

# MEHUL CHANCHLANI

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404/D Hariom Avenue, Ahmedabad, Gujarat 382475

## SKILLS

- Sales
- Quick Adaptability
- Improvisation
- Team player
- Strong Decision Making
- Strategic Planning

## INTERESTS

Exploring new dimensions as a Sales Representative, flexible enough to work in any country.

## LANGUAGES

English

Hindi

## OBJECTIVE

Looking for a position where I can implement strategies to develop and expand existing customer sales, brand and product evolution to integrate my business skills for the growth of the company.

## EDUCATION

**Gujarat University** 2017  
Bachelor of Commerce  
60

**Ahmedabad Public School** 2014  
Higher Education  
58

## EXPERIENCE

**Trikon** Jan 2022 - Currently working  
Sales Representative  
Selling complete ICT solutions to the Australian businesses as per the requirement, includes B2B & B2C both.

**Smart House Solar** Jan 2020 - Dec 2021  
Sales Representative  
Working in the highly competitive Australian Solar(Rooftop) Industry. Have increased 25% of total Annual sale of the company.

**Today Sales** Mar 2018 - Nov 2019  
Owner  
Food Sales B2B Agency between Manufacturing Company and Retailers.

**JKH Karate - India Branch** Jan 2014 - Dec 2017  
Business Development Executive(BDE)-Gujarat branch.  
Managing Gujarat branch to ensure business growth.

## PROJECTS

**Haldiram foods PVT LTD**  
I have worked with Haldiram company as a Distributor to ensure their Market Presence and Product distribution.

### South Asian Federation(Event Manager)

5 South Asian countries participated in the Karate tournament held at Narayani Heights, Ahmedabad. I was the head manager of the event.



### ACHIEVEMENTS & AWARDS

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- Increased Sales 25% annually in the current Australian Solar company.
- Improved Sales of FMCG companies(12% on an average) such as Haldiram Foods, Bansiram Foods, Bhaskar foods, etc.
- Gold medallist at South Asia Karate Tournament at Dhaka, Bangladesh.
- Gold medallist at Karate Nationals for consecutive 3 years.
- Managed a South Asian Tournament as an Official at Narayani Resort, Ahmedabad and many National tournamens as well.
- Played state level in football.

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