**MICHAEL DEITERS  
8728 Villa Crest Dr.   
St. Louis, MO 63126  
314-614-6936**[**Michael.Deiters12@gmail.com**](mailto:Michael.Deiters12@gmail.com)

|  |  |  |
| --- | --- | --- |
| objective | | |
|  | To employ my knowledge and experience with the intention of securing a professional career with opportunity for challenges and career advancement, while gaining knowledge of new skills and expertise. |
| Education | | |
|  | Missouri State University Saint Louis, MO  B.S. Business Management   * College of Business Administration * Graduated: December 2010   Webster University Saint Louis, MO  B.A. Minor, French   * French Studies * French Language Knowledge and Skills |
|  | University of Liege Liege, Belgium  HEC Management School – Finance/Investments   * Magellan Exchange Program, International Student Network * Studied major financial markets, investment analysis, market trends |
| Certifications and skills | | |
|  | **Salesforce.com - Administrator Certification**, **Cvent Certification – Event Management**, Laynon Passkey, Excel, Word, Powerpoint, IMPACT, Economics, Corporate Finance, Global Investing, International Business, Computer Information Systems, HR Management, Labor Relations, French,, Logistics, Supply Chain Management |
| Experience | | |
|  | Maritz Travel Company/Contract Travel Director Saint Louis, Mo  *Travel Director Apr 2013 – Present*   * On-site execution of strategic marketing events and incentive group travel for Fortune 500 companies in the automotive, financial, and technology industries in the United States and abroad. Use of systems such as Salesforce and Cvent. * Worked with the management and staff of hotels, airlines, destination management companies, transportation companies, catering companies, restaurants, and other local business owners to ensure our clients received the highest level of service. * Specialized in hotel management operations, from guest service to corporate billing, to ensure all client and contractual obligations were met. * Traveled worldwide to execute on-site meeting and incentive travel operations and provided superior client focused service.   Icon Icon Paris, France  *Research Analyst/Translation Intern Oct 2012 – Nov 2012*   * Translate website blog and product reviews from French to English * Research and analyze product reviews for company website   LB Qualitative Research Paris, France  *Research Analyst Intern Sept 2012 –Oct 2012*   * Contact market research buyers in the USA to expand operations * Translate research reports/other documents between French and English * Keep database of market research firms attending 2012 ESOMAR international market research conference in Amsterdam, Netherlands   NextGen Information Services Saint Louis, MO  *Sourcer/Database Organization Intern May 2012 – Aug 2012*   * Organize and control NextGen database of candidates and clients * Qualify potential candidates for employment opportunities * Write job descriptions using MS Office tools   JS Logistics LLC Saint Louis, MO  Courier Aug 2011 – May 2012   * Deliver packages throughout the Midwest for JS Logistics     Arch Marketing Group Saint Louis, MO  Sales Representative Jan 2011 – Apr 2011   * Business to Business ticket sales * Marketing campaign for the St. Louis Blues and St. Louis Cardinals   Imo’s Pizza Springfield, MO  Delivery driver, cook Aug 2008 – Dec 2010   * Employed while attending Missouri State University |
| Languages | | |
|  | * French (Working Knowledge) |

|  |  |  |
| --- | --- | --- |
| References | | |
|  | Erin Nault  Project Manager  Maritz Travel Company  (414) 379-8069  [Erin.Nault@maritz.com](mailto:Erin.Nault@maritz.com)  Jeff Walden  Business Development Executive  JBW Management  (314) 761-3734  [Jeff.Walden33@gmail.com](mailto:Jeff.Walden33@gmail.com)  Rebecca Shipp  Travel Account Manager  Maritz Travel Company  (314) 680-2322  [Rebecca.Shipp@maritz.com](mailto:Rebecca.Shipp@maritz.com) |