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|  |  | **Swetha Poornima Peri**  Salesforce Consultant at A5Corp India  Contact Number: 7892562927  Mail ID: swethapoornimaperi@gmail.com |  |
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| **TECHNICAL**  **SKILL** |  | Swetha Poornima has experience in Salesforce CPQ/CRM,  Salesforce Admin, Salesforce CPQ, DocuSign, Congo Composer, Sales cloud, Service Cloud. |  |
| **PROFESSIONAL**  **SUMMARY** |  | Peri Swetha Poornima has Overall IT Experience with **2+** years.  Currently Working as a Salesforce Consultant at A5Corp and has an experience of **2+** Years in Salesforce implementations including **3** **months** of **internship** in the A5 Corp.   * Hands on experience in Configuring, Customization, Support, Security, Testing and Administration on Salesforce.com. * Has good knowledge of the Technical and Functional aspects of Salesforce.com, on demand CRM package. * Having good experience on Salesforce CPQ. * Create and manage custom objects, fields, formulas, validation rules, custom workflow, and approval processes. * Experience in Salesforce, CPQ, Triggers, Configuration, SOQL queries. * Configured Products, Bundles, Bundles with Hierarchies, Price List with across all products * Various pricing factors like pricing, volume-based pricing, attribute-based pricing has been configured. * Extensively used Apex Data Loader in Data Migration Activities. * Having good experience on Testing, Production Support and, and Implementation of SFDC. * Hands on experience on developing Triggers, Apex Classes and VF Pages. |  |
| **EXPERIENCE** |  | **Client: Smart Drive Managed Services and Smart Drive Optimization**  **Role: Salesforce CPQ Consultant**   * Worked on various Salesforce standard objects Accounts, Contacts, Leads, Opportunities. * Created and configured Bundles and Products and Implemented Summary variables, Option constraints and Product rules for the bundles * Created Formula Fields, Validation Rules for the flexibility and functionality of force platform application. * Created Page Layouts, Search Layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages. * Implemented various price rules to meet business requirements. * Worked on Quote template to generate the quotes. * Implemented Configuration attribute and custom actions and discount schedules. * Implemented Workflow Rules, flow and Process Builders for Automation. * Implemented sharing rules, Roles. * Created Approval process. * Worked on profiles and permission sets. * Involved in Data migration tasks using data loader. * Involved in Deployment of Field, objects and code from Sandbox Environment to Production with the help of both Change sets. * Worked on the designing of custom objects, custom fields, role-based page layouts, custom Tabs, custom reports, report folders, report extractions to various formats and various other components as per the client and application requirements.   **Client: OmniSys**  **Role: Salesforce CPQ Consultant**   * Worked on various Salesforce standard objects Accounts, Contacts, Leads, Opportunities. * Analysed Requirements, involved in the development of all modules   Product Configuration according to the requirement.   * Quote Template according to the requirement. * Installation and configuration the settings of DocuSign with the Salesforce. * Setup the Quote template in Salesforce CPQ for signing the recipients with the DocuSign. * Develop, maintain, create, and improve validation rules, custom workflows, Visualforce pages, Apex customizations, custom objects, fields, and formulas.   **Client: Current Renewable Engineering (CRE)**  **Role: Salesforce Community Cloud Consultant**   * Analyzed Requirements, involved in the development of all modules which includes service and community cloud. * Created and configured Bundles and Products * Created Formula Fields, Validation Rules for the flexibility and functionality of force platform application. * Created Page Layouts, Search Layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages. * Implemented Workflow Rules, flow and Process Builders for Automation. * Implemented sharing rules, Roles, profiles and permission sets. * Created Community page with partner template and setup according to business requirements. * Customized different page layouts and assigned to different profile users.   **Current Project Client: Urban Efficiency Group**  **Role: Salesforce Service Cloud Consultant**   * Major role was I Developed form using Formyoula Application and worked on connections to work order line items fields and creating line items from the application * creating leads and converting into Account, contact and opportunity and work order * Mapping fields from Lead to account, contact, opportunity and opportunity. * Splitted the related list of work order line items in work order using CMTD application. * Split the work order based on required action using flows.   **Education**   * **B.Tech. in Civil Engineering** from **CMR Technical Campus**, Hyderabad in 2013 with **73.60%** * 12th from **Narayana Jr. College**, Hyderabad in 2009 with **86.8%** * 10th from **St. John’s Sr. Sec. School**, Meerut, UP In 2007 with **58%** |  |