

# Manojkumar Aliveli

## Operations Consultant

Goal oriented, task driven Individual that consistently delivers results above expectations. I'm seeking an opportunity in a team oriented environment where I can make a contribution to the organization's success and continue my professional growth and development.



alivelimanojkumar04@gmail.com ✉

+919492095102, +447469344322 📞

Hyderabad, India 📍

linkedin.com/in/MANOJKUMAR ALIVELI in

@MANOJALIVELI2 🐦

## WORK EXPERIENCE

### Operations Consultant, JUST EAT

03/2020 - 01/2021

London, UK.

Online Food ordering Company.

#### Achievements

- Managed and Inspected daily operations while partnering with our group operations manager.
- Provided Sales, Training and development.
- Monitored daily productivity and Implemented necessary modifications to improve overall effectiveness of personnel and activities.
- Managed Sales cycle and process to increase number of leads and conversions to customers.

### Web Search Analyst, ZEN3 INFOSOLUTIONS

03/2019 - 03/2020

Hyderabad, India

AI-First, Data Driven, Cloud Native Organization.

#### Tasks

- Completing Tasks in Web Based Evaluation Tool.
- Tasks involved here are determining relevance and accurate information by performing Online research and referring to guidelines provided.
- Applying local Knowledge to evaluate relevance of the task information in different markets.

Contact: Avinash - avinash@zen3.com

### Operations Consultant UBER INDIA SYSTEMS LTD

10/2017 - 01/2019

Hyderabad, India

Transport Company

#### Achievements/Tasks

- Played a key role in bringing sales and managed to meet clients expectations.
- Documenting and Reporting day to day performance to our operations group managers.
- Being upfront from the very beginning established a constant communication with clients and helped them to reach their expectations.
- Maintained end to end relationship with clients from conversions to onboarding.

Contact: Hussein - hussein@uber.com

## EDUCATION

### Master of Science (M.Sc. International Management)

Teesside University Business School

01/2019 - 01/2021

Middlesbrough, UK

### Bachelor of Technology (Electrical & Electronics Engineering)

Jawaharlal Nehru Technological University

08/2012 - 06/2016

Hyderabad, India

## SKILLS

Documentation

Training and Development

Performance Improvement

Microsoft Access

Market Research and Analysis

Stock Trading

Microsoft Excel

Spreadsheet

## LANGUAGES

English

Full Professional Proficiency

Hindi

Professional Working Proficiency

Telugu

Native or Bilingual Proficiency