

## MOHD ADIL KHAN

C-606 Chandreash Abhinandan Lodha Complex ,Lodha Rd. Mira Road(E)  
| [khanadil7867@gmail.com](mailto:khanadil7867@gmail.com) | Phone: +91 8286201930

### EDUCATION

**Anjuman-I-Islam's M.H Saboo Siddik College of Engineering, (SSCE), Mumbai, INDIA**  
Bachelor of Engineering in Computer  
Experience: 1years and present (Data Scientist)

Dec 2018

### PROFESSIONAL EXPERIENCES

**MAHINDRA INTEGRATED BUSINESS SOLUTIONS, MUMBAI**

JAN'20 – Present

#### *Consultant Data Scientist*

Lead/Enquiry Prioritization Model

- Propensity model to priorities incoming leads and enquiries into categories.
- Implemented various machine learning classification models for the enquiry model.
- Implemented XG Boost using Caret package for Lead Prioritization model and hyperparameter tuning as it was giving better results than Random-Forest, Decision Tree and Logistic Regression.
- The enquiry prioritization achieves a conversion of 30% for personal and commercial vehicle consistently.
- As per the requirement we need to jump from **R** to **salesforce Einstein Analytics**, I by all myself completed the research in the same & 80-90% proper research work was done by me successfully.
- Done many hands-on exercises for an organization and provided demos which got recorded, also taught many of my colleagues personally.
- Scrapped Vahan data from parivahan official website using python selenium library and automate the whole process on Server.
- Connected Einstein Analytics platform with SQL server.
- Analyzed the Call center data using advance excel for M&M as a mini project on special demand.

### ACADEMIC PROJECTS

**Analyzed the factor affecting Walmart's customers.**

- Created a Smart model with different variables and developed a model to identify the best variables affecting customer satisfaction.

#### **Wi-Fi jammer**

- Developed Wi-Fi jammer using kali Linux operating system.

**Predict the grades of houses in town using the Random Forest model.**

**Predicted the temperature in Italy based on the pollution in the air and found which pollution particle content affected the temperature adversely.**

**Analyzed 3 years record of Retail Company to find the critical reason for having loss and given solutions for the same.**

**Learned and implement few projects on Power BI and Google Analytics by generating reports.**

### TECHNICAL SKILLS

- **Programming Languages:** MySQL(basics), Python, R programming, Java, C programming, SAS.
- **Others:** Machine Learning, Predictive Modelling, NLP and Artificial Neural Network.
- **IDE's:** R-Studio, Jupyter Notebook, Salesforce Einstein Analytics, Tableau, Power BI and Google Analytics.
- **Statistical Analysis:** Hypothesis Testing using t-test, z-test, ANOVA, Chi-square, Correlation.
- **Hadoop:** Hadoop Ecosystem and HDFS, Pig, Hive, Sqoop, Flume and HBase, Spark.

### COURSES AND CERTIFICATIONS

- Pursued **Post-Graduation Certification** Program in Data Science from Imarticus learning. (May'19-Jan'20)
- Data analytics And Machine Learning (Surge. One Bit Technology LLP From MIT FABLAB 2017)

**LEADERSHIP AND EXTRA-CURRICULAR**

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- Participated in Android Workshop (i3indya Technologies 2014)
- Machine Learning in R (Note My Book 2017)
- P.H.P and MySQL (CSI 2017)