

## Manasi P Khade

Bachelors in Computer Engineering

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### **CAREER OBJECTIVE:**

To continue to work in a challenging organization that will give me a platform to utilize my skills and enrich my knowledge, with many learning opportunities, in process to help corporate growth in my initiative software experience of career growth.

### **EXPERIENCE:**

- Worked in “AKAL Information Systems Ltd.” as “Software Developer” from December 2018 to June 2019.
- Worked with “Nanostuffs Technologies Pvt. Ltd” as “Salesforce Developer and Pardot Consultant” since July 2017 to November 2018. And prior started training on Salesforce.com, Force.com and Pardot.com for 2 month i.e May to June 2017.
- Worked with “E-centric Solution Pvt. Ltd.” as “Software Tester” from May 2016 to June 2017.

### **TECHNICALSKILLS:**

Elements	Particulars
Programming languages	Apex, Java, C++, SQL
Web Technologies	Visual force, CSS, HTML
Platform	Salesforce.com (Classic and Lightning ) , Pardot.com
Tools	Data loader, Salesforce Workbench, Salesforce Data Import Wizard, Developer Console, etc
Salesforce technology	Salesforce CRM, Workflow Rules, Process Builder, Approval Processes, Reports and Dashboards, Permission Set, Sharing Settings (OWD), Test Case, Validation Rules, Page Layout, Users, Profile, Roles, Campaigns, Standard Object, Custom Objects, Lookup and Master- Details Relationships, Triggers, SOQL, SOSL, Email Templates, Tasks & Events, Schema Builder, Quotes, CPQ
Salesforce Pardot	Automation rules, Campaigns, Engagement Studio, Form Handlers, Landing pages, Custom Redirect, Segmentation, Prospect List, Scoring rules, Email template, Preferences page, Unsubscribe Page, A/B Tests, Data Import/Export, Connectors, Domain management.

### **PROFILESUMMARY:**

- Worked with Data Loader, import wizard, workbench, salesforce1 and salesforce.com production environments.
- Knowledge in Functional areas of Data Management, Forecasting, Accounts, Contacts, Leads, Campaigns, Opportunities, Quotes, Activities, Dashboards and Reports.
- Create master – details and lookup relationship between objects.
- Knowledge in Apex Language, Visual force, Test Case writing for code coverage
- Good in SFDC Administrative tasks like creating Users, Roles, Profiles, Standard Objects, Custom Objects, Page Layouts, Email Services, Approvals Process, Workflows, Process Builder, Validation rules, Reports, Dashboards, Sharing Rules, Task & Events, Email Templates
- Implemented security and sharing rules at Object, Field, and Record level for different Users at different levels.
- Ability to write SOQL queries across multiple objects within the SFDC database.

## **EDUCATIONAL QUALIFICATION:**

- **B.E ( Computer Engineering )** from **JSPM's, Pune University** in **2015** with **63.2%**
- **Diploma ( Computer Engineering )** from **MIT, Pune**, MSBTE Board in **2011** with **78.55%**
- **S.S.C** from **SFS School, Pune** in **2008** with **69.08%**
- Trained on **Salesforce Admin, Development** and **Pardot** from **Nanostuffs Technologies Pvt. Ltd.**
- Certification in **Web Designing** from **MKCL** in May2014
- Certification in **JAVA** in July2016

## **PROJECT PROFILE:**

### ➤ **Akal Information Systems Ltd.**

- **Project 1: Real Estate Builder Application (Classic Platform)**

**CRM:** SalesForce.com

**Role:** Admin & Developer

**Project Description:** Real Estate Builder Application was developed to provide customized solutions to tracking Real estate business and help them to manage their sales of projects in an easier way. It uses Sales Force to store, manage, task and view the projects, customer, and vendor information Manage business with real estate solutions by monitoring every stage of the sales cycle.

**Roles and Responsibilities:**

- Understanding the requirement specification for the Application
- Creating App, Custom Objects and Respective Custom Fields
- Worked on Salesforce.com Standard Objects such as Accounts, Contacts, Opportunities, Campaigns, Cases, Solutions, Report, Dashboard, etc...
- Defined lookup and master-detail relationships on the objects to establish connectivity among Objects.
- Defined objects and Field Level Security for different profiles.
- Creating Validation Rules, Formula Fields, Page Layout
- Creating Workflows and Approval Processes
- Security Setting, Data Loader
- Worked on Apex Classes, Trigger, Visual force

- **Project 2: Website Testing on S3WaaS Platform**

**Tools:** Web Developer Tool, Accessibility Tool, Access Key Tools, NVDA Screen Reader, Color Contrast, W3C Recommended Open Tool

**Description:** Secure, Scalable and Sugamya Website as a Service is a website generating and deployment product hosted on the National Cloud of NIC. It leverages technology to generate secure websites using GIGW compliant templates which are highly customizable and can seamlessly be deployed on a scalable software defined infrastructure. This is currently open to only district level websites

### ➤ **Nanostuffs Technology Pvt. Ltd., Pune**

- **Project 1: Automobile Showroom Application (Classic Platform)**

**CRM:** SalesForce.com

**Role:** Admin

**Project Description:** Application was developed to provide customized solutions to tracking automobile business and it is to be used by sales and marketing employees. It uses Sales Force to store, manage, task and view the vehicle, customer, and vendor information. Manage business with automobile solutions by monitoring every stage of the sales cycle.

- **Project 2: Recruitment Application in Salesforce (Lightning Platform)**

**CRM:** Salesforce.com

**Role:** Admin

**Project Description:** Recruiting App increase efficiency of recruitment process. Track positions in all stages of the process, those that are open to those that have been filled or canceled. Track all of the candidates who apply for a particular position, including the status of their application (whether had a phone screen, scheduled for interviews, rejected or hired). Allow employees to post reviews for candidates whom they've interviewed. Provide security for the recruiting data so that it's not mistakenly viewed, edited, or deleted by employees who shouldn't have access. Automatically inform the relevant recruiter about the next steps about an applicant.

➤ **E-centric Solution Pvt. Ltd.:**

- Worked with 'E-centric Solution Pvt. Ltd.' on contract term & posted at **STQC IT Center, Pune** as "Programmer" and have **1 Year** Work experience.
- **STQC** is a Central Government Organization for providing **Standardization Testing and Quality Certificate** for Software and Electronic products. **ETDC** is an **Electronic Test Development Center**
- **Project 1: Website Testing (Website Testing as per Government Guidelines)**  
**Tools:** Web Developer Tool, Accessibility Tool, Access Key Tools  
**Description:** Testing of various Government websites as per the Guidelines for Indian Government Websites (GIGW) rules which includes User Interface testing & Functionality Testing.
- **Project 2: KENT Parking/Tolling System**  
**Role and Responsibilities:** Understanding the requirement specification and planning test and prepare test plans and test cases. Identifying, analyzing defects and inconsistencies in software program functions, outputs, online screens and content using negative test techniques. Involved in retesting and regression testing.

➤ **B.E Project: CARP: An Image Based Security Using I-PAS (June 2014 – March 2015)**

**Development Technologies:** Java, Net Bean, Eclipse

**Team Size:** 4

**Description:** Purpose of Project is to increase online transaction security of bank system. CaRP is a Captcha Graphical Password using I-pas as Implicit Password where no password information is exchanged between client and server only the grids click points are compared.

**Publications:**

- **CARP: An Image Based Security Using I-PAS**  
Published in International Journal of Technical Research and Application (**IJTRA**) Volume- 2, Issue- 6, Nov-Dec 2014
- **CARP: An Image Based Security Using I-PAS**  
Published in International Journal of Computer Science and Information Technology Research (**IJCSITR**) Volume- 3, Issue- 2, Year- 2015

➤ **Diploma Project: Web Search Based on SMS (June 2010 – March 2011)**

**Development Technologies:** Java, Apache Tomcat, Oracle10g

**Team Size:** 4

**Description:** Project focuses on the solution that provides SMS based services for users who want to search terms on internet through simple mobile SMS. Aim is to provide a user friendly, low cost and simple to use service for all mobile users even using basic mobile.