**Saketh Reddy Sunki** 

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**Professional Summary**

Highly seasoned and accomplished Salesforce Developer with a strong record of client satisfaction. Adept at explaining highly complex data systems to a wide variety of audiences. Proven multitasker independent worker, team player and team leader.

**Core Qualifications**

* Strong experience in Salesforce Administration, Project Management, Design and Agile methodology
* Exceptional proficiency in Apex Classes Visualforce Migration Tool and other programs in Salesforce developer toolkit
* Superior knowledge of Lightning, Talend, SQL, AWS, Java Script, CSS, HTML, Object Oriented Programming, UNIX, JIRA, SharePoint, Excel, Outlook, Word, PowerPoint and Visio.
* High oral and written communication skills
* Sound ability to integrate various business processes across different systems

**CERTIFICATIONS**

* Salesforce.com Certified Force.com Developer (DEV 401)
* Salesforce.com Certified Administrator (ADM 201)

**EXPERIENCE**

**Salesforce Project Manager/Administrator, Thought Byte Inc.**

**Illumio, Sunnyvale, CA** Feb 2019 – till date

* Led the business to adapt the change management process.
* Implemented several applications like BrainShark, LeanData, ZoomInfo, Salesforce Steelbrick CPQ, EchoSign, etc.
* Integrated Salesforce with DellBoomi, DomoReporting, ExecVision, 8x8, HubSpot, etc
* POC for Sales Console Relaunch implementation in Salesforce

**Salesforce Project Manager, Thought Byte Inc.**

**Facebook, Menlo Park, CA** Nov 2017 – Jan 2019

* Involved in migrating all users from Salesforce Classic to Lightning.
* Wrote system requirements specification (SRS) and functional requirements specification (FRS) and Data Requirement Matrix (DRM) documents as per the business requirements and process flow.
* Conducted Joint Application Development (JAD) sessions to develop and agree upon a system that focuses on a Business Requirement.
* Led Team in accomplishing architecture, design and implementation goals.

**Salesforce Administrator/Developer, Thought Byte Inc.**

**Autodesk, San Rafael, CA** Jul 2016 – Nov 2017

* Deployment between Production and Sandboxes using Eclipse, Force.com Migration Tool, Perforce and Change set
* Created Use Case Models, Wireframes & Mock-ups, Analysis Models, Design Models, Use Case Diagrams, Behavior Diagrams (sequence diagrams, activity diagrams) based on UML methodology
* Experienced in Client-specific solutions on force.com platform using Sales Cloud, Service Cloud, Force.com IDE, Validation rules, SOQL and SOSL

**Sr Salesforce Business Analyst, Intone Networks Inc.**

**Lands’End, Dodgeville, WI** Jun 2015 – Jun 2016

* Configured Salesforce.com to meet business requirements – including fields, page layouts, workflows, approvals and validation rules
* Generated Reports like Tabular, Summary and Matrix Reports for quarterly and half yearly sales
* Analyzed complex business requirements and designed solutions using Apex classes, triggers and Visualforce pages
* Helped draft the scope document and suggested improvements

**Salesforce Administrator, Swanktek Inc.**

**Iselin, New Jersey** Jan 2015 – May 2015

* Led four full cycles of end-to- end Global Testing, Developed Strategic test plan, Test cases, Test scripts and generated reports both manual and automated.
* Liaised between developers and internal departments in addressing regulatory, quality and supply concerns.
* Configure and design scalable solutions for business stakeholders.
* Arbitrate with business and functional owners during risk engineering and high-level review sessions.

**Salesforce Business Analyst, Kapil IT Solutions**

**Hyderbaad, TN, India** Jun 2012 – Nov 2013

* Extensively experienced in using Roles, Profiles, Email Services, Page Layouts, Workflow Alerts and Actions, and Approval Process in Salesforce.com
* Generated Reports, Dashboards, customized reports and analyzed the data
* Acquainted with CRM processes like Sales, Marketing, Customer Service and Customer Support, Business Processes and recommended solutions to improve their processes using SFDC

**EDUCATION**

* New Jersey Institute of Technology, NJ May 2015

M.S. in Electrical Engineering (GPA-3.33)

* Osmania University, India May 2013

B.E. in Electronics & Communication Engineering (GPA-3.5)