**Sagar H Gusani**

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## WORK EXPERIENCE – 4.9Years

## 1.6 Years in VMware (April 2019 till present)

## Role: Salesforce Developer

## 3.3 Years in Infosys (December 2015 to March2019)

Role: Senior System Engineer

## PROFILE SUMMARY

* 4+ years of experience in **Sales Cloud**, 1+ year in **Service Cloud**, 1+ year in **Pardot**
* 1+ year of experience working with **Salesforce Lightning** components like Lightning App Builder, Lightning events and Salesforce Lightning Design system and Lightning (Aura) Components.
* Good Development experience using Visualforce, Apex controllers, Triggers, Batch Apex, Flows, Object-oriented programming experience
* Strong Experience with SOQL.
* Proficiency with data manipulation tools and uploading techniques (Data Loader, Workbench)
* Strong understanding and experience with **Deployment** via metadata, Change Sets, ANT, Source Tree.
* Experience integrating Salesforce with other applications using **REST APIs**.
* Implemented App Exchange applications ‘Grid Buddy’ and ‘clear bit’ to help meet business needs
* Executed proof-of-concept design experiments work to explore solution options
* Own the complete change and release management by **Agile delivery** on the Force.com platform
* Ability to assess the impact of new requirements on Salesforce.com and all upstream and downstream applications, systems, and processes
* Perform technical analysis, level-of-effort **estimation**, design, development, implementation of applications with necessary customizations and integration
* Active participation in Sprint planning to discuss the business requirement in detail with stake holder
* Conduct **code reviews** and ensuring quality solutions are built and tested.

## PROJECTS UNDERTAKEN

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| 1. | **Project Name** : VMC to VMStar integration | |
| **Role** | Salesforce Developer | |
| **Organization** | VMware | |
| **Duration** | (June 2019) | |
| **Team Size** | 8 | Domain: Cloud Computing Solution |

As a team member,

* Integrated 2 salesforce orgs to sync business data information between orgs
* Migrated changes to Dev, QA, UAT, and Production environments using perforce version control system

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| 2. | **Project Name** : VMStar Machine learning system integration | |
| **Role** | Salesforce Developer | |
| **Organization** | VMware | |
| **Duration** | (Apr 2019) – (June 2019) | |
| **Team Size** | 4 | Domain : Cloud Solution |

As a team member,

* Integrated salesforce org with ML system to optimize the case management and optimize the case allocation
* Migrated changes to Dev, QA, UAT, and Production environments using perforce version control system

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| 3. | **Project Name** : Implementing Salesforce CPQ Package | |
| **Role** | CPQ Developer | |
| **Organization** | Infosys Ltd. | |
| **Duration** | (Sept 2018) – (March 2019) | |
| **Team Size** | 5 | Domain : Retail Solution |

**Project Description**

Client is a security solution provider that sells security-based products to the retailers. They are using Salesforce CPQ to replace the legacy system and to suggest best suitable set of products to the customer as per their requirements so sales rep can close the deal faster.

As a team member,

* Created and configured Bundles and Products and Implemented Summary variables, Option constraints and Product rules for the bundles
* Worked on data migration and loaded the data into system
* Implemented various price rules to meet business requirements.
* Worked on Quote template to generate the quotes.
* Implemented Guided selling and Custom actions
* Deployed functionality to multiple environments using ANT Packages

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| 4. | **Project Name** : Sales Coaching (Lightning Components Implementation) | |
| **Role** | Lightning Component Developer | |
| **Organization** | Infosys Ltd. | |
| **Duration** | (March 2018) – (Sept 2018) | |
| **Team Size** | 4 | Domain : Retail Solution |

As a team member,

* Created multiple lightning components to enhance the functionality of opportunity
* Implemented multiple workflow rules, process builders and triggers and apex classes.
* Migrated changes to SIT, UAT, and Production environments

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| 5. | **Project Name** : Building Salesforce CRMs ORGs for New Countries for an Agriculture company | |
| **Role** | Team Member | |
| **Organization** | Infosys Ltd. | |
| **Duration** | (May 2017) – (Feb 2018) | |
| **Team Size** | 6 | Domain : Manufacturing |

**Project Description**

Client is a global Swiss agribusiness that markets seeds and agrochemicals. Which provides its service to the growers and distributors in dealing with seeds and agrochemicals in various countries

As a team member,

* Integrated Salesforce system with SAP system using REST API.
* Worked as a Salesforce developer and was involved in Solution Designing, build, unit testing.
* Developed Apex triggers and Visualforce pages and deployed using changeset
* Worked on critical enhancements and Prepared functional and technical documents (FRS, TS).
* Worked closely with the Business team to understand the requirement to enhance user experience and make application user friendly.
* Involved in Data migration tasks using data loader
* Worked on 3rd party appExchange Gridbuddy.

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| 6. | **Project Name** : Building Salesforce CRM for Leading Agriculture company | |
| **Role** | Team Member | |
| **Organization** | Infosys Ltd. | |
| **Duration** | (May 2016) – (Apr 2017) | |
| **Team Size** | 5 | Domain : Manufacturing |

**Project Description**

As a team member,

* Implemented Workflow Rules and Process Builders for Automation
* Implemented OWD, sharing rules, Roles.
* Worked on profiles and permission sets.
* Developed Apex classes and Triggers.

## TRAINING PROGRAMS ATTENDED

* **4 Day Training on Salesforce CPQ:**
* **Skills:** Salesforce CPQ Package
* Training conducted by Salesforce for 4 full days on possibilities and features learning of Salesforce CPQ.
* **Infosys Training Program** on SFDC:
* **Skills:** Salesforce.com, CRM, SaaS, Apex Programming, Visualforce Pages.
* **Worked on project:** SamConn Inc.

## ACADEMIC / EDUCATIONAL QUALIFICATIONS

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| Degree/Examination | Board/University | Marks % | Year of Passing |
| MCA | Institute of Technology, Nirma University, Ahmedabad | 7.66PPI | 2015 |
| BCA | Geetanjali College of Computer Sci. & Comm., Saurashtra University, Rajkot | 58.94% | 2012 |
| Secondary School Examination | Murlidhar High School, Rajkot (GSHSEB) | 66.29% | 2009 |

## PERSONAL DETAILS

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| * Gender | : Male |
| * Date of Birth | : 8th Jan, 1992 |
| * Languages | : English, Hindi and Gujarati |
| * Marital Status | : Unmarried |

**(Sagar Gusani)**