Srikanth D

About Me

📅 4 Years of Experience

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Software Developer

I am Srikanth working on the Salesforce Platform since 2019 as a Salesforce CRM Consultant. Have experience in salesforce admin functionality, development and Lighting have very good expertise in building Partner Communities and Data Migration.

Professional Summary

- 4 years of experience in Salesforce.com CRM includes Administration, Configuration, Implementation, Development, lighting and Support Services.
- Experienced in developing User Interface, Record Types, Page Layouts, Compact Layouts, Search Layouts, Tabs, Custom fields, Custom objects, Validation Rules, Formulas.
- Have implemented many visual flows and Visual Force Email templates for several non-profit organizations.
- Good Experience on Salesforce Lighting, experience in third party integration with ERP (Service cloud, Sales could)

- Experienced in Custom Settings, Custom Labels and Field Sets.
- Expertise in administrative tasks such as User management, Creating Profiles, Role Hierarchy, Public Groups, Sharing Rules, Force.com sites, Permission Sets, OWD, Work Flows, Process builders, Standard Approval Process Custom Report Types, Reports and Dashboards.
- Hands-on experience in writing Triggers, Apex Classes, VF Pages, Aura Components.
- Written Batch apex, Schedule apex classes by implementing Batchable and Schedulable interfaces for processing Mailchimp activities and Bulk deletion of records in the Org.
- Experienced in writing Test Methods for Apex Classes, Triggers and writing SOQL and SOSL queries.
- Used data migration tools such as Demand Tools, Data Loader, Data loader i.o, Workbench and Data Import Wizard.
- Worked on Migration tools like Visual Studio Code and Change Sets.
- Worked on developing UI which is responsive for Salesforce 1 mobile app.
- Have a good skill in writing Epics and User Stories.
- Good exposure in all phases of Business Flow, Gathering Requirements as a business analyst, Development, Support and Maintenance of Salesforce Development, Testing, Deployment and Data Migration.

Certifications

- Salesforce Certified Platform Developer I (PD I).

Technical Skills

- **Salesforce CRM** Apex Classes, Triggers, Visual Flows, Lighting LWC & Aura Components.
- **Salesforce CRM Tools** Visual Studio Code, Apex Data Loader, Workbench.
- **Integrations** XCEED Integration, Google Cloud Platform (GCP)

Dhruvsoft Services Private Limited

Software Developer

Dec 21 2019 to 1 Nov 2023

Project Experience

Project –I

Title	Dr Reddy's Pharma – Global Tender Management
Period	January 2023 – Till date
Role	Developer
Company Name	Dhruvsoft Services Private Limited

Project Summary

- Dr Reddy's Pharma is a leading Pharmaceuticals across the globe. They are using Salesforce for tracking Tenders.

Roles and Responsibilities

- Involved in requirement gathering, analyzing and designing the Salesforce Schema according the business flow.
- Created Custom Objects, Fields, Workflows, Processes, Custom Sales Path.
- Developing Apex Classes, Apex Triggers, Lightening Components.
- Attending daily standup's and gathering the enhancement by discussing with Tender Team.
- Writing Apex Test classes and deploying the code to production.
- Maintaining Project plan, Documents for Tender Team.

Project –II

Title	Aparajitha Corporate Services Private Limited (https://www.aparajitha.com/)
Period	January 2021December 2022
Role	Developer

Project Summary

- Aparajitha is a leading HR Compliance Services Company focusing on Labor Compliance, Factory Compliance, Contract Labor Compliance, Flexi Staffing. They provide 6 types of services and they have different internal teams responsible for each service.
- In order to maintain the data of their customers, services they provide, track the progress of Opportunities, Track the operations of internal staff and External staff for that particular service offered to a customer and escalations to their operation heads.

Roles and Responsibilities

- Understanding complex requirements of a project and designing the document with Requirements.
- Created custom objects, custom fields, record types, roll up formula fields, workflow rules, validation rules, reports and dashboards.
- Developed a Summary VF page.
- Involved in the Deployment of custom objects from Sandbox to Production using Change sets and Data Migration.

Project –III

Title	Betra Medicals (https://betramedical.com)
Period	Dec 2019 – Dec 2020
Role	Salesforce Developer

Project Summary

- Betra Medicals is a medium-scale Pharmaceuticals owned by a London based Client.
- It is using Salesforce to maintain their inventory of medicines they sell to agents, distributors, customers, doctors, maintain their Sales Order life cycle, generate and store invoices of several Sales Orders.

Roles and Responsibilities

- Analyzed requirements which are given by the client and customized the org accordingly.
- Built the planned, implemented the invoicing, tested and deployed to production.
- Created reports with different report types as per the customer requirement.
- Created Workflow rules and defined related tasks, Time Triggered tasks, Email alerts, Field Updates to implement business logic.
- Have migrated large amount Sales Order and Line Items data from the legacy software they have been using before they jump into Salesforce.

Project –IV

Title	Dhruvsoft – Constituency Management App
Period	June 2019 – Jan 2020
Role	Salesforce Developer
Company Name	Dhruvsoft Services Private Limited

Project Summary

- In an election from ward level and up to country the constituent can be tracked and targeted.
- Users should be able to to track Organization, Office Bearers, Contacts (Use Accounts and Contacts for this)
- Users should be able to Track Electoral States, Districts, Constituency, Ward and Booth
- For each ward they should be able to track the Key information such as
  - Demographics
  - Male / Female
  - Age Groups
  - Religious orientation

- Community
- The information from Booth level has to roll up to higher levels to Ward, State Constituency, State, Central Constituency, Country
- Graphical information should be presented for users on the pages
- At the ward level requests can be placed for
  - Campaign Material
  - Campaigner
  - Funds
- At the ward level functionaries can be registered
- At the ward level Volunteers can be registered
- Email and SMS can be sent different stakeholders at various levels
- Track Funds collected at the ward level and roll them up
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Roles and Responsibilities

- Involved in requirement gathering, analyzing and designing the Salesforce Schema according the business flow.
- Created Custom Objects, Fields, Workflows, Processes
- Developing Apex Classes, Apex Triggers and Visual force pages.

HR Executive

Dec22 2016 to Dec 21 2019

Operations/HR Management:
- Employee background Verifications
- Joining formalities of employees
- Induction to all new employees
- Monthly Payroll preparation
- Took an active part in employee engagement and motivating employees viz. organizing meetings, conducting trainings, festival and birthday celebration etc.
- Creation and updating of Personal files for employees.

Data Management:

Data collection and analysis of recruitment trends & creating reports to show various aspects of recruitment like financial implications, sourcing percentage through various channels.

Compliance:

Timely closure of open positions to maintain recruitment lead time and conversion rate. Closing hiring process gaps and driving compliance; Ensuring compliance parameters are met for every transaction and processes including complete document submission, sourcing updates and hike percentage as per guidelines.

Training and Development:
- On the job induction for new recruits for quick integration into their functions and follow up with them on continuous basis.
- Preparation of Training Need Analysis Plan
- Preparation of Training Calendar for the year.
- Collation of training feedback
- Familiarizing new joiners with the organizational environment as well as completing all joining formalities.

Technical Recruiter

Dec 22 2014 to Dec 21 2016

- Having experience in End-to-End Recruitment Life Cycle.
- Responsible of resource planning with sourcing, screening, and evaluate all levels of candidates for various positions Via portal hiring, cold calling, networking hiring.
- Handling the complete Recruitment Life Cycle, Sourcing, Short-listing Profiles, Candidates tracking and Follow-ups.
- First level filtering of candidates through telephonic interviews.
- Attendance Management.
- Responsible for identifying and recruiting Professionals for contract and permanent positions, by utilizing variety of methods via Internal Database, Job Boards (Naukri, Monster), Networking, and Referrals.
- Managing both the internal and external recruitment process. Provide continuous feedback to hiring managers.
- Involved in selection, offer, negotiation, closing.
- Deliver and negotiate job offers with candidates, including coordination and explanation of salary packages, benefits, and relocation.

HR Recruiter
Career First Consulting
Dec21 2013 to Dec 21 2014

Recruitment & Selection / Talent Acquisition:

- Maintaining the Resume Database
- Preparing reports daily, monthly and weekly basis
- Keep daily track record of candidate submitted, candidates interviewed, and feed backs from Manager and Client in Excel Sheet.
- Involved in raising Invoices.
- Expertise and assistance to all levels of personnel internally on various recruiting/talent acquisition and driving partnership with internal customers.
- Appreciated for delivering requirements on timely basis.
- Experience in handling bulk hiring, Weekend Drives.
- Worked on walk-in's requirement.

Declaration

I, Srikanth, hereby declare that the information provided above is true and absolutely correct with my knowledge and experience.