KAILAS SHIMPI

Salesforce Developer

CONTACT

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PROFILE

- **2.4+ years of professional experience as a CRM Expert in Salesforce CRM as Admin and Developer.**
- **Experience in Financial Services domain for Australia and India region clients.**
- **6 months of experience on PHP based CRM Product.**
- **Worked extensively on Salesforce Lightning.**
- **Good knowledge of Apex, JavaScript, Triggers and Lightning Components.**
- **Introductory experience of Integration, REST API's.**
- **Involved in various phases of Software development including Development, System Analysis, Design, Testing.**
- **Experience of working in Agile Methodology**

SKILLS

- **Salesforce.com**
- **Salesforce Lightning**

DOMAIN EXPERIENCE

- **Force.com**
- **Sales Cloud**

WORK EXPERIENCE

Centelon IT Solutions LLP - Associate Consultant
Jul 2018 – Till Date (2 years & 4 months)

- Participated in software development on the Salesforce.com platform using Agile/Scrum methodologies
- Participated in storyboarding and solution design sessions
- Recommended alternate approaches, define technical impacts, and provide sizing estimates
- Translate complex to simple user stories into functional and actionable software within the Salesforce environment
- Experience and well understanding of software development life cycle methodologies
- Participated in troubleshooting, coding and testing issues reported by QA team.

Enhancier CX Solutions – Product Development Intern
Dec 2017 – Jun 2018 (6 months)

- Participated in the Development of API's in Core PHP for Master Data Module.
- Design, code, and support that API's to meet business needs in the Product.
- Participated in all phases of solution lifecycle delivery including identifying / defining a need, designing solutions, constructing the chosen solution, validating/implementing/supporting the solution.

PROJECT DETAILS

Originate - (A Loan Origination Product)
Duration: Dec 2019 to Ongoing (Centelon IT Solutions LLP)
Overview

Originate is a Finance domain solution designed on Salesforce platform for NBFC's with Private Equity and SME Loan Type for Australia & India region. In this we capture online and offline applications for the offerings of loans. Every loan application goes under scrutiny of their data for which there are various stages available in the system. Each stage is tightly coupled with each other as data exchange happens in every other stage. The System is integrated with various other systems like CIBIL, Aadhar, etc. for decision making.

Roles & Responsibilities:

- Module Owner for Deal Structure, Credit Note & Lead Management.

- Development for the new and enhanced functionalities for the modules bug fixing and testing.
- Participated in software development on the Salesforce.com platform using Agile/Scrum methodologies.

Acceler Objects Importer (Product)
Duration: Jan 2020 to Sept 2020(Centelon IT Solutions LLP)
Overview
Acceler Objects Importer is an AppExchange product. Currently it is in development phase. This tool is completely different than other data upload tools. We can upload bulk data in any format for example - .csv, .xls. .xlsx. With the help of this tool we can upload data in multiple objects in single sheet in one go.

Roles & Responsibilities:
- Participated in storyboarding and solution design sessions.
- Participated in software development on the Salesforce.com platform using Agile/Scrum methodologies.

Adura CRM – (Omni-Channel Product)
Duration: Dec 2017 to Jun 2018 (Enhancier CX Solutions)
Overview
Enhancier is a team of passionate people aims for betterment of customer experience. Adura CRM is a SAAS based Omni-Channel product which almost caters all the requirements in terms of CRM where they have offered Unified History, Single Solution Partner, Custom Integrations.

Roles & Responsibilities:
- Worked as a Junior Developer on Core PHP API's which are integrated with ReactJS as a front-end.
- Participated in the end user's requirement understanding and analyzing it.

Salesforce App for Integration – (An App-Exchange Product)
Duration: Sep 2020 to Till Date (Centelon IT Solutions LLP)
Overview
This App is an App-Exchange product which is currently under development and it is used to push the data from outside of the salesforce environment to salesforce environment for which we have custom REST API which accepts data in JSON format.

Roles & Responsibilities:
- Participated in requirement gathering also involved in day to day basis client's call to make them understand how system works.
- Worked in the Development of Dedupe Rule Functionality using Lightning Components.