

Vipin Kumar

Business Analyst & Salesforce CPQ Administrator

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Profile – Salesforce Administrator 1 year experience and Business analyst with 4 years' experience linking organization's information technology capabilities with its business objectives.

Experience –

Salesforce Administrator –

- Salesforce Administrator 1 year experience with excellent knowledge.
- Customization of Salesforce Standard Object and Create Custom Objects and link data as per project requirement.
- Create Standard and Console Apps and Tabs to suit to the needs of the application and assign access to different user as per functional role and requirement.
- Link fields with Lookup and Master detail relationship ex – One to one relation, one to many relations, many to many relations.
- Create validation rule, Formula fields, Cross Object Formula fields, Field Dependencies and Picklist Value Sets.
- Maintain and customize all aspect of Salesforce platform Automation tools to automate business process, tasks, Generate Email Alert, Update records with automation tools - Flow, Workflow, Approvals and Process Builder.
- Create Dashboards and Reports for summarised view of data.
- Control access to data with OWD, Profile, Role Hierarchy, Permission Set and Sharing rules.
- Create Pages layout with different fields or Record Type.
- Hand on experience on tools like Data Loader and Work Bench.
- Install and manage apps from AppExchange.
- Export data and present to management on weekly basis.
- Configure Salesforce CPQ for new Product, Product Bundles, Price Rules, Product Rules, Discount Schedule and advanced approval.

BA -

- Business Analyst with 4 years' experience.
- Prepare BRD, FRD and other related documents for approval and development purpose.
- Requirement gathering from customer and documentation on the behalf of scope of work.
- Prepare wireframe mockups, workflow diagram (UML diagrams) for better understanding to developer and customer.
- Manage the business progress lifecycle (SDLC) with respect to customer and dissection with technical development team as per Agile and Water fall methodology.
- Involved in Unit Testing (UT), Integration Testing (IT), System Testing (ST) and User Acceptance Testing (UAT).
- Prepare Standard Operating Procedure (SOP), manuals and train the user for smooth operation and management changes.

- Prepare daily progress report, weekly or monthly review PPT.
- Prepare documents for compliance and ISO audit.

Platform and Tools –

Salesforce (SFDC) -	Customer Relationship Management Platform
SAP / SAP HANA -	Enterprises Resource Planning Software
JIRA / MS project -	Manage project throughout its lifecycle
Balsamiq / Lucid Chart/ MS Visio -	Create Wireframes Mockups, Flow Charts Diagrams
SQL Database -	Database management
MS Office -	Word, Advanced PPT Animation, Excel Advanced Formula, Excel VBA Programming.

Major Projects –

- Salesforce application development for complete manpower management – Attendance, leave approval, process or change management approval.
 - SAP ECC (System Applications and Products ERP Central Component) implementation and development for Talwandi Sabo Power Ltd., Vedanta Ltd.
 - SAP HANA (high-performance analytic appliance) implementation and development for Talwandi Sabo Power Ltd., Vedanta Ltd.
 - pi vision platform (Data visualization & analysis) implementation and development for Talwandi Sabo Power Ltd., Vedanta Ltd.
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Employment History –

Aug – 2017 to Present	Sr. Engineer Steag Energy Services Ltd. Sector 16 Noida, UP.
Aug – 2016 to Aug 2017	Engineer (Planning) Power Mech Projects Ltd. Gautam Budh Nagar, Noida, UP.

Qualifications -	B.Tech (Mechanical) from MBU in 2016 with 64%. Diploma from Rajasthan Technical Board, Jodhpur in 2011 with 62%. 10 th from board of education Rajasthan in 2008 with 62%.
Other -	Certified internal auditor of Integrated management System (ISO – 9001:2015, ISO – 14001:2015 and ISO 45001:2018) Certified Asset Optimization Coordinator

Personal Skills -	Ability to troubleshoot and debug software issues. Ability to work effectively in a team environment and lead the team as a coordinator to complete the project. Ability to test all software prior to and after deployment in accordance to deadlines.
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Ability to interpret and analyse queries and issues within the specific software application(s).
Excellent analytical and critical thinking skills.
Create Dynamic Dashboard for Data visualisation and reporting in Excel.

Personal Details -

Father Name – Mr. Bijender Singh
Date of Birth – 08-Jan-1994
Marital Status – Married
Gender – Male
Nationality – Indian

Declaration -

I hereby declare that the information given above is true to the best of my knowledge.

Date:

Place:

(Vipin Kumar)