**Venkateswarlu B**

**venkatsfdc6098@gmail.com**

Mobile: +91 - 936157331

**SFDC SKILLS**

* Having around 5.5 years of total work experience in **IT industry** and around 3.5 years of experience in **salesforce CRM**.
* Experience on **Sales Cloud and Services Cloud**
* Expertise in the area of Customization-Custom objects, Workflows, Page Layouts, Approval process and Record types.
* Good Knowledge on Designing Junction Objects and implementing various advanced fields like Pick list, Field Dependencies and Custom Formula Fields.
* Created Users, Roles, Profiles and security settings based on role hierarchy.
* Strong Experience in creating Reports and Dash Boards.
* Expertise in creating visual force pages, controllers and validation rules by using apex.
* Worked on Batch Apex and Schedule Apex.
* Force.com migration tools (Force.Com IDE & Data loader).
* Excellent knowledge in MS Excel for data migration using Data loader.
* Experience in creating Email to Case functionality.
* Experienced working with salesforce.com sandbox and production environments, also with Eclipse IDE Force.com Plug-in environments.
* Good knowledge on **CRM ( Sales, Services)** life cycle
* Excellent work ethics, self-motivated, quick learner and team oriented. Continuously provided value added services to the clients through thoughtful experience.
* Creating a custom components in lightning design system

**EDUCATION**

* **MCA** from **JNTU** University.

|  |
| --- |
| **SKILLS, LANGUAGES & TECHNOLOGIES** |
|  |
| * Sales Cloud, Services Cloud, User Licenses, Multitenant architecture, Custom Applications * Profiles, Roles, Permission sets, OWD, Sharing rules * Objects, Object-Relationships * Workflow rules, Approval Process, Apex, Triggers, Governor Limits * Visualforce pages, Page Layout, Record Types, Tabs * HTML, JavaScript,Jquery * Languages: Apex Language, Visual force, SOQL, Java * Tools: Force.com IDE, Workbench, Apex Data loader * Process: Agile Process, waterfall |

**PROFESSIONAL SUMMARY**

* Working as an salesforce developer in SPi Technologies from Sep 2017 – Till Date.
* Worked as software engineer in for Cyient Ltd from June 2015 – Sep 2017.

.

**PROFESSIONAL EXPERIENCE**

**Project #1**

**Client** : Telstra

**Role** : Developer

**Description:**

Telstra Corporation Limited is an Australian telecommunications company which builds and operates telecommunications networks and markets voice, mobile, internet access, pay television and other products and services. It is a member of the S&P/ASX 20 and Australia's largest telecommunications company by market share. Telstra is the largest wireless carrier in Australia, with 18.8 million subscribers as of 2020.

Telstra has a long history in Australia, originating together with Australia Post as the Postmaster-General's Department upon federation in 1901. Telstra has transitioned from a state-owned enterprise to a fully privatised company and has recently focused on diversified products and emerging technologies.

**My responsibilities**

* Created custom objects, workflows, Custom DOA approval process, and record types.
* Developing validation rules, Formulas.
* Developing visual force pages with Lightning flavour using SLDS.
* Designed, and deployed the Custom objects, Custom tabs, Validation rules, Workflow Rules, Auto-Response Rules, Assignment Rules, Page layouts, to suit to the needs of the application.
* Developed custom settings. Apex classes and Triggers to support the custom functionality.

**Project #2**

**Client** : **Cyient Ltd**

**Role** : Developer

**Description:**

Cyient was established as Infotech Enterprises Ltd. in 1991 in Hyderabad. In 1995, the company received its first ISO 9002 certification from BVQi London for its conversion services. Infotech Enterprises started its operations as a private limited to provide engineering service to global markets. It encountered a strong resistance to the very concept of engineering outsourcing, but found immediate opportunity in the GIS arena.Cyient became a public limited company in 1997, had an IPO of equity shares at ₹ 20/- per share and listed in all major stock exchanges in India.[citation needed] Around 1999, it signed a breakthrough contract to provide GIS conversion and consultation mapping services worth US $5.5 million to US based Analytical Surveys, Inc. Within the same year, the company acquired Cartographic Sciences from Analytical Surveys, Inc. In June 1999, the company acquired Dataview Solutions Limited, a UK based GIS Software Company.The company continued to pursue engineering services, and finally got a major breakthrough with a leading aircraft engine manufacturer in the year 2000 for engineering services.

**My responsibilities**

* Created custom objects, workflows, Custom DOA approval process, and record types.
* Developing validation rules, Formulas.
* Developing visual force pages with Lightning flavour using SLDS.
* Designed, and deployed the Custom objects, Custom tabs, Validation rules, Workflow Rules, Auto-Response Rules, Assignment Rules, Page layouts, to suit to the needs of the application.
* Developed custom settings. Apex classes and Triggers to support the custom functionality.