

ROHAN LOKHANDE

12x Salesforce-certified
Total Experience: 10 Years
Salesforce Tech. Lead / Consultant

rohan.lokhande97@gmail.com
Contact: +91-8605697920

Profile Summary

- 10 years of rich experience in large-scale enterprise-wide software development on Force.com platform.
- Healthy experience in Salesforce Point and Click features, Data Loader, customization on Force.com and integration of Salesforce with External systems using REST/ SOAP API.
- Groomed in Salesforce frontend development like VisualForce, Lightning Design System, and Lightning Components (Aura/ LWC).
- Roles and Responsibilities include requirement analysis, design, implementation, configurations and unit testing, regular deployments to production environments, performing pre and post deployment activities, mentoring fellow developers, performing code reviews, following best practices, etc.
- Experience in working on agile.

Skillset

- **Salesforce.com:**
 - Force.com platform, Sales cloud, Service cloud, Financial Service cloud, Salesforce CPQ, Desk.com
 - Apex, VisualForce Pages, Triggers, Lightning Components, Workflows, Process Builder, Sharing Rules, Profiles, Approvals, Communities, Batches, Schedulers, Packages (managed and unmanaged), Sites, Sharing and Security Configurations, Rest and SOAP API integrations.
 - Salesforce CPQ: Customizations, Edit Lines, Pricing Rules, Bundles, Advance workflow rules, Quote Templates.
- **Other Skills:** Salesforce Lightning Design System (SLDS), HTML5, CSS, JavaScript, Twitter Bootstrap, jQuery, XML, JSON, XSL-FO.
- **Development Tools:** Force.com IDE, Salesforce Workbench, Eclipse, ANT, Atom, Aside.io, Form Assembly, Tortoise SVN, JIRA.

Certifications

- Salesforce Certified Integration Architect
- Salesforce Certified Application Architect
- Salesforce Certified Data Architect
- Salesforce Certified JavaScript Developer I
- Salesforce Certified Community Cloud Consultant
- Salesforce Certified Sharing and Visibility Designer
- Salesforce Certified Sales Cloud Consultant
- Salesforce Certified CPQ Specialist
- Salesforce Certified Platform Developer II
- Salesforce Certified Platform Developer I
- Salesforce Certified Platform App Builder
- Salesforce Certified Administrator

Work Experience

Dexcom Inc. – Technical/ Dev Lead

Team Size: 8

As a healthcare industry, customers were following different sales process for each country to sell healthcare products. They are using Salesforce CRM platform to streamline their process.

As Team Lead, my responsibilities were to: -

- Analyze the client requirements, develop feasible solution, development, testing and weekly sprint-wise deployment of the enhancements.
- As a Developer/ Lead Developer, I was involved in discussions with other teams and taking up new requirements on top of existing.
- Build feasible automated business processes by making use of out of the box (OOB) features in Salesforce.
- Responsible to interact with developers, testers and product owners ensuring smooth roll out of production deployments.

Philips Quote-to-Cash (Apttus CPQ) – Technical/ Dev Lead

Team Size: 8

As a healthcare industry, customers were following the Quote to cash life cycle for the thousands of products. Configuration of Quote, Pricing, Discounting, Promotions, Order management used to happen in Apttus CPQ. As team lead, my responsibilities were to analyze the client requirements, develop feasible solution, development, testing and weekly sprint-wise deployment of the enhancements.

NEC Display Solutions – Sr. Salesforce Developer

As the company is evolving they want to switch focus from Classic to Lightning mode. So as a Salesforce developer, I was involved in Migration of NEC Salesforce org from Classic mode to Lightning. The project includes customizations in the lightning page builder and developing custom lightning components as per client's requirement.

I was responsible for analyzing the client requirements, developing feasible solution, development testing and weekly sprint-wise deployment of completed enhancements.

Wealth Enhancement Group (WEG) – Sr. Salesforce Developer

The project was to create the customer portal for WEG customers. I was involved in development of customer portal using Salesforce Community. Focus of the project was mainly on exposing customer Account data in a way that it should be visible to specific Salesforce user and to customer only. Features include viewing the Accounts and their current status, send/receive secure messages to Account Advisor, and Document sharing.

KwikTag – Sr. Salesforce Developer

Company was in need of basic CPQ configurations along with CPQ Quote templates with rich look and feel. Clients needed Quote Templates separate for Customer and Retailers. And, some basic configuration in CPQ package like, bundling the products and applying pricing rule on same.

As a Salesforce developer, I was involved in designing custom Quote templates using VisualForce pages using XSL-FO coding. Also, involved in requirement gathering, finding feasible solutions, development, unit testing and deployment.

H&R Block – Team Leader + Sr. Salesforce Developer

Team Size: 2 + Fellow Developers

Project involves designing forms using FormAssembly tool and integration those forms into Salesforce System. These forms were used by customers for filling out detailed personal information. Along with this we also provided robust solution for existing complex process builders.

As a developer, I was involved in creating new forms in FormAssembly, salesforce development, testing and deployment for enhancements to production.

RL Solutions – Team Leader + Sr. Salesforce Developer

Team Size: 2

Developed Quote Templates on Salesforce CPQ platform. Quote Templates were enriched in design and user look and feel. CPQ allows to do customizations using XSL-FO and hence leaned the in detail customizations and built the Quote templates for customers.

As a Salesforce developer, I was involved in designing custom Quote templates using VisualForce pages using XSL-FO coding. Also, involved in requirement gathering, development, unit testing and deployment.

General Electric (Inter Org Lead Sharing) – Salesforce Developer

Team Size: 5

This project mainly involves cross business project management through a common centralized org which includes creating projects and inviting users from different businesses to join as project team members.

For connecting different business orgs, lightning connector is used which makes data transfer lightning quick. It has many benefits over heavy web service calls like quick and real time response and minimal data processing overhead. It has been built with rich user interface using lightning design system libraries which works in Salesforce classic, Salesforce lightning experience and mobile devices (Salesforce1).

As a salesforce developer, I was involved in customizations in Lightning connector and connections between Internal Salesforce objects and External Salesforce objects. Development of front end logic for sharing lead with user of other org.

BajajFinserv Lending - Module Lead + Sr. Salesforce Developer

Team size 6 + Fellow Developers

The project is about development and maintenance of features of finance business. The project scope was distributed among various activities that start from loan application initiation and end with their approvals and maintenance.

Development of end-to-end online application of Business Loans, Personal Loans. Includes Third party integrations like CIBIL, PAN Verification, Email Service, social media integrations. Small Enhancements related to Offline flow of Loan Applications.

As a lead developer, I developed backend and front end for many complex flows involved in this application. Also, also responsible for developing code to fit in existing framework and develop on top of it.

Salesforce.com Implementation - Salesforce Administrator, Developer, Consultant, Technical lead

Other multiple projects for different clients in Salesforce.com platform, Lightning, Data migrations, Desk.com migration to Salesforce, Dell Boomi integration, etc.

Academic Qualifications

- Bachelor of Engineering (B.E.), in Information Technology from Smt. Kashibai Navale College of Engineering, Affiliated to Pune University, first class with distinction.
- 10th and 10+2 from Maharashtra Board, with first class.

Professional Experience

Company	Designation	Duration
L&T Infotech	Salesforce Team Lead	<i>Jan 2021 – Present (1.5 years)</i>
Appirio / Wipro Technologies <i>MH-Pune, India</i>	Salesforce Technical Lead	<i>Sep 2018 – Jan 2021 (2.5 years)</i>
Emtec Technologies Pvt. Ltd <i>MH-Pune, India</i>	Sr. Salesforce Developer	<i>Aug 2015 – Aug 2018 (3.1 years)</i>
Persistent System Ltd <i>MH-Pune, India</i>	Sr. Salesforce Developer	<i>Oct 2012 – Jul 2015 (2.9 years)</i>
iauro Systems Pvt Ltd <i>MH-Pune, India</i>	Intern	<i>Apr 2012 – Sep 2012 (6 months)</i>

Awards and Recognitions

- Star Performer award from Emtec Technologies for outstanding work done on Quote Templates in Salesforce CPQ.
- You made a difference (YMAD) award from Persistent System Ltd. for successfully launching Online Business Loan application on Salesforce Platform.
- Cloud computing workshop on Apache Hadoop successfully carried out Sinhgad College of engineering, Vadgoan, Pune.
- Participated in Computer Society of India, Pune competitions and stood 4th, 5th in two competitions.

Personal Information

Name: Rohan Suresh Lokhande

Date of Birth: 3rd June, 1990

Languages Spoken: English, Hindi, Marathi

Address: Flat No.204, A wing, Jijau Classic, Near Kalbhairav Temple, Dhayari, Pune – 411041

I, hereby declare that above written particulars are best of my knowledge and belief.

Rohan Lokhande