

SALESFORCE  
CERTIFIED

CPQ Specialist

SALESFORCE  
CERTIFIED

Administrator

## Personal Information

### Date of Birth:

07 November 1993

**Mobile No:** +91-8793484370  
8446782009

### E-mail:

saurabhlokhande9@gmail.com

**PAN Card No:** AIJPL5097P

**Passport No:** M7762771

### Academic Profile:

BE (CS) From Sinhgad Academy  
of Engineering, Pune 2018  
70.46%

I have completed 220+ Badges in  
Trailhead and Completed 6  
Superbadges.

### Trailhead Profile Link:

<https://trailhead.salesforce.com/en/me/0052J000008CCavQAG>

### LinkedIn Profile Link:

<https://www.linkedin.com/in/saurabh-lokhande-165b6b96/>

**Address:** Royal Entrada Society,  
Flat No - 104 Building - B  
Bhumkar Nagar, Bhumkar  
Chowk, Wakad, Pune (MH) India  
411057

# Saurabh S. Lokhande

## About Me

Seeking opportunities which can make use of my abilities to the maximum, rendering my services to the best of my abilities and utilizing every opportunity to contribute growth and excel along with an Organization which facilitates individual career growth.

## Professional Experience: 2 Years 5 Months.

(Dec 2020 to Present) Salesforce Associate Consultant N28 Technologies Pvt Ltd, Mumbai.

- A Professional with **2.5 years** of IT experience in **Salesforce Developer & Administration**.
- Expertise in Working with Custom Objects, Custom Fields, Picklist, Validation Rules, Data Management, Creating Reports and Dashboards, OWD and Custom Setting.
- Experience in Creating Objects, Page layouts, Record Types, Formula Fields, Schema Builder, Custom Tabs.
- Experience in Creating Rollup Summary Fields, Relationships, Process Automation Process Builder, Workflows Rule, Approval Process.
- Knowledge on providing security controllers to users by using Profiles, Roles, Permission sets and OWD settings.
- Experience in Security and Sharing Rules at Object, Field, and Record Level for different users at different levels of Organization.
- Basic Knowledge of OOPS and Java.
- Having knowledge on Collections (List, Set and Map), Basic Trigger, Basic Apex.
- Hands on experience in Lightning.
- Experience as a Developer with Agile Software Development Process.
- Ability to meet deadlines and handle pressure in coordinating multiple tasks in a work/project environment.
- Experience in Creating Bundle Configurations, Option Constraints (Exclusion, Dependency), Product Feature.
- Experience in Creating Pricing Method (List, Cost, Block), Quote Line Editor Configurations, Set Product Image on Product.
- Experience in Creating Search Filters, Custom Action (Button), Guided Selling, Product Rule (Type Validation, Selection, Alert).
- Having knowledge on Configuration Attribute, Price Book, Price Rule, Use Product Images on Quote Line Editor, Quote Template Document, Discount Schedule (Range, Slab).
- Self-starter and comfortable in high intensity and challenging work environment.
- Good interpersonal skills, commitment, result oriented, hard working with a quest and zeal to learn new technologies and undertake challenging tasks.

Technical Skills:	
<b>Primary Skills:</b>	Salesforce Configuration, Salesforce Customization, Force.com, OWD, Profiles, Sharing Settings, Reports, Dashboards, Lightning.
<b>Web Technologies:</b>	HTML, CSS.
<b>SFDC Technologies:</b>	CPQ Tool, Salesforce.com, Force.com, Data Loader, Workbench, Data Import Wizard.
<b>Operating Systems:</b>	Windows 2000/XP,7,8,10, Linux Ubuntu.
<b>Bug Tracking Tool:</b>	JIRA Tool, Teamwork.

## Professional Experience Salesforce:

**Company Name:** Dazeworks Technologies Pvt Ltd (Bengaluru)

**Role:** Salesforce Trainee Developer

**Duration:** January 21<sup>st</sup>, 2019 to 30<sup>th</sup> August 2019.

**Company Name:** Bluvium Technologies Pvt Ltd (Pune)

**Role:** Salesforce Trainee Developer

**Duration:** September 9<sup>th</sup>, 2019 to 12<sup>th</sup> November 2020.

**Company Name:** N28 Technologies Pvt Ltd (Mumbai)

**Role:** Salesforce Associate Consultant

**Duration:** December 14<sup>th</sup> 2020 to Present.

## Project Experience Highlights:

<b>Project:</b>	<b>Client</b>	:	<b>Genesys</b>
	<b>Project Name</b>	:	<b>Genesys</b>
	<b>Duration</b>	:	<b>April 2020 To November 2020</b>
	<b>Team Size</b>	:	<b>7</b>
	<b>Environment</b>	:	<b>Salesforce CRM</b>

## Project Description:

Genesys is based on Communication and Cloud product. They have their own cloud for chat and community. Earlier their business was customized by apex and VF. We change the legacy system to CPQ and billing package. We tried to achieve most of the requirement from out of box functionality of package. Management of the project is sprint wise, tickets are distributed over sprints and then after every sprint deployment happens. We are using DocuSign, CPQ, Salesforce billing package and integration with external system to meet the business requirement.

## Roles and Responsibilities:

- Understanding the requirement specification for the Products.
- Responsible for Creating Fields, Process Builders, Workflows Rule, Custom Settings.
- Responsible for Creating Validation Rule, Profiles, Permissions Set.
- Prepare Test Scenarios as well as Test Cases.
- Creating Bundle Configurations, Option Constraints (Exclusion, Dependency), Product Feature.
- Creating Pricing Method (List, Cost, Block), Quote Line Editor Configurations, Set Product Image on Product.

**Project:**                      **Client**                      :            **Viz.ai**  
   **Project Name**            :            **Viz.ai**  
   **Duration**                :            **December 2020 To Present**  
   **Team Size**                :            **3**  
   **Environment**            :            **Salesforce CRM and CQP Tool**

**Roles and Responsibilities:**

- Understanding the requirement specification for the Products.
- Creating Bundle Configurations, Option Constraints (Exclusion, Dependency)
- Responsible for Creating Fields, Process Builders, Workflows Rule, Custom Settings.
- Responsible for Creating Validation Rule, Profiles, Permissions Set, Formula Fields.
- Creating Documents like Design Documents, Migration Checklist, and updating Requirements Documents.
- Performing testing for the Requirements.
- Responsible for Creating Product Feature, Quote Line Editor, Pricing Method.

**Declaration:**

I hereby assure you that the above information is true, complete and to the best of my knowledge and belief. I know that, if information is found to be false or incorrect, my candidature may be considered as terminated.

**Date:**  
**Place: PUNE**

**Signature**  
**SAURABH S. LOKHANDE**