

ANANYA SINGH PARMAR

Class of 2020, Department of Architecture and Regional Planning
IIT Kharagpur

E-mail ID - parmarananya95@gmail.com

Mobile no. - +91-9002961222

EDUCATION

Year	Degree/Exam	Institute	CGPA/Percentage
2020	B. Arch.	Indian Institute of Technology, Kharagpur	8.11/10
2014	Class 12 Board Examination (CBSE)	Rasphil Academy, Lucknow	84 %
2012	Class 10 Board Examination (ICSE)	City Montessori School, Lucknow	93.6 %

AWARDS & ACHIEVEMENTS

- Received a **Pre-Placement offer** from Studio0522 for immense perseverance and profound performance
- Secured **1st position at National Competition** for students, 2019 organized by Institute for Steel Development and Growth.
- Secured **AIR 5930** in JEE Advanced 2015, **opening rank** for the Department of Architecture and Regional Planning, IIT Kharagpur

PROFESSIONAL EXPERIENCE

LoadShare Networks Pvt. Ltd. | Business Analysis and Operations | Deputy Manager

[Jul '20-Present]

Promoted to **Deputy Manager** within 8 months, currently leading Pricing team (B2B)

Business Analysis	<ul style="list-style-type: none">Developed optimised logistics strategies and efficient pricing models as a part of Pricing team (B2B)Solely worked on dispatch data of 5+ companies, including large FMCGs and Pharmaceuticals, and delivered optimised logistics solution, thus bringing a revenue of 25+ lacs per month to the companyDeveloped pricing models on MS-Excel, thus reducing the response time on received RFQs by 25%Co-ordinated with Sales and Operations teams to develop customer-centred solutions
Operations Management	<ul style="list-style-type: none">Managed the logistics movement for one of the telecomm giants of India in East and North-East IndiaManaged ground operations team of 25+ members and achieved 85%+ on time deliveriesInteracted with clients for better service and delivered time to time performance report

Studio0522 | Architecture and Public relations | Trainee

[Dec '18-Apr '19]

- Developed on construction drawings and 3D-modelling for **10+** architecture projects having a net worth of **INR 7 Crore+**
- Coordinated with structural engineer on a project worth **INR 2 Crore+** yielding ameliorated construction drawings
- Oversaw on and off-site communications for **3+** projects resulting in efficient implementation and reduction of manpower
- Represented the company at **The Talk of Town**, Lucknow interacting with **20+** renowned architects, professors and retailers

Design Square | Architecture and Interior Design | Trainee

[May '18-Jun '18]

- Proposed design drawings for renovation of **VIP Lounge, Charbagh railway station, Lucknow** under the Government of UP
- Co-headed a market survey to create database of retailers and prices offered, reducing **manhour by 5-8 hours**

POSITION OF RESPONSIBILITY

Alumni Secretary | Department of Architecture and Regional Planning | IIT Kharagpur

[Jul '16-Apr '17]

Responsible for administering the Alumni Institute engagement, contacted **300+** Alumni online to build a synergic network

- Orchestrated a **Professor-Alumni Summit** for discussing the compass of improvement in research and development
- Organized workshop by Alumnus Ayan Sen on **Urban Branding**, educating students about approach towards Urban development
- Published **2 Alumni Newsletters** in their online network to acquaint them with Department updates and engage them harmoniously

Associate Member | Spring Fest | IIT Kharagpur

[Sep '15-Apr '16]

Part of a 30 members team responsible for publicizing the fest across **800+** colleges in India, brought in **7500+** participation

- Visited **4** colleges in Lucknow and **3** colleges in Kolkata, for offline publicity of the fest resulting in **20% Y-o-Y** increase in participation
- Solely published **6 non-paid media articles** in Uttar Pradesh, resulting in a **50% Y-o-Y** increase in participation from Uttar Pradesh

EXTRA CURRICULAR ACTIVITIES

- Participated in the winter camp organized by **National Social Service** at Bhurkundi village to provide basic infrastructure assets
- Completed **10 days trek** to Kareri Lake (Himachal Pradesh), which has a surface elevation of 9626 ft above mean sea level
- Wrote an article on the life and work of Munawwar Rana (Indian Poet) for an issue of monthly Hindi newspaper of Institute, **Awaaz**
- Participated in choreography and informal design competitions in **National Association of Students of Architecture- Zonal**, 2015