using HTML, XML, CSS and JavaScript.

**Technical Skills:**

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| Salesforce | **Configuration, Visualforce pages, Triggers, Batch Apex, Process**  **Builder, Lightning web components (LWC).** |
| Scripting Languages | **HTML, JavaScript and CSS and JQuery.** |
| Operating Systems | **Windows XP, Windows 07/10** |
| Sales force Tools | **Force.com IDE (Integrated Development Environment), Data**  **Loader and Eclipse IDE** |

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**Professional Experience:**

* Working as **Sr. Salesforce Developer** for **Inventechs Pvt. Ltd**, Hyderabad from March’2018 to Till Date.
* Worked as a **Salesforce Developer** for **HCL Technologies**, Chennai from Aug 2015 to Feb’2018.

**Educational Qualification:**

Graduated in **B. Tech – Computer Science & Engineering** in April, 2015 from Jawaharlal Nehru Technological University (JNTU), Kakinada

**Projects Accomplished:**

**Project #1**

**Client : Florida Community Bank (FCB)**

**Duration: Jan’2020 to Till Date**

**Project Description:**

Florida Community Bank, to build a superior Florida bank which provides the broadest range of financial services to customers in every corner of the state. Up and down either coast, you will find a Florida Community Bank, from Miami to Orlando, Naples to Sarasota. Soon, FCB banking centres will begin appearing in other Florida markets. Banking center convenience is augmented by the convenience of an expanding array of internet banking products.

## Roles and Responsibilities:

* Worked with Lightning Component Bundles for the requirement.
* Developed Apex Classes, Triggers and Workflow rules to meet their business requirements.
* Customized User Roles, Role hierarchies, Profiles and Sharing settings to ensure that the data security is available only to the authorized users
* Developed Custom Objects & Fields, Tabs and Visualforce Pages.
* Customized Custom and Standard fields, page layouts, record types, searching, list views, queues, reports, and dashboards. Maintained and created workflow rules, validation rules, formula fields, escalation rules, auto-assignment rules
* Documented & Maintained overall system configuration, change control, and enhancements.
* Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Involved in Mass imports and exports of data.
* Worked under the scrum process (JIRA) tool to develop the technical tasks of the project.
* Worked on Migration tools Force.com IDE, Eclipse and have knowledge of Changeset migration code and configuration from the Dev sandbox to Production.
* Interacted with the Salesforce.com premium tech support team on a regular basis.
* Worked on various AppExchange products according to the needs of the organization.

**Project #2**

**Client: E-Health Record**

**Duration: March’2018 to Dec’2019**

## Description:

I worked as a SFDC developer for **E health record** and did production support activities. This system provides Patient Administration, Billing and Pharmacy Management functions for the hospital. The major functions of Patient Administration module included Allocating Registrations, Recording Personal Details, Handling Hospital Admissions, Assigning Insurance Details, and Recording Transfers within the hospital and Creation of Discharge Summary. The Billing module allowed Billing and receivables, looked into multiple modes of Payment and Rates Definition for Services.

## Roles and Responsibilities:

* + Worked as team member and performed the roles of Salesforce.com Administrator in the organization.
  + Developed custom objects, triggers and workflows.
  + Involved in Setting up Users, roles, profiles and Security settings.
  + Designed and developed Apex Triggers for various functional needs in the application.
  + Involved in data mapping and migration of data from legacy systems to Salesforce.com Objects and fields.
  + Customized page layouts for Contacts and Accounts depending upon client requirement.

**Project #3**

**Client : The Western Union**

**Duration: May’2017 to Feb’2018**

## Description:

**The Western Union Company** is an American financial services and communication company Western Union has several divisions, with products such as person-to-person money transfer money order business payments and commercial services. Western Union, as an industrialized monopoly the telegraph industry in the late 19th century.

It was the first communications empire and set a pattern for American-style communications businesses as they are known today. It provides specific services like Online, Bid pay, Western union mobile, Western union connect, sending & receiving funds.

**Roles & Responsibilities:**

* Worked on various Salesforce.com customizations - standard objects.
* Customized different Page layouts and assigned them for different profile users.
* Developed APEX class, Controller class and APEX Triggers for various functional needs in the application.
* Manage security, users, roles, profiles, groups, sharing rules and other setup options.
* Executing the test cases. Writing the test classes and tests the code coverage.
* Developed reports, dashboards, and processes to continuously monitor data quality and integrity.
* Scheduled Apex Batch jobs for processing large records.
* Create many of the custom controllers and custom Buttons which are used in the salesforce Visualforce pages.
* Created Visual Force pages and Components used repeatedly in Visual Force pages to reduce the case of overabundance whenever needed.
* Created email templates and inbound emails using Visual Force for customers and clients.
* Used SOQL statements within Governor Limits for data manipulation needs of the application using platform database objects.
* Involved in daily stand up meetings, Scrum. This resulted to bring good solution to the business requirement.

**Project #4**

**Client : Bell Partners**

**Duration: Feb ’2016 to April ’2017**

## Project Description:

Bell Partners Inc is a privately held, vertically integrated apartment investment and management company focused on high-quality multifamily communities throughout the United States. Bell Partners is a top-15 apartment operator, with nearly 50,000 homes across 14 states and the District of Columbia, and is one of the largest apartment renovators in the industry. The Company has over 1,500 associates and 8 offices (including its headquarters in Greensboro, NC) and offers an extensive and full service operating platform containing expertise in acquisitions and dispositions, financing, property operations, accounting, risk management and all other related support functions..

## Roles and Responsibilities:

* Worked on Standard objects, Data accumulation, Batch Apex classes and scheduled batch classes according to business processes.
* Developed Apex Classes, Triggers and Workflow rules to meet their business requirements.
* Developed Custom Report Types, Custom Reports, and Dashboards to meet the reporting needs of the organization.
* Used Command Line Data Loader for Data Migration.
* Developed Apex Classes, Apex Triggers, Custom Controllers, and Controller Extensions.
* Participated in KT sessions for business users and other associates working with SFDC.
* Involved in Design, development, planning, testing and deployment of application.

**Project #5**

**Client: Aetna Healthcare Networks**

**Duration: August 2015 to Jan 2016**

**Aetna U.S Healthcare** is the nation’s leading health and related benefits organization, with a total health enrollment of more than 14 million Americans nationwide. In addition, Aetna U.S Healthcare provides quality measurement and improvement programs and data analysis for providers and purchasers of healthcare.

Aetna services corporate clients each one having hundreds and in some cases thousands of subscribers to the medical, dental, and prescription drugs plans. Aetna’s corporate clients need a detailed package of reports every quarter about their premium and claims settlement information

## Roles and Responsibilities:

* Understanding and analyzing business process and to design solutions.
* Created Custom Objects, Fields and Page layouts.
* Developed APEX class, Controller class and APEX Triggers for various functional needs in the application.
* Worked on the Security model using Profiles, Roles and Sharing Model settings.
* Created email templates and inbound emails using Visual Force for customers and clients.
* Developed Apex Classes, Triggers and Visual force pages.
* Designed and developed Workflow rules / Approval Processes.
* Taking part in for data migration process for existing system from/into Salesforce.com.