



# Lazaro Alexis Pedroso Guzman

## EDUCATION

**M.Sc. in Agriculture Science**  
Agriculture Faculty  
Agrarian University of Havana,  
Cuba

Ph.D. Research Junior at Ege  
University in Turkey

### PROFILE:

I can offer an international background living, working and studying experience in 3 countries Cuba, Russia and Turkey. I am highly flexible and able to quickly adapt to new challenges and environments. My M. Sc. in Agriculture Sciences, as well as work experience as international sales representative

### PERSONAL DATA

**Place of Birth:** Havana, Cuba

#### Current Address:

Cetin Emec Mah Universiade cad  
No 37 Balcova, 35620. Izmir, Turkey

#### Langue skills:

Spanish: Native language

English: Fluent-advanced

French: B1

Turkish: C1

**IT SKILLS:** MS Word, MS Excel, MS  
PowerPoint, IBM SPSS® software

**Hobbies:** Collage, Salsa dance,  
Museums, Art, Documentaries,  
Fishing, Baseball.

**Tel:** 905523102983

**Email:** lapgcuba@gmail.com

## Skills

- Outstanding g ability to build solid rapport with customers and internal supplier
- Strong listening skills to give customers a sense that their questions or concerns will be dealt with immediately.
- Highly skilled and well organized in providing customer service, order processing, and cashier management
- Remarkable networking techniques and outstanding interpersonal skills
- Solid expertise in sales both a team and individually
- Comprehensive customer databases management, preparing sales contracts and sending out professional business email to costumers

#### Working experiences at:

- Proline PvC: International Sales Representative
- Ege University: Ph.D. student Researcher
- National Institute for Agricultural Sciences of Cuba: Junior Researcher
- Telecommunications company of Cuba (ETECSA): International costumers call center service

