

ASHOK KARTHIK

1/108,Mekattu Thottam,Dasanaickenpalayam,pollachi. 642202

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CAREER OBJECTIVE

To learn continuously and use my skills in an efficient and productive manner, thereby enabling me to contribute to the growth of the organization and my career.

EXPERIENCE

- **Altius Technologies**
Business Development Executive
10-6-2019 - 31-01-2021
My role allowed me to manage all stages of the sales pipeline, from lead generation activities(Web content, blogs, digital marketing and identifying new opportunities via market research and cold calls/emails) to client facing activities, presentation, proposals, closure and relationship building.
- **Rigel Networks**
Business Development Executive
01-02-2021 - 20-08-2021
My primary focus was selling IT services and Resources through phone calls and e-mail. Secondary focus lied in building partnerships with companies of similar IT services.
- **Datamatics Global Services Limited**
Business Development Executive
05-10-2021 - 27-05-2022
My primary focus was sourcing new opportunities, and sales appointments through multiple outreach channels.

EDUCATION

- **Amrita school of engineering**
B.tech
5.1
2018
- **Sri lathangi Vidhya Mandir higher secondary school**
HSC
84.75
2014
- **Sri dhayandhapuri higher secondary school**
SSLC
79.5
2012

SKILLS

- Business Development
- Client relations
- Bidding
- Website/ SEO analysis
- Google analytics

INTERPERSONAL SKILLS

- Easily adoptable
- Multitasking

TECHNOLOGY EXPOSURE

- E-commerce solutions
- Digital marketing
- Customer service
- Intelligent Document Processing

PERSONAL PROFILE

- Date of Birth : 06/07/1997
- Marital Status : Single
- Nationality : Indian
- Known Languages : Tamil, English
- LinkedIn Profile : <https://www.linkedin.com/in/ashok-v-7b2713189/>

DECLARATION

I, the undersigned certify that the above statements are true to the best of my knowledge and belief

ASHOK KARTHIK