

# Lokesh Kesava

## SENIOR SOFTWARE ENGINEER I

Salesforce Developer with 7+ years of experience in developing and managing Salesforce applications. Skilled in Lightning Web Components and Apex programming. Ability to work in a fast-paced environment and manage multiple projects simultaneously. Strong communication and interpersonal skills.

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## SKILLS

- Apex, Visualforce, Lightning Components, and Salesforce APIs
- Sales Cloud, Service Cloud, Community Cloud, Revenue Cloud and Force.com
- HTML, JavaScript, and CSS
- web services and web service integration
- Salesforce development tools: Force.com IDE, VS code
- Salesforce deployment processes and tools: Change Sets and Force.com Migration Tool, Package Deployments and Quick Deploy

## PROFESSIONAL WORK EXPERIENCE

### Senior Salesforce developer I

**Argano** Aug 2019 - Present

- Experience with Lightning Web Components and Aura Components
- Experience with Sales Cloud, Service Cloud and Community Cloud
- Ability to develop and deploy custom Salesforce applications
- Ability to troubleshoot and debug Salesforce applications
- Ability to work with customers to gather requirements and develop solutions
- Ability to work in an Agile/Scrum environment
- Created Objects, fields and Relationships.
- Implementing Various Profiles and Layouts.
- Implemented various rules, workflows, triggers, controller as per the business requirement
- Developed reports, dashboards, and processes to continuously monitor data quality and integrity
- Implemented various rules, workflows, triggers, controller as per the business requirement
- Used the sandbox for testing and migrated the code to the deployment instance after testing.

### Salesforce Developer

**Proventeq** Aug 2018 - Jun 2019

- Closely interaction with customers to gather requirements - Preparing functional, technical and business requirement documents
- Interaction with Global team members to track the progress & to discuss the issues of the project
- Account , sales and support management.
- Design , development and Testing of the Project.
- Custom Objects, triggers, Apex classes, Visualforce pages, Analytics enhancements.
- Schedule Apex, Batch Apex Implementation
- Implementation of Salesforce best practices using various design patterns.
- Code optimization and Modularity to over come Governor limits.
- Technical & User training material .
- Implementation of Security, Permission and Sharing settings
- Data administration for migration purpose

### Associate Software Engineer

**SLK software services** Oct 2014 - Jun 2018

- Advanced Administration & Development
- Creating workflow rules, Approval Process
- Creating Validation Rules on various custom and standard Objects.

- Develop and maintain custom reports and custom dashboards
- Creating cross reference formulas as per the client requirement
- Bulk import and export using data using Apex Data Loader
- Designing and developing Apex Triggers, Apex Classes & Visualforce Pages.
- Creating Email Templates and Mail merge templates.
- Implementation of the object, Records Visibility, and accessibility

## PROJECTS

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### UNFI - Customer onboarding

**Salesforce Consultant** *Sep 2022 - Present*

- Design and implement lead generation and lead management solutions using Salesforce.
- Ensure all lead creation solutions are integrated with existing Salesforce solutions to convert the lead to potential Customer.
- Create and maintain user documentation and training materials.
- Develop and maintain custom Salesforce solutions such as Apex Classes, Lightning Web Components, Visualforce Pages, Site.com and Custom CSS
- Establish and maintain data integrity and security within Salesforce using Salesforce profiles, Guest permissions etc;
- Develop and maintain Salesforce custom objects, fields, formulas, validation rules, workflows, reports, dashboards, and page layouts.
- Implement and maintain Salesforce lead management processes including lead routing to various Business Processes.
- Design and develop Lightning Components and Apps using Salesforce Lightning Design System (SLDS)
- Utilize Salesforce best practices and coding standards.

### NEC- Service Cloud

**Senior Salesforce Developer** *Apr 2022 - Aug 2022*

- Interact with Client to get the requirements.
- Communicate with End Users and find out the Gaps and Pain points
- Involved into lightning application Implementation for Case management using Lightning Flows.
- Involved in overriding standard flow functionalities by embedding custom LWC components and Aura html templates
- Involved in building complex flow screens to collect data from end users in experience cloud
- Implemented Knowledge articles for partner users based while creating case in partner portal.
- Involved in building communities and Components for Communities.
- Preparing Deployment checklist.

### Thermofisher

**Salesforce developer**

- Work with the Salesforce team to analyze and design solutions to meet the needs of the business. Develop and customize Salesforce solutions to address customer requirements and improve business processes.
- Identify and troubleshoot Salesforce issues and develop resolutions quickly and effectively.
- Implement changes and upgrades to Salesforce to maintain an up-to-date system.
- Develop and deliver training to users on how to use the Salesforce system.
- Monitor Salesforce system performance and take corrective action as needed.
- Create reports and dashboards in Salesforce to track key performance metrics and business objectives.
- Analyze system data to identify areas for improvement and develop strategies for optimizing system performance.
- Collaborate with stakeholders to ensure that Salesforce solutions meet their needs.

### Allvue

**Salesforce Developer**

- Implementing custom functionalities from Lead to Quote creation by using Apex triggers and Handlers and batch Apex
- Created the Apex class and Apex trigger and batch Apex as per the business requirements.
- Client interaction and Requirement gathering.
- Creating Workflow rules and process builders to utilize out of box features where ever needed
- Requirement analysis, Design and development.

### Adobe care & wellness

**Salesforce Developer**

### Omnitracs

**Salesforce Administrator / developer**

**Western Union**

**Salesforce Application consultant**

## **EDUCATION**

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**B.Tech**

**JNTU university** *Apr 2010 - May 2014*

Mechanical Engineering with 80%

## **CERTIFICATION**

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**Salesforce Certified Administrator**

**Salesforce**

**Salesforce Platform Developer I**

**Salesforce**

**Salesforce Platform developer II**

**Salesforce**

**Copado Certified Administrator**

**Copado**

## **HOBBIES**

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cycling

swimming

Travel Photography