## Sreeram B.V.K.Krishna

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Over 16+ years of end-to-end Business Analysis and QA managing experience in the IT and Financial Services industries; expertise in full software life-cycle implementation, upgrades, production support, rollout & enhancement from business analysis, testing, cut-over & migration, go-live assistance till post implementation support. Technical & Business knowledge of US Mutual Funds Accounting, US Hedge Fund Accounting and US Retirement Industry.

Excellence in analysis existing state of system by interacting with users and development teams and help client by recommending solutions to achieve desire state of system. Act as a liaison for offshore development team and help them understand the requirements. Expert understanding of SDLC processes and Agile flavored development methodologies (Waterfall, Scrum, Agile Framework, Principles). Got an opportunities to visit client location in USA.

**KEY SKILLS**

Project Management Business Analysis Data Migration

Requirement Gathering Process Designing Customer Relationship Management

Agile Delivery Change Management Testing

Product Management Quality Assurance Design Thinking

**WORK EXPERIENCE**

**Senior Business Analyst** Domain: US Mutual Fund Accounting and Retirement domain, Australian and UK wealth management and Retirement solutions

**SS&C Technologies , Hyderabad Mar 2010 - Present**

Worked with one of the most reputed client of US Mutual Fund Industry

* **Project Management**
* Responsible for managing end-to-end project analysis which include preparing detailed project plans covering the detailed milestones of the project lifecycle
* Overseeing development with detailed discussions with all stakeholders and ensuring test plans and test cases are in-line with the proposition being delivered.
* Overseeing testing (Functional as well as security) timelines and ensuring the expectations are communicated to all and met by the teams.
* Be the single point of contact to all Project Stakeholders & consistently provide Executive updates related to project developments, project risks & deviations if any
* Managing testing team and ensuring project completion on time.
* Create buy-in for the product vision both internally and with key external partners
* Develop product pricing and positioning strategies
* Translate product strategy into detailed requirements and prototypes
* Scope and prioritize activities based on business and customer impact  
    
  - Work closely with engineering teams to deliver with quick time-to-market and optimal resources  
    
  - Drive product launches including working with public relations team, executives, and other product management team members  
    
  - Evaluate promotional plans to ensure that they are consistent with product line strategy and that the message is effectively conveyed  
    
  - Act as a product evangelist to build awareness and understanding
* **Business Analysis**
* Responsible for gathering and crystallizing of business requirements into functional and technical requirement document to work out a detailed Statement of Work / Software Requirement Specifications.
* Accountable for process GAP analysis and Defect analysis.
* Act as business liaison and product owner to offshore delivery team.
* Facilitate Backlog grooming seasons and making sure team has at least 2 sprint worth of work.
* Conduct elicitation/refinement seasons with clients to understand the requirements and document them to statement of understand document/ discovery document.
* Acknowledged for communicating and demonstrating the UAT details with business users, audit teams and accordingly facilitated for UAT sign off process.
* work in a key role as team Product Owner being responsible of team backlog management in close co-operation with domain Product Manager. running meetings with team
* Weekly backlog refining including story point estimation and prioritization
* Bi-weekly sprint planning with committed delivery target
* Participate in end-to-end features system design sessions (from the related parts) and will be able to contribute
* Stakeholder communication in co-operation with Program Manager to customer programs and services organization regarding status of releases and other deliverables.
* Support to domain Product Manager, domain Architect, Product Architect, Scrum master and of course the whole team i belong in
* Main goal on team level is to produce working and quality software that fulfills the set requirements with predictable and stable process where people have peace to do their work
* Create buy-in for the product vision both internally and with key external partners  
    
  - Develop product pricing and positioning strategies  
    
  - Translate product strategy into detailed requirements and prototypes  
    
  - Scope and prioritize activities based on business and customer impact  
    
  - Work closely with engineering teams to deliver with quick time-to-market and optimal resources  
    
  - Drive product launches including working with public relations team, executives, and other product management team members  
    
  - Evaluate promotional plans to ensure that they are consistent with product line strategy and that the message is effectively conveyed  
    
  - Act as a product evangelist to build awareness and understanding
* Previous experience of agile SW development / SCRUM: e.g. Product Owner, Scrum Master, team member roles
* Requirements management experience: user stories, epics, expectations management, work estimation
* Self-driven person with get-things-done attitude
* Responsible for creating project artifacts like Product Note, Requirements Document, Test Plans, Application Manuals, User Manuals

Tools knowledge: Jira, Confluence wiki, Business Optix, Visio,

**Have onsite work experience of nearly 2.5 years in Melbourne and UK with Australian and UK Clients.**

**Educational Qualification**

* Master of Computer Applications (MCA) from Andhra University. Passed in First Class by securing 68%.
* Bachelors of Science from Andhra University. Passed in First Class by securing 72%.

**Overall Achievements**

* Good interpersonal, communication and presentation skills. Patience, initiative, commitment and hard work being prime assets
* Received awards from the management for **Popular Associate of the Year, Associate of the Quarter** and **Associate of the Month** more than once for best performance among the team.
* Good knowledge in ISO Processes and undergone **ISO Internal Auditor Training** from external resources provided by the company.
* Conducted internal auditing 5 times in the company for ISO 9001:2000 processes.