**Jayashree.S**

#5, 2nd Main, 4th Cross, Azadnagar, Bangalore-18

Ph: +919035874836 email: jayshriachari23@gmail.com

**OBJECTIVE**

I have over 5+ years of specialized experience in Pricing/Business data analysis process. I was backbone of the company and was awarded as the top performer. I have been a support for offering outstanding credentials defining and achieving corporate and client objectives through strategic planning, pricing analysis, and workforce optimization programs and I am seeking a role in organization where I can utilize my abilities and grow in my chosen profession to meet the organizational and personal goals.

**TECHNICAL SKILLS**

**Operating System**: Windows, Mac

* **Strong Computer abilities:**
* Knowledge of, BI and Tableau for reporting and analysis on global level
* Think cell
* PROS Dynamic pricing Tool
* MS WORD, Advanced MS EXCEL, MS POWERPOINT, MS ACCESS
* Web intelligence reporting tool (SAP BO) Oracle People soft
* SQL for reporting
* Oracle Business Intelligence Dashboard
* Basic knowledge about Macro
* Excellent communication and research skills

**PROFESSIONAL EXPERIENCE**

**Financial Analyst (Financial Analyst/Pricing )**  Sep 2020 - Present

Cisco Systems India (Payroll Randstad)

* Analysis on Incremental Annual Recurring Revenue, pricing, Churn, and Business reports
* Perform in depth analysis on market trends and competition
* Providing pricing recommendations,
* Handling SQL Queries to prepare different business reports
* Submitting reports for Automation and process improvements
* Case Analysis on churn trend and pricing variations
* Handling SQL Queries and tableau analysis
* Identify and execute process improvements
* Publish Quarterly and yearly business reports to management by using visualization tools

**Master Data Specialist (Pricing Analyst)** Nov 2018 – Sep 2020 Exxon Mobil services & technology private limited

* Perform pricing Checks
* Investigate and resolve pricing issues
* Obtain and ensure all the “data” required for the analysis is complete, accurate, up-to-date and available in appropriate pricing system for price calculation.
* Operate the process effectively in the control sensitive environment
* On boarded PROS dynamic pricing tool , calculating prices on same by formula method
* Uploading prices in SAP
* Setting up accounts and maintaining master data in SAP
* Create strategy for new sites and competitors and working on product life cycle
* Working on price structure model in SAP
* Analyze and monitor market competitive intelligence
* Knowledge of SAP, BI and Tableau for reporting and analysis on global level
* Analyze the impact of company pricing decisions

**Pricing Analyst** Aug 2016- Oct 2018 Amazon, Bangalore, India

* Studying industry standards and pricing structure of competitors
* Analyzing market trends and consumer habits for identifying the best price
* Using mathematical analysis in determining pricing trends
* Monitoring prices changes and market conditions
* Handling SQL queries, Oracle dashboard and data analysis
* Handling Client Queries related pricing error and solving their issues on time
* Proficient in designing wholesale and retail pricing strategies
* Cross-trained and provided back-up for other Teammates when needed.
* Working closely with other departments such as Audits, ST and AFM ensuring that the process workflow is running efficiently

**Process Analyst** Sep 2015 –Aug 2016

IBM Pvt Ltd, Bangalore, India

* Preparing and consolidation of various financial reports, including Balance sheet, P&L Account.
* Providing month end support to the closing team.
* Participated as a subject matter expert providing guidance during all phases using the tools such as Coda, people soft and SQL
* Responsible for the review and root cause analysis of the reconciliation variance and related journal entries including posting and verification

**EDUCATION**

**B. Com (Finance) (June 2015)**

BMS College for Women **(65%)**

Bangalore

**2nd PUC (June 2012)**

NMKRV PU College for Women (**84.5%)**

Bangalore

**SSLC**

PT.JNM School **(78.88%) (June 2010)**

Bangalore

PERSONAL PROFILE

NAME: JAYASHREE.S

FATHER NAME: SHIVAPRAKASH.R

MOTHER NAME: REKHA.S

DOB: 23/07/1994

GENDER: FEMALE

LANGUAGES KNOWN: ENGLISH, KANNADA, HINDI, TAMIL AND TELUGU

I hereby declare that the above information given above is true to my best of knowledge

JAYASHREE