

Professional Summary

Gnanaprakash Laxminarayan Tarakad (GP)

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Short Summary:

Responsible for End-to-End Delivery of Digital Finance Transformation Implementations in the Accounts Receivables Space specifically in Optimizing Collections Processes in the Order to Cash Cycle. Worked with Clients globally to transform their AR Processes.

Work Experience:

- **Associate Functional Consultant (Pod Lead) (July 2020 – Present) – HighRadius Technologies Pvt Ltd.**
 - Breaking down the Design of the Project into Step by Step Functional & Technical requirements by coordinating effectively with Solution Architect and Tech Consulting Team.
 - Keeping a Clear line of Communication and making sure the Stakeholders are actively informed about the Overall Status of the Project and also callout risks proactively in the project.
 - Proactively and meticulously plan myself and my team's deliverables.
 - Evaluating Team Members **(6)** on a weekly basis; submitting weekly Business Reviews of which the key params include (Quality, Time taken for their respective deliverables).
 - Responsible to understand and Interpret Change requests made by client during the Implementation and ensure smooth Change Management by determining efforts and estimates for each of the Changes and Communicating to the PMO about the same.
 - Collaborate Internally with Technical Consulting, Product and Engineering Teams to deliver the Project without any hiccups and ensure Disconnect to Zero with each of the teams involved.
 - Responsible for regular Updates to the Collections Module Playbook with the latest best practices of Consulting.
- **Associate Techno Functional Consultant (Pod Lead) (Aug 2019 – June 2020) - HighRadius Technologies Pvt Ltd.**
 - Responsible for Timely Deliverables of my team members.
 - Helped enable my team members **(4)** to deliver projects independently and scale them up.
- **Associate Techno Functional Consultant (IC) (May 2019 -July 2019) - HighRadius Technologies Pvt Ltd.**
 - Responsible for implementing Cloud Consulting Solutions (Collections Cloud - Account Receivables) for fortune 1000 customers and providing the best possible deliverable that in turn reduces their Day Sales Outstanding.
 - Responsible for documentation of the product features and training new recruits within 7 months of tenure with High Radius Technologies.
 - Involved in the Configuration of the Application, and conduct Testing, Defect resolutions, change requests and Production Go Live (Deployment of the Application).
- **Associate Techno Functional Consultant (Trainee) (Jan 2019 – April 2019) - HighRadius Technologies Pvt Ltd.**
- **Major Project Intern (Nov 2018 – Jan 2019) – New Multifab Engineers Pvt Ltd.**
 - Worked on Design and Fabrication of Thermosyphon Pot [Pressure Vessel].
Grabbed an insight on the various processes involved such as preparation, AutoCAD Design, Bill of materials, Welding, NDT and hydrotesting and Cost Calculation.
- **Workshop Trainee / Intern (Jul 2017 – August 2017) – Gammon India Pvt Ltd.**

Achievements:

- Streamline collaboration (Process Improvement) between FCs and Tech Consulting teams to remove miscommunication and identify and improve gaps on existing processes.
- Got an opportunity to work with some of the notable clients like Mattel Inc., Walgreens Boots Alliance, SPX Flow, Aya Healthcare, Dolese Bros. Co., Aya Healthcare, SET Environmental Inc., and help them in their Digital AR Transformation Journey.
- Conducted Product Trainings to more than 15 people in my stint with HighRadius which includes Interns, Laterals, Freshers and also people who are at the director Level.
- I was awarded as the High Flyer (Quarterly Employee Recognition Awards) for 2020 Q1 for my contribution.
- Referred 1 candidate through my Network who turned out to be a successful Hire and a strong Functional Consultant.
- Generated a Sales Lead by leveraging my network and connect the Sales folks to a Europe based Consulting Company who were looking for an OTC Fintech SaaS solution.
- Managed to make it to the Final Phase of the competition -. Economic Times Campus Stars Programme (07/2019) **ET Campus Stars** is India's biggest hunt for the bright engineering students. ET Campus Stars is an initiative of EconomicTimes.com, a wholly owned subsidiary of Times Internet Limited. ET Campus Stars.

Key Characteristics:

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| • EQ – Motivation, Empathy, Social Intelligence etc. | High |
| • Team Management – Motivation, Feedback – Being Bold N Blunt | Medium |
| • Internal Collaboration – Sales, Product, Engineering & Support | High |
| • Problem Solving – Being Proactive v/s Reactive | Medium |
| • Process Orientation/ Playbook Compliance – Win with Playbooks | Medium |
| • Organization Skills (<i>Strength</i>) | High |
| • Engaging and Assertive Communication Skills (<i>Strength</i>) | High |
| • Ride or Die with the Customer | High |
| • Grit (Go Gritty or Go home) | High |
| • Analytical Thinking | Medium |
| • Adaptiveness and Perseverance | High |

Education:

- **B. Tech Mechanical – SRM Institute of Science and Technology (Chennai)**
 - May 2015 – May 2019
 - 87.05 % or 8.02 CGPA
- **XII PCM, CS – Jaipuria School CBSE, Sanpada (Navi Mumbai)**
 - 78.08%
- **X Science – D.A.V Public School, Nerul**
 - 88.06% or 9.4 CGPA

Certifications:

- People Kraft Certified – Pep Up training Completion (11/2020), **HighRadius Technologies Pvt Ltd.**
- Theory and Practice of Non-Destructive Testing (NPTEL) , **SRM Institute of Science and Technology (Chennai)**
- Basic Programming in C++ and SQL – Class XII, **The Pixel Project (Navi Mumbai)**
- Enterprise Project Planning and Management using Primavera, Dec 2017, **Synergy School of Business Skills (Navi Mumbai)**

Languages Known:

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| • English | Professional Working Proficiency |
| • Hindi | Full Professional Proficiency |
| • Tamil | Native or Bilingual Proficiency |
| • Marathi | Elementary Proficiency |

Hobbies:

- Singing and Listening to good music.
- Occasional Reading (Sci-Fi Novels)
- Occasional Cooking
- Occasional Road Trips to peaceful places.